



Risk, The Eternal Equation





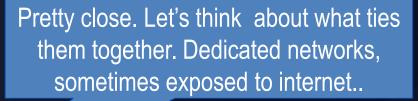
ASSETS



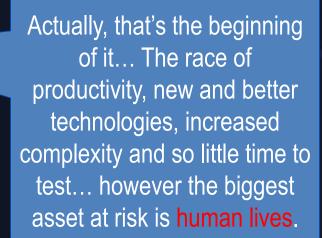
Hey, that has to be the industrial equipment, like robots or so, right?

Makes sense! What about the people and teams around them?

What about the digitalization of industry?



Their suppliers, their partners, the suppliers of suppliers...







VULNERABILITIES



- High Inherent Level
- Weak Access Control Systems
- Designed mostly for Functionality
- Projected, deployed and tested by subject matter engineers



- Complex Off-Boundary Connectivity
- Proprietary Protocols
- High Speed, Low (No?) Authentication



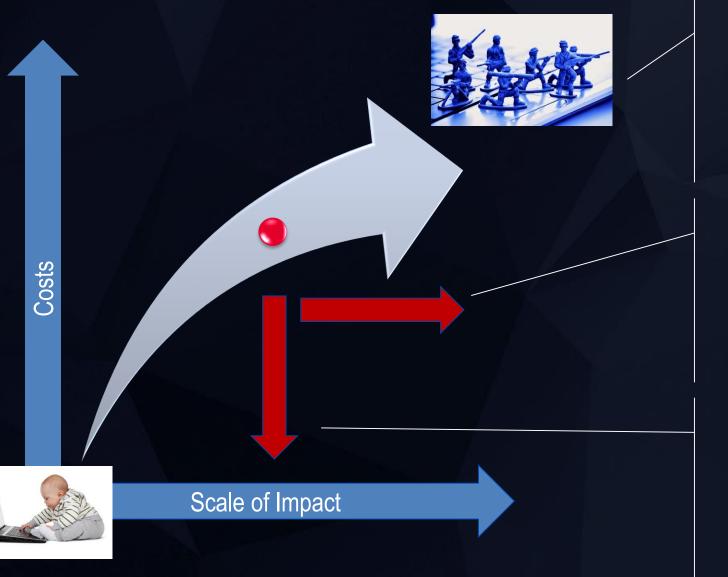
- Mostly Industry Experts
- Low Regulatory Framework
- Insufficient IT Security Awareness



- Complex Supply Network
- Lack of In-Depth Transparency
- "Chain of Trust"



THREAT ACTORS



Threat level would be Moderate-to-High, as of current actors are more in the dormant state, but investing big money in such attacks.

However, due to increasing geopolitical tensions and accelerated industry automation and digitalization and usage of insecure protocols, the scale of impact will increase...

... all correlated with the careless direct connectivity of industrial devices to Internet and an increasing open source toolset.



FACTS AND FIGURES – OPEN SOURCE INTELLIGENCE



DNP3 (Distributed Network Protocol) is a set of communications protocols used between components in process automation systems. Its main use is in utilities such as electric and water companies.

Tridium is the latest buzz word in the Building Automation Industry. There are three driving factors behind the adoption of Tridium:

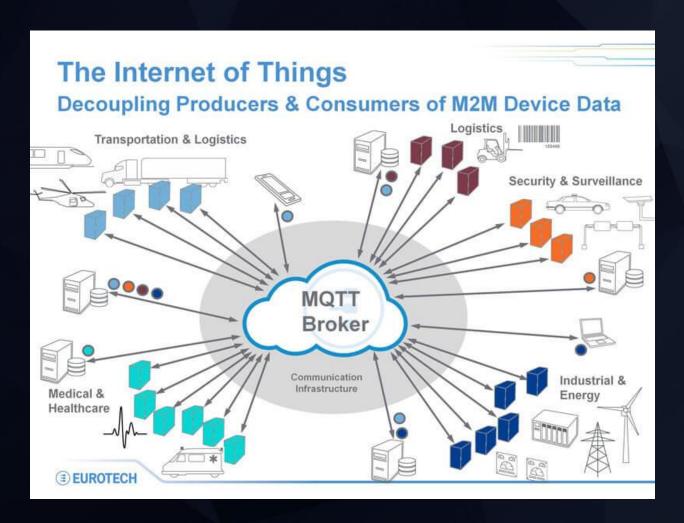
- A large amount of third-party integration drivers
- A distributor model that provides open availability of the product
- A SDK that allows developers to customize their own integrations

Possible conclusion: an adversary state would have statistically a good chance for a cyber attack that can impact human lives.

TOTAL RESULTS	
418,653	
TOP COUNTRIES	
United States	418,653
TOP CITIES	
New York	9,397
Los Angeles	7,956
San Jose	5,240
Dallas	2,640
Washington	1,873
TOP SERVICES	
DNP3	352,168
Tridium Fox	30,545
EtherNetIP	14,605
DAC	10,120
BACnet	,



WHAT ABOUT US, THE NORMAL PEOPLE?



- Fact: more and more "things" get connected to Internet.
- A widespread protocol is MQTT, designed as lightweight, resilient and insecure protocol.
- Most of the devices come without long term support (firmware updates) and are produced outside NATO area.
- Limited local storage space, central management, programming knowledge and competitive pressure leave these devices orphaned.
- Toolchain and libraries used for IoT are inherently prone to security flaws (e.g. OpenSSL)
- Emergency access ports (e.g. JTAG) allow local tampering.



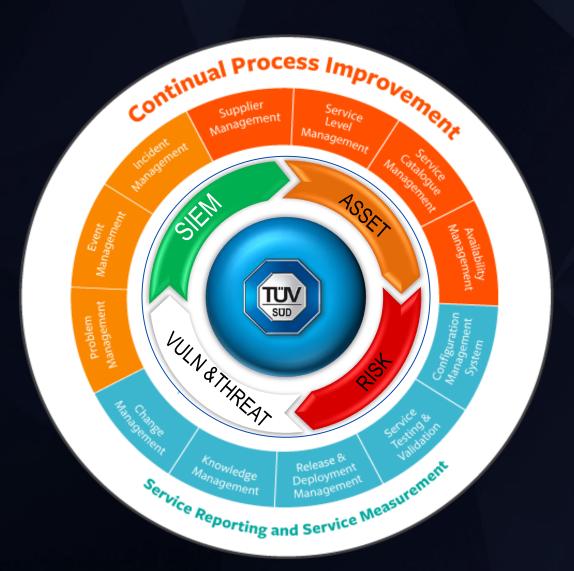
OVER 5 MILLION IOT GATEWAYS ON INTERNET

```
smartthings/Kitchen | Motion | Fibaro ZW5/temperature/state: 20.4
$SYS/broker/load/connections/15min: 0.44
smartthings/Kitchen | Heat | 1/switch/state: off
smartthings/BTN | Virtual | Test/button/state: pushed
$SYS/broker/publish/messages/dropped: 0
smartthings/Z-Wave Metering Switch/switch/state: on
smartthings/MS | Landing | Fibaro ZW5/illuminance/state: 596
$SYS/broker/load/sockets/5min: 0.43
$SYS/broker/load/messages/sent/15min: 15.91
smartthings/Garden Room | Heat/energy/state: 1.0
smartthings/Extractor Fan/switch/state: off
$SYS/broker/retained messages/count: 116
$SYS/broker/publish/bytes/sent: 57453
smartthings/Z-Wave Metering Switch/power/state: 0.00
$SYS/broker/load/messages/received/15min: 18.18
smartthings/Garden Room | Heat/power/state: 0.00
smartthings/Guest Home/switch/state: off
smartthings/Wifi access point plug/energy/state: 1.0
$SYS/broker/clients/active: 4
smartthings/Ensuite Sensor/humidity/state: 62
$SYS/broker/version: mosquitto version 1.4.15
smartthings/Garden Room | Fibaro ZW5/temperature/state: 20.8
$SYS/broker/clients/expired: 0
$SYS/broker/load/messages/sent/5min: 15.08
smartthings/Kitchen | Heat | 1/power/state: 0.00
$SYS/broker/bytes/received: 1061250
smartthings/Garden Room | Multi | Fibaro ZW5/illuminance/state: 254
$SYS/broker/messages/sent: 15310
smartthings/BTN | Alarm overide | Xiaomi/battery/state: 100
smartthings/O/C | Garage | Samsung/acceleration/state: inactive
smartthings/MS | Landing | Fibaro ZW5/temperature/state: 20.1
$SYS/broker/load/bytes/sent/15min: 330.36
smartthings/MS | Landing | Fibaro ZW5/motion/state: active
smartthings/Wifi access point plug/switch/state: off
$SYS/broker/load/publish/sent/lmin: 4.82
smartthings/Kitchen Heat/power/state: 398.9
$SYS/broker/load/bytes/sent/5min: 262.09
smartthings/VS | Alarm | Intruder/switch/state: off
smartthings/Sarah Home/switch/state: on
$SYS/broker/clients/maximum: 6
smartthings/MS | Hallway | Samsung/temperature/state: 19
smartthings/O/C | Garage | Samsung/contact/state: closed
$SYS/broker/uptime: 59962 seconds
$SYS/broker/load/bytes/received/15min: 1832.04
smartthings/O/C | Garage | Samsung/battery/state: 1
smartthings/MS | Living Room | Fibaro ZW5/temperature/state: 19.1
smartthings/MS | Living Room | Fibaro ZW5/motion/state: inactive
$SYS/broker/bytes/sent: 367899
smartthings/MS | Living Room | Fibaro ZW5/illuminance/state: 25
smartthings/MS | Hallway | Samsung/motion/state: active
smartthings/MS | Living Room | Fibaro ZW5/battery/state: 81
$SYS/broker/load/bytes/received/5min: 1832.86
smartthings/O/C | Garage | Samsung/threeAxis/state: -46,79,-993
smartthings/Kitchen | Multi | Fibaro ZW5/temperature/state: 20.1
smartthings/Ensuite Sensor/temperature/state: 23.7
smartthings/Kitchen | Multi | Fibaro ZW5/motion/state: inactive
smartthings/Kitchen | Motion | Fibaro ZW5/illuminance/state: 101
smartthings/Set | Away/switch/state: off
smartthings/Kitchen | Motion | Fibaro ZW5/motion/state: inactive
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```
$SYS/broker/messages/sent: 102072
           tele/front balcony/LWT: Offline
           $SYS/broker/load/bytes/sent/15min: 662.89
           stat/Radroom Isma/DOWED: OFF
iot-2/type/mt/id/99344dfb-2a29-4a6e-ab98-d12c222b2
   "topics" : [
         "compression" : "",
                                                      73,"lon":153.
                                                                           662673, "acc":5, "p":101.42103576660156, "vel":23, "vac":6, "lat":-27.
                                                       ":"m", "tst":1530859952, "alt":6, " type":"location", "tid":"S"}
         "nickname" : "SiemensPLC",
         "topic" : "SiemensPLC"
         "compression" : "",
                                                                                                                   "altitude":51.20000076293945, "gps a
                                                       / level":31, "longitude":153
                                                                                           "latitude":-27.
         "nickname" : "CO2",
         "topic" : "sensor"
         "compression" : "",
         "nickname" : "Solar",
         "topic" : "solar"
                                                       attery level":94, "longitude":153
                                                                                                ,"latitude":-27.
                                                                                                                        altitude":53, "gps accuracy":22
         "compression" : "",
         "nickname" : "solar radiation",
         "topic" : "solar radiation"
                                                      1", "tid": "1", "acc": 10, "batt": 72, "conn": "m", "lat": -27.
                                                                                                                     'lon":153
                                                                                                                                      ,"t":"c","tst":]
         "compression" : "",
         "nickname" : "Wattl",
         "topic" : "Wattl"
         "compression" : "",
         "nickname" : "Watt2",
         "topic" : "Watt2"
         "compression" : "",
                                                                      29374, "acc":65, "p":101.86373138427734, "vac":10, "inregions":["Home", "Home"], "la
         "nickname" : "Watt3",
                                                       58, "alt":5, "_type": "location", "tid": "li"}
         "topic" : "Watt3"
                                                      18.88
"ts": "2017-10-15T08:31:29.795994"
           9515/DIOKET/1080/CONNECTIONS/SMIN: 2.35
           stat/office main/POWER: OFF
           $SYS/broker/load/publish/sent/lmin: 90.77
           stat/front door/POWER: OFF
```



"If you want Peace, Prepare for War"



Enter ASD – Attack Surface Detection (Work in Progress):

- Digital footprint of an entity
- Automated and manual Red Teaming
- Device fingerprinting based on Al
- OSINT based digital reputation
- Intelligence Led Penetration Testing
- Critical asset identification
- Top management risk reports
- **Customers: Industry or Government**

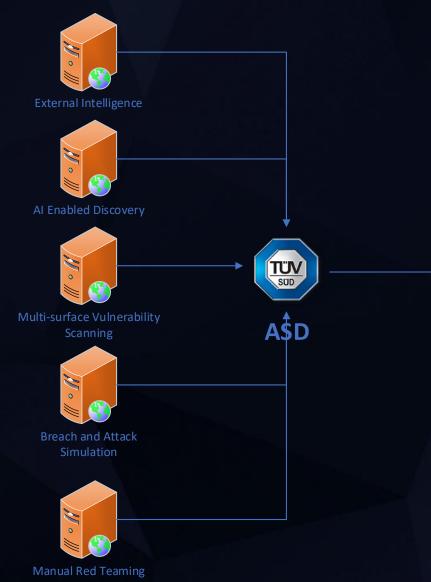
Proposed Benefits:

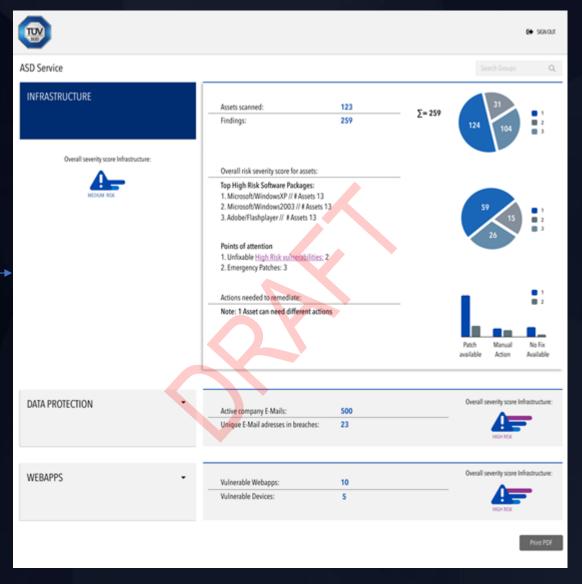
Increased OT/IT Efficiency: Align OT with IT and reuse customer internal processes combined with best practices (ITIL, CObIT). <u>Complete Risk Awareness</u>: Best-of-breed tools and intelligence orchestrated with AI/ML to outline web, infrastructure, cloud or social engineering weaknesses.

Impartial Reports: Easy to understand updated metrics and indicators, intelligence and forecasting, targeted at customers or third parties (e.g. insurers, regulators etc).



ASD as a Trusted Service







Thank You for Your Attention!