

SIEMENS

Northern California Fact Sheet

Siemens in the United State: Driving American Innovation

- Siemens Corporation is a U.S. subsidiary of Siemens AG, a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 165 years.
- Siemens is using its global leadership in engineering and technology innovation to meet America's toughest challenges. From efficient power generation to digital factories, from wellhead to thermostat, and from diagnostic imaging technology to locomotives and light rail vehicles, Siemens in the United States delivers solutions for industry, hospitals, utilities, cities and manufacturers. Siemens' next-generation software is used in every phase of product development, enabling manufacturers to optimize and customize equipment that touches American lives every day.
- Siemens has been in the U.S. for over 150 years and it is now the largest market for Siemens.
- Siemens has invested more than \$35 billion in America over the past 15 years. With approximately 50,000 employees in all 50 states and Puerto Rico, Siemens has more than 70 manufacturing sites across the U.S. that export about \$5 billion worth of products each year.
- In the U.S., Siemens invests more than one billion dollars annually on R&D, as well as \$50 million in job training each year.

Siemens in Berkeley

With a presence in Silicon Valley since the 1950's, Siemens envisions a future where Silicon Valley companies will infuse the excitement and creativity seen in consumer-focused apps into industrial software that will increase productivity, efficiency, speed-to-market and flexibility in modern manufacturing. Together, Siemens and Silicon Valley are combining entrepreneurship and engineering to make virtual, reality.

- Siemens Technology to Business (TTB) practices "outside-in" innovation for Siemens, discovering and launching emerging technologies into profitable businesses. Founded in 1999 in Berkeley, California, Siemens TTB aims to nurture partnerships with startups to connect thousands of engineers, scientists and entrepreneurs to business opportunities around the globe. TTB is part of the Siemens Corporate Technology (SCT) unit, which is comprised of some 7,400 of the world's most talented innovators, scientists, engineers and technical experts from over two dozen countries. As a world-class central research and development lab within Siemens globally, SCT plays a key role in advancing Siemens' digitalization strategy.
- Siemens Venture Capital (SVC) discovers and finances young companies worldwide during their start-up phase. SVC also provides established companies with additional capital for their growth plans during the expansion phase while offering current customers new technological solutions that help tap into new markets. To date, the company has invested close to €800 million and in over 170 companies worldwide.

Siemens PLM Software

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Siemens PLM Software, a business unit of the Siemens Digital Factory Division, is a leading global provider of product lifecycle management (PLM) and manufacturing operations management (MOM) software, systems and services with over nine million licensed seats and more than 77,000 customers worldwide. Headquartered in Plano, Texas, Siemens PLM Software works collaboratively with its customers to provide industry software solutions that help companies everywhere achieve a sustainable competitive advantage by making real the innovations that matter.

Frontier Partner Program

The Frontier Partner program is one of the latest digital entrepreneurial initiatives from Siemens run by Siemens TTB and Siemens PLM Software. The Frontier Partner program deepens the company's long-standing ties to Silicon Valley as Siemens continues to find, fund, and forge the breakthrough technologies that will harness the power of data to manufacture real things. The Frontier Partner program grants manufacturing-focused startups access to Siemens' PLM software, its technology partner program, and other developmental resources.

The Frontier Partner program supports startups in the product development phase. Startups accepted into the pilot receive a year-long development license to a comprehensive suite of Siemens' PLM software that enables them to develop the new product. Additionally, participants have access to Siemens development mentors and other technology partners who utilize Siemens software. For more information, visit: www.ttb.siemens.com/frontier

Siemens has an established presence in Northern California.

San Francisco Key Data

Almost 700 Siemens employees in the San Francisco area. Highlights include:

- More than 300 in Building Technologies
- More than 150 in Healthcare Diagnostics, Diagnostics Imaging, and Energy Management

Please note that employment figures are based on where employees work, not where they live.

Siemens Corporate Technology: Siemens Technology To Business and Research and Technology Center in Berkeley, CA are just two of the many programs operating within SCT that have helped to pioneer a broad range of advancements in major industries, delivering innovations to the Siemens global family as well as government agencies, academic institutions, and other organizations.

Siemens Healthcare Diagnostics

Berkeley, CA

With approximately 150 employees, this facility serves as the headquarters of the Molecular and Clinical Laboratory business segments.

Siemens Building Technologies

Hayward, CA

With more than 300 employees, this facility offers a complete technical infrastructure portfolio for building automation, energy efficiency, fire safety, security, for buildings and public places. These tools help to increase the efficiency of a building's performance and achieve low operating costs allowing customers to optimize the energy costs and reliability of their buildings. Siemens focuses on industry-specific solutions for data centers, hospitals, life science companies, airports, hotels and utility companies.

Siemens Smart Grid

Foster City, CA

With more than 100 employees, this facility is the headquarters for eMeter, a Siemens business. eMeter offers software solutions that help turn meter data into actionable information, allowing utilities and consumers to make smarter energy decisions.

San Jose/Silicon Valley Area Data

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More than 300 Siemens employees in the San Jose area

Please note that employment figures are based on where employees work, not where they live.

Siemens Venture Capital

Palo Alto, CA

This facility invests in early-stage technology companies and established growth companies. Siemens Venture Capital also offers asset management services for private equity and venture capital fund portfolios and helps to identify innovative solutions in the growth markets of digitalization, electrification, automation.

Siemens PLM Software

San Jose, CA

With approximately 75 employees, this facility serves as a training location for Siemens PLM software. Siemens PLM Software is a world-leading provider of product lifecycle management (PLM) software which encompasses CAD, CAM, CAE, Test, Measurement and Data management. Siemens PLM helps thousands of companies make great products by optimizing their lifecycle processes, from planning and development through manufacturing and support.

Siemens Smart Grid

Mountain View, CA

With approximately 40 employees, this facility creates, delivers, and services solutions for companies that manage electrical generation, transmission, and distribution. Most focus is placed on the Spectrum Power TG product line, which is an Energy Management System.

Siemens Healthcare

Mountain View, CA

Siemens Ultrasound Business Unit headquarters is located in the heart of Silicon Valley in Mountain View, California. Following the acquisition of medical ultrasound manufacturer Acuson Corporation in 2000, Siemens remained in the original Acuson facility on Shorebird Way until 2012, when the headquarters moved to its new office on Middlefield Road. Nearly 250 Siemens Ultrasound employees are located in this 108,000 square foot facility which houses Executive Management, R&D, Product Portfolio & Strategy, Supply Chain Management, Quality & Regulatory, Sales & Marketing, and Customer Service in a modern open office environment. The facility also features a customer innovation center which showcases the complete portfolio of ultrasound products and highlights Siemens pioneering heritage.

Sacramento Key Data

Nearly 900 employees in the Sacramento area

Please note that employment figures are based on where employees work, not where they live.

Siemens Mobility

Sacramento, CA

With more than 800 employees, this facility serves as the North American Manufacturing Headquarter for Rail Systems. Siemens Rail Systems Division is an international leader in providing rolling stock and related services. This facility's portfolio covers the full range of rail-based mobility – from light rail and streetcars, to locomotives, passenger coaches and high speed rail.

Siemens Building Technologies

West Sacramento, CA

With approximately 60 employees, this facility installs and services building automation, fire alarm and security systems.

Siemens Veterans Initiatives in the Region

- Approximately 100 veterans work at Siemens in the North California area
- Almost half of the veterans in the area work in Building Technologies

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