Investor Info Q1 2020

Lufthansa Group

		Jan	yoy	Feb	yoy	Mar	yoy	Q1	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	9,043	-0.4%	8,799	-2.9%	3,914	-65.3%	21,756	-26.1%
	Available seat-kilometers (m)	26,173	-0.6%	24,006	-1.9%	14,117	-50.7%	64,296	-19.1%
	Revenue seat-kilometers (m)	20,387	+1.5%	18,087	-3.5%	8,625	-62.7%	47,099	-24.0%
	Passenger load-factor (%)	77.9	+1.6pts.	75.3	-1.2pts.	61.1	-19.5pts.	73.3	-4.7pts.
	Available Cargo tonne-kilometers (m)	1,283	-1.4%	1,185	-5.1%	980	-34.9%	3,449	-15.0%
	Revenue Cargo tonne-kilometers (m)	746	-3.0%	760	-5.4%	651	-33.5%	2,156	-15.5%
	Cargo load-factor (%)	58.1	-0.9pts.	64.1	-0.2pts.	66.4	+1.4pts.	62.5	-0.4pts.
	Number of flights	83,718	-2.3%	81,157	-2.5%	44,389	-53.8%	209,264	-21.0%
Lufthansa German Airlines*	Passengers in 1,000	4,753	+0.8%	4,562	-3.9%	1,878	-68.1%	11,192	-27.1%
	Available seat-kilometers (m)	15,901	-0.0%	14,431	-2.7%	8,154	-53.0%	38,487	-20.0%
	Revenue seat-kilometers (m)	12,494	+1.7%	10,752	-5.4%	4,870	-65.3%	28,117	-25.4%
	Passenger load-factor (%)	78.6	+1.3pts.	74.5	-2.1pts.	59.7	-21.1pts.	73.1	-5.3pts.
	Number of flights	41,663	-0.1%	41,056	-1.1%	21,706	-54.5%	104,425	-20.2%
thereof Hub FRA	Passengers in 1,000	2,793	-2.2%	2,717	-5.2%	1,167	-66.9%	6,677	-27.8%
	Available seat-kilometers (m)	10,055	-1.9%	9,300	-4.0%	5,406	-51.9%	24,760	-20.6%
	Revenue seat-kilometers (m)	8,056	+0.0%	7,001	-6.6%	3,232	-64.5%	18,288	-25.8%
	Passenger load-factor (%)	80.1	+1.6pts.	75.3	-2.1pts.	59.8	-21.1pts.	73.9	-5.2pts.
	Number of flights	22,097	-3.5%	22,260	-3.6%	12,216	-53.6%	56,573	-21.8%
thereof Hub MUC	Passengers in 1,000	1,749	+3.8%	1,652	-3.7%	642	-70.2%	4,042	-27.2%
	Available seat-kilometers (m)	4,793	+3.9%	4,160	-0.3%	2,168	-56.6%	11,120	-19.3%
	Revenue seat-kilometers (m)	3,627	+8.9%	3,030	-1.0%	1,234	-68.9%	7,891	-23.8%
	Passenger load-factor (%)	75.7	+3.5pts.	72.8	-0.5pts.	56.9	-22.4pts.	71.0	-4.2pts.
	Number of flights	17,290	-0.6%	16,572	-2.9%	8,618	-56.4%	42,480	-21.6%
SWISS	Passengers in 1,000	1,478	+5.3%	1,373	+3.7%	559	-65.2%	3,409	-21.3%
	Available seat-kilometers (m)	5,134	+2.1%	4,650	+2.5%	2,834	-45.4%	12,618	-14.5%
	Revenue seat-kilometers (m)	4,124	+3.6%	3,610	+0.7%	1,691	-60.0%	9,425	-20.1%
	Passenger load-factor (%)	80.3	+1.2pts.	77.6	-1.4pts.	59.7	-21.8pts.	74.7	-5.2pts.
	Number of flights	12,482	-0.5%	11,366	+0.3%	5,822	-54.6%	29,670	-19.1%
Austrian Airlines	Passengers in 1,000	829	+5.1%	804	+0.4%	301	-71.8%	1,933	-27.2%
	Available seat-kilometers (m)	1,923	+5.7%	1,659	-2.8%	939	-54.6%	4,520	-19.1%
	Revenue seat-kilometers (m)	1,390	+8.9%	1,186	-2.9%	509	-67.9%	3,084	-24.4%
	Passenger load-factor (%)	72.3	+2.1pts.	71.5	-0.1pts.	54.2	-22.4pts.	68.2	-4.8pts.
	Number of flights	9,362	+3.0%	9,027	+3.3%	4,338	-60.3%	22,727	-21.0%
Brussels Airlines	Passengers in 1,000	628	+3.9%	659	+4.5%	265	-65.8%	1,552	-22.8%
	Available seat-kilometers (m)	1,427	-2.8%	1,425	+4.4%	842	-48.5%	3,695	-17.3%
	Revenue seat-kilometers (m)	1,084	+0.4%	1,105	+4.7%	528	-59.3%	2,717	-20.8%
	Passenger load-factor (%)	76.0	+2.4pts.	77.6	+0.2pts.	62.7	-16.6pts.	73.5	-3.2pts.
	Number of flights	5,430	-1.9%	5,476	+3.1%	2,809	-55.1%	13,715	-19.8%
Total Network Airlines**	Passengers in 1,000	7,673	+2.8%	7,385	-0.9%	2,999	-67.7%	18,057	-25.4%
	Available seat-kilometers (m)	24,378	+0.8%	22,160	-1.2%	12,767	-51.3%	59,304	-18.6%
	Revenue seat-kilometers (m)	19,086	+2.6%	16,648	-3.3%	7,597	-64.0%	43,331	-23.9%
	Passenger load-factor (%)	78.3	+1.4pts.	75.1	-1.6pts.	59.5	-21.0pts.	73.1	-5.1pts.
	Number of flights	68,662	+0.8%	66,695	+0.7%	34,568	-55.1%	169,925	-19.6%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines

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Eurowings

		Jan	yoy	Feb	yoy	Mar	yoy	Q1	yoy
Eurowings	Passengers in 1,000	1,369	-14.9%	1,414	-12.0%	916	-54.3%	3,699	-29.1%
	Available seat-kilometers (m)	1,795	-15.7%	1,846	-10.4%	1,351	-44.5%	4,992	-24.6%
	Revenue seat-kilometers (m)	1,301	-12.4%	1,439	-6.0%	1,028	-48.2%	3,768	-24.6%
	Passenger load-factor (%)	72.5	+2.7pts.	77.9	+3.7pts.	76.1	-5.4pts.	75.5	+0.0pts.
	Number of flights	14,402	-14.5%	13,818	-14.9%	9,062	-50.3%	37,282	-27.3%

Network Airlines & Cargo*

By region		Jan	yoy	Feb	yoy	Mar	yoy	Q1	yoy
Europe	Passengers in 1,000	5,584	+3.0%	5,617	-0.1%	2,177	-69.0%	13,378	-26.0%
	Available seat-kilometers (m)	6,600	+1.0%	6,600	+3.0%	3,510	-53.7%	16,711	-18.6%
	Revenue seat-kilometers (m)	4,486	+4.1%	4,595	+2.3%	1,867	-67.3%	10,948	-24.5%
	Passenger load-factor (%)	68.0	+2.0pts.	69.6	-0.5pts.	53.2	-22.1pts.	65.5	-5.2pts.
	Available Cargo tonne-kilometers (m)	57	-2.2%	56	-6.1%	47	-33.1%	160	-15.0%
	Revenue Cargo tonne-kilometers (m)	26	+2.6%	25	-7.4%	23	-25.7%	74	-11.2%
	Cargo load-factor (%)	45.4	+2.1pts.	44.1	-0.6pts.	48.8	+4.8pts.	45.9	+2.0pts.
America (North und South)	Passengers in 1,000	954	+3.4%	824	+2.8%	407	-61.2%	2,184	-21.2%
	Available seat-kilometers (m)	9,102	+2.9%	8,280	+1.9%	4,997	-48.0%	22,380	-15.8%
	Revenue seat-kilometers (m)	7,414	+2.9%	6,392	+2.2%	3,178	-60.7%	16,984	-21.2%
	Passenger load-factor (%)	81.5	-0.0pts.	77.2	+0.2pts.	63.6	-20.5pts.	75.9	-5.2pts.
	Available Cargo tonne-kilometers (m)	591	+3.5%	622	+5.0%	500	-27.2%	1,713	-7.4%
	Revenue Cargo tonne-kilometers (m)	335	-1.1%	398	+1.9%	321	-27.5%	1,054	-10.1%
	Cargo load-factor (%)	56.6	-2.6pts.	64.0	-2.0pts.	64.2	-0.3pts.	61.5	-1.8pts.
Asia/Pacific	Passengers in 1,000	577	-0.6%	412	-20.6%	168	-71.1%	1,157	-31.2%
	Available seat-kilometers (m)	5,501	-3.0%	4,302	-13.8%	2,414	-57.9%	12,216	-25.5%
	Revenue seat-kilometers (m)	4,690	+0.3%	3,321	-20.9%	1,378	-70.8%	9,389	-30.9%
	Passenger load-factor (%)	85.3	+2.7pts.	77.2	-6.9pts.	57.1	-25.1pts.	76.9	-6.0pts.
	Available Cargo tonne-kilometers (m)	502	-6.0%	386	-16.6%	347	-41.9%	1,235	-22.5%
	Revenue Cargo tonne-kilometers (m)	319	-7.1%	267	-15.8%	259	-38.6%	845	-22.0%
	Cargo load-factor (%)	63.5	-0.8pts.	69.2	+0.7pts.	74.8	+4.0pts.	68.4	+0.5pts.
Middle East/ Africa	Passengers in 1,000	559	+3.0%	532	+3.6%	247	-60.2%	1,338	-20.2%
	Available seat-kilometers (m)	3,174	+1.0%	2,977	+3.0%	1,845	-44.1%	7,997	-14.3%
	Revenue seat-kilometers (m)	2,496	+3.4%	2,340	+3.4%	1,174	-55.1%	6,010	-17.6%
	Passenger load-factor (%)	78.6	+1.9pts.	78.6	+0.3pts.	63.6	-15.6pts.	75.2	-3.0pts.
	Available Cargo tonne-kilometers (m)	133	-3.5%	121	-9.1%	86	-43.2%	341	-19.5%
	Revenue Cargo tonne-kilometers (m)	66	+7.8%	70	+2.0%	47	-42.8%	184	-13.8%
	Cargo load-factor (%)	50.0	+5.3pts.	57.5	+6.2pts.	55.1	+0.4pts.	53.9	+3.6pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Lufthansa Cargo

Additional references