



# Investor Info March 2019

## Lufthansa Group

		Month	yoy	Cumulative	yoy
<b>Total Lufthansa Group Airlines</b>	Passengers in 1,000	11,274	+1.7%	29,384	+3.1%
	Available seat-kilometers (m)	28,669	+4.9%	79,499	+6.3%
	Revenue seat-kilometers (m)	23,091	+4.1%	61,899	+6.3%
	Passenger load-factor (%)	80.5	-0.7pts.	77.9	-0.0pts.
	Available Cargo tonne-kilometers (m)	1,504	+10.5%	4,049	+8.6%
	Revenue Cargo tonne-kilometers (m)	974	-1.1%	2,543	-3.0%
	Cargo load-factor (%)	64.7	-7.6pts.	62.8	-7.5pts.
	Number of flights	95,126	+2.7%	262,492	+3.5%
<b>Lufthansa German Airlines*</b>	Passengers in 1,000	5,753	+1.4%	14,977	+2.0%
	Available seat-kilometers (m)	16,334	+3.3%	45,233	+4.3%
	Revenue seat-kilometers (m)	13,110	+1.8%	35,118	+3.6%
	Passenger load-factor (%)	80.3	-1.2pts.	77.6	-0.5pts.
	Number of flights	47,210	+3.8%	129,589	+3.1%
thereof Hub FRA	Passengers in 1,000	3,513	+0.7%	9,207	+1.7%
	Available seat-kilometers (m)	11,277	+0.9%	31,289	+1.5%
	Revenue seat-kilometers (m)	9,103	-0.3%	24,663	+0.9%
	Passenger load-factor (%)	80.7	-1.0%	78.8	-0.4%
	Number of flights	26,337	+1.5%	72,305	+1.8%
thereof Hub MUC	Passengers in 1,000	2,153	+2.0%	5,554	+1.9%
	Available seat-kilometers (m)	4,999	+8.9%	13,787	+11.0%
	Revenue seat-kilometers (m)	3,968	+6.7%	10,359	+10.3%
	Passenger load-factor (%)	79.4	-1.6%	75.1	-0.5%
	Number of flights	19,735	+6.4%	54,208	+4.1%
<b>SWISS</b>	Passengers in 1,000	1,612	+3.6%	4,347	+5.4%
	Available seat-kilometers (m)	5,194	+9.0%	14,761	+9.6%
	Revenue seat-kilometers (m)	4,232	+7.3%	11,799	+11.2%
	Passenger load-factor (%)	81.5	-1.3pts.	79.9	+1.1pts.
	Number of flights	12,824	+4.8%	36,694	+6.2%
<b>Austrian Airlines</b>	Passengers in 1,000	1,071	+7.0%	2,664	+7.3%
	Available seat-kilometers (m)	2,066	+2.2%	5,591	+6.9%
	Revenue seat-kilometers (m)	1,584	+4.6%	4,082	+7.5%
	Passenger load-factor (%)	76.7	+1.7pts.	73.0	+0.4pts.
	Number of flights	10,926	+4.5%	28,754	+4.7%
<b>Total Network Airlines**</b>	Passengers in 1,000	8,383	+2.5%	21,842	+3.3%
	Available seat-kilometers (m)	23,563	+4.4%	65,495	+5.6%
	Revenue seat-kilometers (m)	18,901	+3.2%	50,931	+5.5%
	Passenger load-factor (%)	80.2	-1.0pts.	77.8	-0.1pts.
	Number of flights	70,232	+4.1%	192,946	+3.9%
<b>Total Eurowings*</b>	Passengers in 1,000	2,891	-0.5%	7,542	+2.7%
	Available seat-kilometers (m)	5,106	+7.3%	14,005	+9.6%
	Revenue seat-kilometers (m)	4,190	+8.2%	10,968	+9.9%
	Passenger load-factor (%)	82.1	+0.7pts.	78.3	+0.2pts.
	Number of flights	24,894	-1.1%	69,546	+2.5%

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

\* Incl. Eurowings and Brussels Airlines



# Investor Info March 2019

## Network Airlines & Cargo\*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	6,390	+2.4%	16,427	+2.5%
	Available seat-kilometers (m)	6,830	+4.5%	18,542	+5.7%
	Revenue seat-kilometers (m)	5,079	+3.6%	12,934	+4.1%
	Passenger load-factor (%)	74.4	-0.6pts.	69.8	-1.1pts.
	Available Cargo tonne-kilometers (m)	85	+36.5%	226	+35.8%
	Revenue Cargo tonne-kilometers (m)	31	-3.2%	83	-3.0%
	Cargo load-factor (%)	36.4	-14.9pts.	36.7	-14.7pts.
America (North und South)	Passengers in 1,000	921	+0.2%	2,432	+3.8%
	Available seat-kilometers (m)	8,517	+2.9%	23,600	+3.2%
	Revenue seat-kilometers (m)	7,146	+2.5%	19,038	+5.2%
	Passenger load-factor (%)	83.9	-0.3pts.	80.7	+1.5pts.
	Available Cargo tonne-kilometers (m)	682	+12.0%	1,838	+9.6%
	Revenue Cargo tonne-kilometers (m)	441	+0.5%	1,170	-0.3%
	Cargo load-factor (%)	64.7	-7.4pts.	63.6	-6.3pts.
Asia/Pacific	Passengers in 1,000	573	-0.9%	1,651	+3.7%
	Available seat-kilometers (m)	5,648	+2.3%	16,113	+5.1%
	Revenue seat-kilometers (m)	4,636	-0.1%	13,328	+4.6%
	Passenger load-factor (%)	82.1	-2.0pts.	82.7	-0.4pts.
	Available Cargo tonne-kilometers (m)	597	+4.4%	1,595	+2.9%
	Revenue Cargo tonne-kilometers (m)	419	-6.4%	1,078	-8.9%
	Cargo load-factor (%)	70.2	-8.1pts.	67.6	-8.8pts.
Middle East/ Africa	Passengers in 1,000	500	+12.7%	1,332	+12.4%
	Available seat-kilometers (m)	2,568	+14.9%	7,240	+15.7%
	Revenue seat-kilometers (m)	2,040	+12.8%	5,631	+12.8%
	Passenger load-factor (%)	79.4	-1.5pts.	77.8	-2.0pts.
	Available Cargo tonne-kilometers (m)	140	+18.6%	391	+15.8%
	Revenue Cargo tonne-kilometers (m)	82	+26.5%	212	+17.9%
	Cargo load-factor (%)	58.6	+3.7pts.	54.3	+1.0pts.

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

## Eurowings\*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	2,595	-2.1%	6,741	+1.6%
	Available seat-kilometers (m)	3,085	+0.7%	8,384	+5.9%
	Revenue seat-kilometers (m)	2,490	+2.5%	6,285	+6.4%
	Passenger load-factor (%)	80.7	+1.4pts.	75.0	+0.3pts.
Long-haul	Passengers in 1,000	295	+15.3%	801	+13.1%
	Available seat-kilometers (m)	2,021	+19.1%	5,621	+15.6%
	Revenue seat-kilometers (m)	1,700	+17.8%	4,682	+15.0%
	Passenger load-factor (%)	84.1	-0.9pts.	83.3	-0.4pts.

\* Incl. Eurowings and Brussels Airlines

## Additional references

Comments	
Next Investor Info	13 May 2019