



Investor Relations

Investor Info November 2018

Lufthansa Group

		Month	yoy	Cumulative	yoy
	Passengers in 1,000	10,634	+6.0%	132,421	+10.3%
	Available seat-kilometers (m)	27,194	+8.1%	322,958	+8.0%
	Revenue seat-kilometers (m)	21,235	+8.6%	263,722	+8.8%
Total Lufthansa Group	Passenger load-factor (%)	78.1	+0.3pts.	81.7	+0.6pts.
Airlines	Available Cargo tonne-kilometers (m)	1,393	+3.0%	15,029	+4.0%
	Revenue Cargo tonne-kilometers (m)	953	-0.9%	10,005	+0.8%
	Cargo load-factor (%)	68.4	-2.7pts.	66.6	-2.1pts.
	Number of flights	98,853	+8.4%	1,136,681	+8.8%
	Passengers in 1,000	5,479	+2.7%	65,241	+6.6%
	Available seat-kilometers (m)	15,596	+5.9%	182,170	+4.5%
Lufthansa German Airlines*	Revenue seat-kilometers (m)	12,292	+5.2%	148,625	+4.3%
	Passenger load-factor (%)	78.8	-0.5pts.	81.6	-0.2pts.
	Number of flights	48,795	+7.1%	537,864	+7.0%
	Passengers in 1,000	3,364	+2.4%	40,450	+4.5%
	Available seat-kilometers (m)	10,757	+2.7%	127,451	+1.7%
thereof Hub FRA	Revenue seat-kilometers (m)	8,530	+1.9%	104,209	+1.1%
	Passenger load-factor (%)	79.3	-0.6%	81.8	-0.5%
	Number of flights	28,782	+8.4%	317,883	+6.9%
	Passengers in 1,000	2,034	+2.6%	23,774	+9.8%
	Available seat-kilometers (m)	4,785	+13.5%	54,011	+11.4%
thereof Hub MUC	Revenue seat-kilometers (m)	3,726	+13.5%	43,939	+12.4%
	Passenger load-factor (%)	77.9	+0.1%	81.4	+0.8%
	Number of flights	18,953	+4.7%	206,680	+6.7%
	Passengers in 1,000	1,456	+8.0%	18,901	+9.6%
	Available seat-kilometers (m)	4,896	+9.5%	55,514	+7.9%
SWISS	Revenue seat-kilometers (m)	3,863	+12.0%	46,073	+9.8%
	Passenger load-factor (%)	78.9	+1.7pts.	83.0	+1.4pts.
	Number of flights	13,142	+6.6%	158,379	+5.1%
	Passengers in 1,000	1,044	+9.7%	12,988	+8.7%
	Available seat-kilometers (m)	1,942	+6.3%	25,766	+6.3%
Austrian Airlines	Revenue seat-kilometers (m)	1,481	+11.5%	20,509	+9.8%
	Passenger load-factor (%)	76.3	+3.6pts.	79.6	+2.6pts.
	Number of flights	12,092	+5.2%	139,850	+4.8%
	Passengers in 1,000	7,929	+4.5%	96,559	+7.5%
	Available seat-kilometers (m)	22,404	+6.7%	263,109	+5.4%
Total	Revenue seat-kilometers (m)	17,613	+7.2%	214,937	+5.9%
Network Airlines**	Passenger load-factor (%)	78.6	+0.4pts.	81.7	+0.4pts.
	Number of flights	73,325	+6.8%	828,265	+6.4%

^{*} Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

 $^{^{**} \, \}text{Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines}$

	Passengers in 1,000	2,705	+10.6%	35,862	+18.7%	
Tabel	Available seat-kilometers (m)	4,791	+15.1%	59,848	+21.4%	
Total Eurowings*	Revenue seat-kilometers (m)	3,622	+15.8%	48,785	+23.8%	
Luiowingo	Passenger load-factor (%)	75.6	+0.4pts.	81.5	+1.6pts.	
	Number of flights	24,697	+13.9%	299,600	+16.4%	

^{*} Incl. Eurowings and Brussels Airlines





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Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
	Passengers in 1,000	6,079	+3.4%	74,612	+8.5%
	Available seat-kilometers (m)	6,429	+7.7%	77,927	+8.3%
	Revenue seat-kilometers (m)	4,648	+6.3%	60,469	+9.5%
Europe	Passenger load-factor (%)	72.3	-0.9pts.	77.6	+0.9pts.
	Available Cargo tonne-kilometers (m)	68	+4.9%	680	+1.1%
	Revenue Cargo tonne-kilometers (m)	31	-5.8%	312	-7.9%
	Cargo load-factor (%)	45.0	-5.2pts.	45.9	-4.5pts.
	Passengers in 1,000	863	+6.3%	10,905	+5.0%
	Available seat-kilometers (m)	8,092	+4.6%	99,664	+4.4%
America (North und South)	Revenue seat-kilometers (m)	6,660	+6.6%	83,507	+5.2%
	Passenger load-factor (%)	82.3	+1.5pts.	83.8	+0.6pts.
	Available Cargo tonne-kilometers (m)	618	+2.5%	6,924	+5.3%
	Revenue Cargo tonne-kilometers (m)	419	+1.8%	4,408	+2.8%
	Cargo load-factor (%)	67.9	-0.4pts.	63.7	-1.5pts.
Asia/Pacific	Passengers in 1,000	545	+5.1%	6,483	+3.5%
	Available seat-kilometers (m)	5,448	+4.2%	62,408	+4.0%
	Revenue seat-kilometers (m)	4,413	+5.9%	52,698	+3.9%
	Passenger load-factor (%)	81.0	+1.3pts.	84.4	-0.2pts.
	Available Cargo tonne-kilometers (m)	570	+2.3%	6,178	+5.6%
	Revenue Cargo tonne-kilometers (m)	422	-4.6%	4,598	+1.1%
	Cargo load-factor (%)	74	-5.3pts.	74.4	-3.4pts.
	Passengers in 1,000	442	+17.0%	4,559	+3.4%
Middle East/ Africa	Available seat-kilometers (m)	2,435	+18.1%	23,111	+3.5%
	Revenue seat-kilometers (m)	1,891	+15.2%	18,262	+3.7%
	Passenger load-factor (%)	77.7	-2.0pts.	79.0	+0.1pts.
	Available Cargo tonne-kilometers (m)	136	+7.4%	1,244	-8.3%
	Revenue Cargo tonne-kilometers (m)	81	+7.5%	684	-8.1%
	Cargo load-factor (%)	59.4	+0.1pts.	55	+0.1pts.

^{*} Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	2,458	+10.6%	32,895	+18.0%
	Available seat-kilometers (m)	2,997	+16.4%	39,558	+19.4%
	Revenue seat-kilometers (m)	2,184	+14.5%	32,178	+23.0%
	Passenger load-factor (%)	72.9	-1.2pts.	81.3	+2.4pts.
	Passengers in 1,000	247	+10.2%	2,966	+26.1%
Long-haul	Available seat-kilometers (m)	1,794	+13.0%	20,291	+25.6%
Long-naul	Revenue seat-kilometers (m)	1,438	+17.8%	16,607	+25.5%
	Passenger load-factor (%)	80.2	+3.2pts.	81.8	-0.1pts.

^{*} Incl. Eurowings and Brussels Airlines

Additional references

Comments	
Next Investor Info	10 January 2019