



# Investor Info October 2018

## Lufthansa Group

		Month	yoy	Cumulative	yoy
<b>Total Lufthansa Group Airlines</b>	Passengers in 1,000	13,231	+9.0%	121,756	+10.7%
	Available seat-kilometers (m)	31,539	+8.9%	295,774	+8.0%
	Revenue seat-kilometers (m)	25,775	+9.4%	242,375	+8.8%
	Passenger load-factor (%)	81.7	+0.4pts.	81.9	+0.6pts.
	Available Cargo tonne-kilometers (m)	1,457	+5.0%	13,635	+4.0%
	Revenue Cargo tonne-kilometers (m)	955	-1.9%	9,050	+1.0%
	Cargo load-factor (%)	65.6	-4.6pts.	66.4	-2.0pts.
	Number of flights	112,875	+9.6%	1,037,833	+8.8%
Lufthansa German Airlines*	Passengers in 1,000	6,437	+5.8%	59,762	+7.0%
	Available seat-kilometers (m)	17,458	+4.5%	166,574	+4.4%
	Revenue seat-kilometers (m)	14,212	+4.1%	136,334	+4.2%
	Passenger load-factor (%)	81.4	-0.3pts.	81.8	-0.2pts.
	Number of flights	53,146	+8.4%	489,069	+7.0%
thereof Hub FRA	Passengers in 1,000	3,939	+3.6%	37,085	+4.7%
	Available seat-kilometers (m)	12,048	+1.2%	116,694	+1.6%
	Revenue seat-kilometers (m)	9,755	+0.1%	95,679	+1.0%
	Passenger load-factor (%)	81.0	-0.8%	82.0	-0.5%
	Number of flights	31,401	+8.7%	289,101	+6.7%
thereof Hub MUC	Passengers in 1,000	2,391	+9.1%	21,740	+10.6%
	Available seat-kilometers (m)	5,337	+12.6%	49,226	+11.3%
	Revenue seat-kilometers (m)	4,409	+14.2%	40,213	+12.3%
	Passenger load-factor (%)	82.6	+1.2%	81.7	+0.8%
	Number of flights	20,341	+7.2%	187,727	+6.9%
SWISS	Passengers in 1,000	1,873	+9.8%	17,415	+9.6%
	Available seat-kilometers (m)	5,496	+11.4%	50,629	+7.8%
	Revenue seat-kilometers (m)	4,568	+11.8%	42,104	+9.3%
	Passenger load-factor (%)	83.1	+0.3pts.	83.2	+1.2pts.
	Number of flights	15,595	+7.7%	145,243	+5.0%
Austrian Airlines	Passengers in 1,000	1,311	+11.7%	11,943	+8.6%
	Available seat-kilometers (m)	2,596	+15.6%	23,824	+6.3%
	Revenue seat-kilometers (m)	2,121	+21.9%	19,022	+9.7%
	Passenger load-factor (%)	81.7	+4.2pts.	79.8	+2.5pts.
	Number of flights	13,790	+5.2%	127,758	+4.8%
<b>Total Network Airlines**</b>	Passengers in 1,000	9,568	+7.4%	88,599	+7.7%
	Available seat-kilometers (m)	25,518	+7.0%	240,717	+5.3%
	Revenue seat-kilometers (m)	20,876	+7.3%	197,213	+5.8%
	Passenger load-factor (%)	81.8	+0.3pts.	81.9	+0.4pts.
	Number of flights	81,803	+7.8%	754,946	+6.3%
<b>Total Eurowings*</b>	Passengers in 1,000	3,663	+13.4%	33,157	+19.4%
	Available seat-kilometers (m)	6,022	+17.9%	55,058	+22.0%
	Revenue seat-kilometers (m)	4,900	+19.0%	45,163	+24.5%
	Passenger load-factor (%)	81.4	+0.8pts.	82.0	+1.6pts.
	Number of flights	30,250	+15.2%	274,903	+16.6%

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

\* Incl. Eurowings and Brussels Airlines



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## Network Airlines & Cargo\*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	7,443	+7.7%	68,511	+8.9%
	Available seat-kilometers (m)	7,693	+8.8%	71,499	+8.4%
	Revenue seat-kilometers (m)	6,019	+9.0%	55,785	+9.7%
	Passenger load-factor (%)	78.2	+0.1pts.	78.0	+0.9pts.
	Available Cargo tonne-kilometers (m)	69	+4.3%	611	+0.6%
	Revenue Cargo tonne-kilometers (m)	29	-11.7%	281	-8.1%
	Cargo load-factor (%)	42.1	-7.7pts.	46	-4.4pts.
America (North und South)	Passengers in 1,000	1,058	+6.3%	10,037	+4.8%
	Available seat-kilometers (m)	9,558	+6.1%	91,580	+4.4%
	Revenue seat-kilometers (m)	8,038	+6.4%	76,793	+5.0%
	Passenger load-factor (%)	84.1	+0.2pts.	83.9	+0.5pts.
	Available Cargo tonne-kilometers (m)	681	+7.4%	6,306	+5.6%
	Revenue Cargo tonne-kilometers (m)	417	-1.9%	3,989	+2.9%
	Cargo load-factor (%)	61.3	-5.9pts.	63.3	-1.6pts.
Asia/Pacific	Passengers in 1,000	618	+6.2%	5,937	+3.4%
	Available seat-kilometers (m)	6,027	+5.9%	56,962	+4.0%
	Revenue seat-kilometers (m)	5,038	+6.8%	48,277	+3.7%
	Passenger load-factor (%)	83.6	+0.7pts.	84.8	-0.3pts.
	Available Cargo tonne-kilometers (m)	581	+3.3%	5,607	+5.9%
	Revenue Cargo tonne-kilometers (m)	435	-1.1%	4,175	+1.7%
	Cargo load-factor (%)	75	-3.3pts.	74.5	-3.1pts.
Middle East/ Africa	Passengers in 1,000	449	+6.2%	4,114	+2.1%
	Available seat-kilometers (m)	2,239	+7.2%	20,676	+2.0%
	Revenue seat-kilometers (m)	1,780	+7.7%	16,357	+2.5%
	Passenger load-factor (%)	79.5	+0.4pts.	79.1	+0.3pts.
	Available Cargo tonne-kilometers (m)	126	+0.2%	1,108	-9.9%
	Revenue Cargo tonne-kilometers (m)	73	-1.8%	603	-9.9%
	Cargo load-factor (%)	58.1	-1.2pts.	54.4	+0.0pts.

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

## Eurowings\*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,383	+12.2%	30,438	+18.7%
	Available seat-kilometers (m)	4,044	+13.4%	36,561	+19.7%
	Revenue seat-kilometers (m)	3,321	+14.1%	29,994	+23.7%
	Passenger load-factor (%)	82.1	+0.5pts.	82.0	+2.7pts.
Long-haul	Passengers in 1,000	280	+30.2%	2,719	+27.8%
	Available seat-kilometers (m)	1,977	+28.2%	18,497	+27.0%
	Revenue seat-kilometers (m)	1,578	+30.7%	15,169	+26.3%
	Passenger load-factor (%)	79.8	+1.6pts.	82.0	-0.5pts.

\* Incl. Eurowings and Brussels Airlines

## Additional references

Comments	
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