



# Investor Info April 2018

## Lufthansa Group

		Month	yoy	Cumulative	yoy
<b>Total Lufthansa Group Airlines</b>	Passengers in 1,000	12.188	+9.1%	40.763	+11.9%
	Available seat-kilometers (m)	29.480	+7.4%	104.249	+8.2%
	Revenue seat-kilometers (m)	23.934	+6.0%	82.111	+9.4%
	Passenger load-factor (%)	81,2	-1.1pts.	78,8	+0.9pts.
	Available Cargo tonne-kilometers (m)	1.383	+6.9%	5.155	+6.3%
	Revenue Cargo tonne-kilometers (m)	929	+3.4%	3.550	+4.5%
	Cargo load-factor (%)	67,2	-2.3pts.	68,9	-1.2pts.
	Number of flights	103.628	+9.5%	372.029	+8.9%
<b>Lufthansa German Airlines</b>	Passengers in 1,000	5.945	+4.7%	20.702	+6.8%
	Available seat-kilometers (m)	16.643	+3.8%	60.017	+4.8%
	Revenue seat-kilometers (m)	13.437	+1.7%	47.351	+5.1%
	Passenger load-factor (%)	80,7	-1.7pts.	78,9	+0.2pts.
	Number of flights	48.445	+6.4%	179.508	+6.2%
<b>SWISS</b>	Passengers in 1,000	1.810	+11.2%	5.918	+6.1%
	Available seat-kilometers (m)	5.138	+10.8%	18.614	+7.3%
	Revenue seat-kilometers (m)	4.336	+11.2%	14.890	+8.3%
	Passenger load-factor (%)	84,4	+0.3pts.	80,0	+0.7pts.
	Number of flights	14.706	+6.2%	52.627	+1.3%
<b>Austrian Airlines</b>	Passengers in 1,000	1.197	+5.5%	3.678	+10.7%
	Available seat-kilometers (m)	2.386	+5.5%	7.616	+3.6%
	Revenue seat-kilometers (m)	1.846	+3.2%	5.641	+7.0%
	Passenger load-factor (%)	77,3	-1.7pts.	74,1	+2.3pts.
	Number of flights	12.920	+6.7%	44.200	+5.4%
<b>Total Network Airlines*</b>	Passengers in 1,000	8.902	+6.1%	30.103	+7.1%
	Available seat-kilometers (m)	24.137	+5.4%	86.125	+5.2%
	Revenue seat-kilometers (m)	19.594	+3.8%	67.789	+5.9%
	Passenger load-factor (%)	81,2	-1.2pts.	78,7	+0.5pts.
	Number of flights	75.374	+6.5%	273.536	+5.1%

\* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

<b>Total Eurowings Group*</b>	Passengers in 1,000	3.287	+18.3%	10.660	+28.0%
	Available seat-kilometers (m)	5.342	+17.9%	18.123	+25.4%
	Revenue seat-kilometers (m)	4.340	+17.0%	14.322	+29.7%
	Passenger load-factor (%)	81,2	-0.7pts.	79,0	+2.6pts.
	Number of flights	27.417	+18.8%	95.294	+21.8%

\* Incl. Eurowings and Brussels Airlines

## Additional references

Yield indication	Positive (excl. currency)
Comments	Shift of Easter holidays into March this year
Next Investor Info	11 June 2018



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### Network Airlines & Cargo\*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	6.905	+7.6%	23.063	+8.2%
	Available seat-kilometers (m)	7.200	+8.4%	24.743	+8.2%
	Revenue seat-kilometers (m)	5.614	+8.3%	18.027	+8.7%
	Passenger load-factor (%)	78,0	+0.0pts.	72,9	+0.4pts.
	Available Cargo tonne-kilometers (m)	60	+1.9%	229	+1.5%
	Revenue Cargo tonne-kilometers (m)	29	-3.8%	115	-3.0%
	Cargo load-factor (%)	48,5	-2.9pts.	50,1	-2.3pts.
America (North und South)	Passengers in 1,000	967	+0.7%	3.297	+4.3%
	Available seat-kilometers (m)	8.926	+4.6%	31.790	+4.1%
	Revenue seat-kilometers (m)	7.416	+2.1%	25.495	+5.4%
	Passenger load-factor (%)	83,1	-2.0pts.	80,2	+1.0pts.
	Available Cargo tonne-kilometers (m)	636	+9.9%	2.341	+8.0%
	Revenue Cargo tonne-kilometers (m)	414	+8.5%	1.589	+7.6%
	Cargo load-factor (%)	65,1	-0.8pts.	67,9	-0.3pts.
Asia/Pacific	Passengers in 1,000	594	+1.7%	2.175	+4.0%
	Available seat-kilometers (m)	5.858	+4.1%	21.200	+4.9%
	Revenue seat-kilometers (m)	4.862	+2.5%	17.603	+4.5%
	Passenger load-factor (%)	83,0	-1.3pts.	83,0	-0.4pts.
	Available Cargo tonne-kilometers (m)	578	+7.4%	2.131	+8.1%
	Revenue Cargo tonne-kilometers (m)	427	+1.2%	1.605	+3.8%
	Cargo load-factor (%)	73,9	-4.5pts.	75,3	-3.1pts.
Middle East/ Africa	Passengers in 1,000	436	+0.6%	1.568	+2.7%
	Available seat-kilometers (m)	2.153	+2.3%	8.392	+1.8%
	Revenue seat-kilometers (m)	1.702	+1.0%	6.664	+4.6%
	Passenger load-factor (%)	79,1	-1.0pts.	79,4	+2.2pts.
	Available Cargo tonne-kilometers (m)	108	-7.5%	454	-6.7%
	Revenue Cargo tonne-kilometers (m)	58	-9.0%	240	-5.8%
	Cargo load-factor (%)	53,7	-1.0pts.	53	+0.5pts.

\* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

### Eurowings Group\*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3.033	+18.8%	9.692	+28.5%
	Available seat-kilometers (m)	3.651	+20.9%	11.581	+28.1%
	Revenue seat-kilometers (m)	2.933	+20.3%	8.853	+35.4%
	Passenger load-factor (%)	80,3	-0.4pts.	76,4	+4.1pts.
Long-haul	Passengers in 1,000	254	+12.3%	968	+22.9%
	Available seat-kilometers (m)	1.691	+12.0%	6.543	+20.8%
	Revenue seat-kilometers (m)	1.407	+10.8%	5.468	+21.4%
	Passenger load-factor (%)	83,2	-0.9pts.	83,6	+0.3pts.

\* Incl. Eurowings and Brussels Airlines