



Investor Info August 2017

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	12,544	+17.4%	85,545	+17.1%
	Available seat-kilometers (m)	30,484	+12.4%	215,501	+11.9%
	Revenue seat-kilometers (m)	26,157	+14.0%	174,610	+14.9%
	Passenger load-factor (%)	85.8	+1.2pts.	81.0	+2.1pts.
	Available Cargo tonne-kilometers (m)	1,356	+2.3%	10,258	+2.8%
	Revenue Cargo tonne-kilometers (m)	901	+9.8%	7,048	+8.2%
	Cargo load-factor (%)	66.4	+4.5pts.	68.7	+3.5pts.
	Number of flights	101,363	+11.0%	749,262	+9.1%
Lufthansa German Airlines	Passengers in 1,000	6,109	+3.9%	43,778	+4.4%
	Available seat-kilometers (m)	17,397	+1.2%	126,035	+0.6%
	Revenue seat-kilometers (m)	14,925	+3.4%	102,952	+4.2%
	Passenger load-factor (%)	85.8	+1.8pts.	81.7	+2.9pts.
	Number of flights	46,827	-0.8%	359,893	-1.9%
SWISS	Passengers in 1,000	1,835	+1.3%	12,473	+4.7%
	Available seat-kilometers (m)	5,138	+2.5%	37,159	+6.7%
	Revenue seat-kilometers (m)	4,460	+3.4%	30,425	+9.4%
	Passenger load-factor (%)	86.8	+0.7pts.	81.9	+2.0pts.
	Number of flights	15,039	-4.0%	110,177	-3.2%
Austrian Airlines	Passengers in 1,000	1,328	+14.7%	8,502	+14.0%
	Available seat-kilometers (m)	2,658	+10.0%	17,662	+8.3%
	Revenue seat-kilometers (m)	2,236	+9.7%	13,587	+8.7%
	Passenger load-factor (%)	84.1	-0.2pts.	76.9	+0.2pts.
	Number of flights	13,404	+8.3%	95,328	+5.9%
Total Network Airlines*	Passengers in 1,000	9,220	+4.8%	64,358	+5.6%
	Available seat-kilometers (m)	25,161	+2.4%	180,612	+2.5%
	Revenue seat-kilometers (m)	21,596	+4.0%	146,776	+5.6%
	Passenger load-factor (%)	85.8	+1.4pts.	81.3	+2.4pts.
	Number of flights	74,535	+0.0%	559,758	-1.1%

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

Total Point-to-Point Airlines*	Passengers in 1,000	3,324	+75.7%	21,187	+75.5%
	Available seat-kilometers (m)	5,323	+108.4%	34,889	+112.8%
	Revenue seat-kilometers (m)	4,561	+108.0%	27,834	+113.8%
	Passenger load-factor (%)	85.7	-0.1pts.	79.8	+0.4pts.
	Number of flights	26,083	+62.7%	183,328	+60.1%

* Incl. Eurowings and Brussels Airlines

Additional references

Pricing environment	Positive (excl. currency)
Comments	
Next Investor Info	11 October 2017



Investor Info August 2017

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	6,956	+5.1%	49,052	+5.5%
	Available seat-kilometers (m)	7,334	+4.2%	51,757	+3.2%
	Revenue seat-kilometers (m)	5,926	+5.7%	39,516	+6.1%
	Passenger load-factor (%)	80.8	+1.1pts.	76.3	+2.1pts.
	Available Cargo tonne-kilometers (m)	62	-9.0%	478	-5.5%
	Revenue Cargo tonne-kilometers (m)	28	-4.3%	243	-0.8%
	Cargo load-factor (%)	46	+2.3pts.	50.8	+2.4pts.
America (North und South)	Passengers in 1,000	1,151	+1.3%	7,564	+3.2%
	Available seat-kilometers (m)	9,874	-0.8%	69,330	+1.7%
	Revenue seat-kilometers (m)	8,675	+2.1%	57,530	+3.9%
	Passenger load-factor (%)	87.9	+2.5pts.	83.0	+1.8pts.
	Available Cargo tonne-kilometers (m)	632	+1.5%	4,671	+2.0%
	Revenue Cargo tonne-kilometers (m)	391	+12.2%	3,050	+8.2%
	Cargo load-factor (%)	62	+6.0pts.	65.3	+3.7pts.
Asia/Pacific	Passengers in 1,000	644	+2.3%	4,584	+5.1%
	Available seat-kilometers (m)	5,895	+2.2%	43,361	+0.5%
	Revenue seat-kilometers (m)	5,214	+2.1%	36,996	+5.4%
	Passenger load-factor (%)	88.4	-0.1pts.	85.3	+3.9pts.
	Available Cargo tonne-kilometers (m)	539	+4.3%	4,136	+4.9%
	Revenue Cargo tonne-kilometers (m)	413	+8.1%	3,228	+9.6%
	Cargo load-factor (%)	76.7	+2.7pts.	78.1	+3.4pts.
Middle East/ Africa	Passengers in 1,000	469	+14.1%	3,158	+12.5%
	Available seat-kilometers (m)	2,058	+12.9%	16,164	+9.5%
	Revenue seat-kilometers (m)	1,780	+15.1%	12,733	+13.3%
	Passenger load-factor (%)	86.5	+1.7pts.	78.8	+2.7pts.
	Available Cargo tonne-kilometers (m)	123	+4.9%	973	+2.3%
	Revenue Cargo tonne-kilometers (m)	67	+13.3%	526	+5.1%
	Cargo load-factor (%)	54.7	+4.1pts.	54.1	+1.4pts.

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Point-to-Point Airlines*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,067	+66.7%	19,510	+66.7%
	Available seat-kilometers (m)	3,681	+66.1%	23,455	+71.3%
	Revenue seat-kilometers (m)	3,118	+67.2%	18,314	+74.0%
	Passenger load-factor (%)	84.7	+0.5pts.	78.1	+1.2pts.
Long-haul	Passengers in 1,000	257	+398.7%	1,677	+354.9%
	Available seat-kilometers (m)	1,642	+385.4%	11,433	+323.1%
	Revenue seat-kilometers (m)	1,443	+341.2%	9,520	+282.3%
	Passenger load-factor (%)	87.9	-8.8pts.	83.3	-8.9pts.

* Incl. Eurowings and Brussels Airlines