



News

Frankfurt, 9 March 2017

Lufthansa Group transports 12.4 percent more passengers in February than the previous year

- **Group Airlines welcomed around 7.8 million passengers on board**
- **Seat load factor of 75.0% is a 2.7-percentage-point improvement from February 2016**

The airlines of the Lufthansa Group transported some 7.8 million passengers in February, 12.4% more than in the same period last year. Total capacity for the month was up 8.5% in available seat-kilometer terms and total traffic volume, measured in revenue passenger-kilometers, increased by 12.6% despite one additional day in February 2016 due to the leap year. The seat load factor improved accordingly, rising 2.7 percentage points to 75.0%. Cargo capacity increased 0.7% year-on-year, while cargo sales were up 5.2% in revenue tonne-kilometer terms. Cargo load factor for the month showed a corresponding improvement, rising 3.0 percentage points. Pricing excluding currency was negative compared to February 2016.

Hub airlines

Network airlines Lufthansa, Swiss and Austrian Airlines carried 6.1 million passengers in February, 2.6% more than in the prior-year period. Capacity increased by 0.4%, while the sales volume was up 4.3%, raising seat load factor by 2.8 percentage points.

Lufthansa German Airlines transported 4.3 million passengers in February, a 1.7% increase on the same month last year. February capacity was reduced by a slight 1.7%, while the sales volume was up 2.7%. Seat load factor was 3.3 percentage points above its prior-year level.

Point-to-point airlines

The Lufthansa Group's point-to-point airlines – Eurowings (including Germanwings) and Brussels Airlines – carried 1.7 million passengers in February. Of these, 1.5 million were on short-haul and 0.2 million on long-haul flights. This amounts to an increase of 70.4% in comparison to the previous year, which alongside organic growth is a result of the inclusion of Brussels Airlines and additional capacity through the wet lease agreement with Air Berlin.

February capacity was 109.4% above its prior-year level, while February sales volume was up 117.2%. The seat load increased by 2.6-percentage-points.

On their short-haul services the point-to-point carriers raised capacity 68.1% and increased their sales volumes by 76.5%, resulting in a 3.2-percentage-point increase in seat load factor. The seat load factor for their long-haul services decreased 9.6 percentage points, following a 242.6% increase in capacity and a 207.6% rise in sales volume, compared to the previous year.

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Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	7,766	+12.4%	15,642	+12.5%
	Available seat-kilometers (m)	21,081	+8.5%	43,814	+9.3%
	Revenue seat-kilometers (m)	15,821	+12.6%	33,096	+11.5%
	Passenger load-factor (%)	75.0	+2.7pts.	75.5	+1.5pts.
	Available Cargo tonne-kilometers (m)	1,099	+0.7%	2,212	+1.0%
	Revenue Cargo tonne-kilometers (m)	779	+5.2%	1,497	+3.8%
	Cargo load-factor (%)	70.9	+3.0pts.	67.7	+1.8pts.
	Number of flights	76,856	+2.2%	156,743	+4.6%
Lufthansa German Airlines	Passengers in 1,000	4,252	+1.7%	8,544	+2.0%
	Available seat-kilometers (m)	12,639	-1.7%	26,150	-1.2%
	Revenue seat-kilometers (m)	9,564	+2.7%	20,047	+1.8%
	Passenger load-factor (%)	75.7	+3.3pts.	76.7	+2.3pts.
	Number of flights	39,015	-7.2%	78,722	-4.5%
SWISS	Passengers in 1,000	1,220	+7.1%	2,491	+6.8%
	Available seat-kilometers (m)	3,930	+7.6%	8,255	+8.5%
	Revenue seat-kilometers (m)	3,027	+12.4%	6,365	+11.5%
	Passenger load-factor (%)	77.0	+3.3pts.	77.1	+2.1pts.
	Number of flights	11,758	-4.6%	24,629	-2.9%
Austrian Airlines	Passengers in 1,000	639	+3.2%	1,306	+5.8%
	Available seat-kilometers (m)	1,513	+2.6%	3,186	+2.8%
	Revenue seat-kilometers (m)	1,012	-1.4%	2,173	+0.3%
	Passenger load-factor (%)	66.8	-2.8pts.	68.2	-1.7pts.
	Number of flights	8,958	-1.6%	18,490	+1.8%
Total Network Airlines*	Passengers in 1,000	6,063	+2.6%	12,249	+2.9%
	Available seat-kilometers (m)	18,055	+0.4%	37,535	+1.1%
	Revenue seat-kilometers (m)	13,580	+4.3%	28,542	+3.6%
	Passenger load-factor (%)	75.2	+2.8pts.	76.0	+1.9pts.
	Number of flights	59,086	-6.2%	120,507	-3.8%
* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines					
Total Point-to-Point Airlines*	Passengers in 1,000	1,702	+70.4%	3,393	+69.3%
	Available seat-kilometers (m)	3,026	+109.4%	6,279	+112.3%
	Revenue seat-kilometers (m)	2,240	+117.2%	4,555	+114.6%
	Passenger load-factor (%)	74.0	+2.6pts.	72.5	+0.7pts.
	Number of flights	17,051	+47.9%	34,881	+49.8%

* Incl. Eurowings and Brussels Airlines

Additional references

Pricing environment	negative (excl. currency)
Comments	leap year in 2016 leads to lower capacity growth at all airlines in February 2017
Next Investor Info	11 April 2017

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	4,646	+2.1%	9,214	+2.8%
	Available seat-kilometers (m)	5,038	-2.5%	10,235	-1.0%
	Revenue seat-kilometers (m)	3,542	+3.0%	7,050	+3.2%
	Passenger load-factor (%)	70.3	+3.7pts.	68.9	+2.8pts.
	Available Cargo tonne-kilometers (m)	53	-2.0%	105	-1.6%
	Revenue Cargo tonne-kilometers (m)	28	-1.4%	53	-1.1%
	Cargo load-factor (%)	52.3	+0.2pts.	50.8	+0.2pts.
America (North und South)	Passengers in 1,000	624	+2.8%	1,380	+2.3%
	Available seat-kilometers (m)	6,623	+1.9%	14,023	+3.2%
	Revenue seat-kilometers (m)	4,829	+3.1%	10,655	+2.7%
	Passenger load-factor (%)	72.9	+0.8pts.	76.0	-0.4pts.
	Available Cargo tonne-kilometers (m)	507	-1.4%	991	+0.0%
	Revenue Cargo tonne-kilometers (m)	360	+4.2%	663	+3.4%
	Cargo load-factor (%)	71	+3.8pts.	66.9	+2.2pts.
Asia/Pacific	Passengers in 1,000	469	+5.4%	972	+3.2%
	Available seat-kilometers (m)	4,518	+1.9%	9,268	-0.6%
	Revenue seat-kilometers (m)	3,768	+6.6%	7,787	+4.1%
	Passenger load-factor (%)	83.4	+3.7pts.	84.0	+3.8pts.
	Available Cargo tonne-kilometers (m)	419	+4.8%	870	+3.0%
	Revenue Cargo tonne-kilometers (m)	327	+9.3%	656	+5.5%
	Cargo load-factor (%)	78.1	+3.2pts.	75.4	+1.8pts.
Middle East/ Africa	Passengers in 1,000	323	+5.4%	682	+5.9%
	Available seat-kilometers (m)	1,876	-0.2%	4,009	+2.9%
	Revenue seat-kilometers (m)	1,441	+5.9%	3,050	+6.3%
	Passenger load-factor (%)	76.8	+4.4pts.	76.1	+2.5pts.
	Available Cargo tonne-kilometers (m)	120	-2.5%	246	-0.5%
	Revenue Cargo tonne-kilometers (m)	64	-4.7%	125	-0.6%
	Cargo load-factor (%)	53.4	-1.2pts.	50.8	+0.0pts.

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Point-to-Point Airlines*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	1,533	+60.7%	3,036	+59.2%
	Available seat-kilometers (m)	1,853	+68.1%	3,759	+68.3%
	Revenue seat-kilometers (m)	1,255	+76.5%	2,472	+72.2%
	Passenger load-factor (%)	67.7	+3.2pts.	65.8	+1.5pts.
Long-haul	Passengers in 1,000	170	+272.5%	357	+266.6%
	Available seat-kilometers (m)	1,173	+242.6%	2,520	+247.4%
	Revenue seat-kilometers (m)	985	+207.6%	2,083	+203.2%
	Passenger load-factor (%)	84.0	-9.6pts.	82.6	-12.1pts.

* Incl. Eurowings and Brussels Airlines