



News

Frankfurt, 10 May 2017

Lufthansa Group with 25 percent more passengers in April

- **Group Airlines welcomed around 11.2 million passengers on board**
- **Seat load factor has increased by more than six percentage points to 82.3%**
- **Passengers flying with the Group's Point-to-Point Airlines almost doubled compared to last year**

The airlines of the Lufthansa Group welcomed around 11.2 million passengers in April 2017. This shows an increase of 25.1% compared to the previous year's month. The available seat kilometers were up 15.8% over the previous year, at the same time, sales increased by 25.2%. The seat load factor improved accordingly, rising 6.2 percentage points to 82.3%, compared to April 2016. As a result, Lufthansa Group has reached new record results for the month of April in the number of passengers, as well as the utilization of its aircraft.

The currency adjusted pricing environment was negative in April, due to the fact that Easter with its higher share of private travel occurred in March last year.

Cargo capacity increased 3.8% year-on-year, while cargo sales were up 6.0% in revenue ton-kilometer terms. As a result, the Cargo load factor showed a corresponding improvement, rising 1.4 percentage points in the month.

Hub Airlines

The Network Airlines Lufthansa German Airlines, Swiss and Austrian Airlines carried 8.4 million passengers in April, 12.0% more than in the prior-year period. Compared to the previous year, the available seat kilometers increased by 5.5% in April, although the number of flights declined by 0.9%. The sales volume was up 14.1% over the same period, raising seat load factor by 6.2 percentage points to 82.4%.

Lufthansa German Airlines transported 5.7 million passengers in April, a 10.2% increase compared to the same month last year. A three-percent increase in seat kilometers in April was a 12% increase in sales. Furthermore, the seat load factor was up to 82.4%, therefore 6.6 percentage points above the prior-year level.

Point-to-Point Airlines

The Lufthansa Group's Point-to-Point Airlines – Eurowings (including Germanwings) and Brussels Airlines – carried around 2.8 million passengers in April. Among this total, 2.6 million passengers were on short-haul flights and 0.2 million flew long-haul. This amounts to an increase of 93.3% in comparison to the previous year. April capacity was 129.7% above its prior-year level, while its sales volume was up 148.4%, resulting in 6.2 percentage points higher seat load factor.

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On short-haul services the Point-to-Point Airlines raised capacity 83% and increased sales volume by 102%, resulting in a 8.2 percentage points increase in seat load factor, compared to April 2016. The seat load factor for the long-haul services decreased 9.1 percentage points to 84.1% during the same period, following a 394.6% increase in capacity and a 346.1% rise in sales volume, compared to the previous year.

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Lufthansa Group

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		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	11,164	+25.1%	36,398	+16.5%
	Available seat-kilometers (m)	27,442	+15.8%	96,332	+11.4%
	Revenue seat-kilometers (m)	22,592	+25.2%	75,053	+15.4%
	Passenger load-factor (%)	82.3	+6.2pts.	77.9	+2.7pts.
	Available Cargo tonne-kilometers (m)	1,293	+3.8%	4,851	+3.6%
	Revenue Cargo tonne-kilometers (m)	897	+6.0%	3,397	+7.7%
	Cargo load-factor (%)	69.4	+1.4pts.	70.0	+2.6pts.
	Number of flights	94,572	+9.4%	341,361	+7.0%
Lufthansa German Airlines	Passengers in 1,000	5,680	+10.2%	19,390	+4.8%
	Available seat-kilometers (m)	16,040	+3.0%	57,277	+0.2%
	Revenue seat-kilometers (m)	13,211	+12.0%	45,053	+4.7%
	Passenger load-factor (%)	82.4	+6.6pts.	78.7	+3.4pts.
	Number of flights	45,514	-2.0%	169,093	-2.7%
SWISS	Passengers in 1,000	1,622	+11.2%	5,550	+7.7%
	Available seat-kilometers (m)	4,641	+10.4%	17,369	+9.5%
	Revenue seat-kilometers (m)	3,905	+18.2%	13,770	+13.4%
	Passenger load-factor (%)	84.1	+5.5pts.	79.3	+2.7pts.
	Number of flights	13,801	-2.1%	51,807	-2.3%
Austrian Airlines	Passengers in 1,000	1,133	+23.1%	3,322	+11.7%
	Available seat-kilometers (m)	2,262	+14.3%	7,349	+6.4%
	Revenue seat-kilometers (m)	1,792	+21.6%	5,275	+6.0%
	Passenger load-factor (%)	79.2	+4.8pts.	71.8	-0.3pts.
	Number of flights	12,111	+5.7%	41,919	+3.8%
Total Network Airlines*	Passengers in 1,000	8,385	+12.0%	28,071	+5.9%
	Available seat-kilometers (m)	22,913	+5.5%	81,877	+2.5%
	Revenue seat-kilometers (m)	18,884	+14.1%	64,007	+6.5%
	Passenger load-factor (%)	82.4	+6.2pts.	78.2	+2.9pts.
	Number of flights	70,720	-0.9%	260,055	-2.0%
* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines					
Total Point-to-Point Airlines*	Passengers in 1,000	2,779	+93.3%	8,327	+75.7%
	Available seat-kilometers (m)	4,530	+129.7%	14,454	+117.6%
	Revenue seat-kilometers (m)	3,708	+148.4%	11,045	+123.3%
	Passenger load-factor (%)	81.9	+6.2pts.	76.4	+1.9pts.
	Number of flights	23,075	+60.2%	78,244	+54.2%
* Incl. Eurowings and Brussels Airlines					

Additional references

Pricing environment	Negative (excl. currency)
Comments	Shift of Easter holidays into April this year
Next Investor Info	12 June 2017

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	6,414	+11.0%	21,318	+5.7%
	Available seat-kilometers (m)	6,644	+5.4%	22,873	+2.0%
	Revenue seat-kilometers (m)	5,181	+13.0%	16,579	+6.3%
	Passenger load-factor (%)	78.0	+5.2pts.	72.5	+3.0pts.
	Available Cargo tonne-kilometers (m)	59	-8.7%	226	-4.2%
	Revenue Cargo tonne-kilometers (m)	30	-7.6%	118	-1.8%
	Cargo load-factor (%)	51.3	+0.6pts.	52.4	+1.3pts.
America (North und South)	Passengers in 1,000	960	+13.8%	3,159	+5.1%
	Available seat-kilometers (m)	8,532	+4.7%	30,529	+3.1%
	Revenue seat-kilometers (m)	7,265	+14.0%	24,190	+5.5%
	Passenger load-factor (%)	85.2	+7.0pts.	79.2	+1.7pts.
	Available Cargo tonne-kilometers (m)	578	+2.3%	2,167	+2.7%
	Revenue Cargo tonne-kilometers (m)	381	+4.3%	1,477	+7.1%
	Cargo load-factor (%)	65.9	+1.3pts.	68.2	+2.8pts.
Asia/Pacific	Passengers in 1,000	584	+11.3%	2,091	+5.8%
	Available seat-kilometers (m)	5,628	+2.8%	20,207	+0.8%
	Revenue seat-kilometers (m)	4,746	+11.5%	16,845	+6.5%
	Passenger load-factor (%)	84.3	+6.6pts.	83.4	+4.5pts.
	Available Cargo tonne-kilometers (m)	538	+7.2%	1,971	+6.4%
	Revenue Cargo tonne-kilometers (m)	422	+9.4%	1,545	+10.5%
	Cargo load-factor (%)	78.4	+1.6pts.	78.4	+2.9pts.
Middle East/ Africa	Passengers in 1,000	427	+24.4%	1,503	+10.6%
	Available seat-kilometers (m)	2,109	+17.3%	8,268	+6.6%
	Revenue seat-kilometers (m)	1,691	+26.9%	6,393	+10.9%
	Passenger load-factor (%)	80.2	+6.0pts.	77.3	+3.0pts.
	Available Cargo tonne-kilometers (m)	117	+3.3%	487	+0.6%
	Revenue Cargo tonne-kilometers (m)	64	+1.8%	255	-0.2%
	Cargo load-factor (%)	54.7	-0.8pts.	52.5	-0.4pts.

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Point-to-Point Airlines*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	2,555	+83.0%	7,549	+65.8%
	Available seat-kilometers (m)	3,025	+81.4%	9,066	+72.5%
	Revenue seat-kilometers (m)	2,443	+102.0%	6,560	+80.0%
	Passenger load-factor (%)	80.7	+8.2pts.	72.4	+3.0pts.
Long-haul	Passengers in 1,000	224	+436.1%	778	+312.2%
	Available seat-kilometers (m)	1,504	+394.6%	5,389	+288.8%
	Revenue seat-kilometers (m)	1,265	+346.1%	4,485	+244.3%
	Passenger load-factor (%)	84.1	-9.1pts.	83.2	-10.8pts.

* Incl. Eurowings and Brussels Airlines