



News

Frankfurt, 12 June 2017

Lufthansa Group increases seat load factor by 2.7 percentage points

- **Group Airlines welcomed around 11.6 million passengers on board and therefore 18.7 percent more than one year before**
- **Currency adjusted pricing environment was positive**

The airlines of the Lufthansa Group welcomed around 11.6 million passengers in May 2017. This shows an increase of 18.7% compared to the previous year's month. The available seat kilometers were up 12.2% over the previous year, at the same time, sales increased by 16.2%. The seat load factor improved accordingly, rising 2.7 percentage points to 79%, compared to May 2016.

The currency adjusted pricing environment in May was positive.

Cargo capacity increased 0.8% year-on-year, while cargo sales were up 7.2% in revenue ton-kilometer terms. As a result, the Cargo load factor showed a corresponding improvement, rising 4 percentage points in the month.

Hub Airlines

The Network Airlines Lufthansa German Airlines, Swiss and Austrian Airlines carried 8.6 million passengers in May, 6.7% more than in the prior-year period. Compared to the previous year, the available seat kilometers increased by 2.2% in May. The sales volume was up 6.9% over the same period, raising seat load factor by 3.5 percentage points to 79.4%.

Lufthansa German Airlines transported 5.9 million passengers in May, a 6.7% increase compared to the same month last year. A 0.5% increase in seat kilometers in May was a 6.4% increase in sales. Furthermore, the seat load factor was up to 80.2%, therefore 4.5 percentage points above the prior-year level.

Point-to-Point Airlines

The Lufthansa Group's Point-to-Point Airlines – Eurowings (including Germanwings) and Brussels Airlines – carried around 3 million passengers in May. Among this total, 2.8 million passengers were on short-haul flights and 0.2 million flew long-haul. This amounts to an increase of 74.2% in comparison to the previous year. May capacity was 116.3% above its prior-year level, while its sales volume was up 107.4%, resulting in 3.3 percentage points lower seat load factor.

On short-haul services the Point-to-Point Airlines raised capacity 76.3% and increased sales volume by 70.7%, resulting in a 2.5 percentage points decrease in seat load factor, compared to May 2016. The seat load factor for the long-haul services decreased 10.3 percentage points to 77.8% during the same period, following a 389.7% increase in capacity and a 332.6% rise in sales volume, compared to the previous year.

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Deutsche Lufthansa AG
Lufthansa Group Media Relations
Helmut Tolksdorf
T +49 69 696-38643 / -2999
<https://www.lufthansagroup.com/en/press.html>
Follow us on Twitter: [@lufthansaNews](https://twitter.com/lufthansaNews)

Lufthansa Group

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		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	11,603	+18.7%	48,005	+17.0%
	Available seat-kilometers (m)	29,002	+12.2%	125,335	+11.6%
	Revenue seat-kilometers (m)	22,904	+16.2%	97,954	+15.5%
	Passenger load-factor (%)	79.0	+2.7pts.	78.2	+2.7pts.
	Available Cargo tonne-kilometers (m)	1,332	+0.8%	6,183	+3.0%
	Revenue Cargo tonne-kilometers (m)	903	+7.2%	4,300	+7.6%
	Cargo load-factor (%)	67.8	+4.0pts.	69.5	+2.9pts.
	Number of flights	102,184	+11.9%	443,545	+8.1%
Lufthansa German Airlines	Passengers in 1,000	5,863	+6.7%	25,253	+5.3%
	Available seat-kilometers (m)	16,983	+0.5%	74,262	+0.3%
	Revenue seat-kilometers (m)	13,617	+6.4%	58,669	+5.1%
	Passenger load-factor (%)	80.2	+4.5pts.	79.0	+3.6pts.
	Number of flights	48,308	+0.4%	217,401	-2.0%
SWISS	Passengers in 1,000	1,574	+1.2%	7,125	+6.2%
	Available seat-kilometers (m)	4,711	+5.1%	22,079	+8.5%
	Revenue seat-kilometers (m)	3,740	+7.6%	17,511	+12.1%
	Passenger load-factor (%)	79.4	+1.8pts.	79.3	+2.5pts.
	Number of flights	14,281	-4.2%	66,088	-2.7%
Austrian Airlines	Passengers in 1,000	1,195	+15.1%	4,519	+12.6%
	Available seat-kilometers (m)	2,442	+9.1%	9,791	+7.1%
	Revenue seat-kilometers (m)	1,809	+9.5%	7,080	+6.8%
	Passenger load-factor (%)	74.1	+0.3pts.	72.3	-0.2pts.
	Number of flights	13,172	+5.8%	55,091	+4.3%
Total Network Airlines*	Passengers in 1,000	8,582	+6.7%	36,657	+6.1%
	Available seat-kilometers (m)	24,105	+2.2%	105,984	+2.5%
	Revenue seat-kilometers (m)	19,142	+6.9%	83,146	+6.6%
	Passenger load-factor (%)	79.4	+3.5pts.	78.5	+3.0pts.
	Number of flights	75,053	+0.4%	335,108	-1.5%
* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines					
Total Point-to-Point Airlines*	Passengers in 1,000	3,021	+74.2%	11,348	+75.3%
	Available seat-kilometers (m)	4,897	+116.3%	19,351	+117.3%
	Revenue seat-kilometers (m)	3,762	+107.4%	14,808	+119.0%
	Passenger load-factor (%)	76.8	-3.3pts.	76.5	+0.6pts.
	Number of flights	26,334	+67.2%	104,578	+57.3%
* Incl. Eurowings and Brussels Airlines					

Additional references

Pricing environment	Positive (excl. currency)
Comments	Shift of three public holidays in Germany to June
Next Investor Info	11 July 2017

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	6,607	+6.8%	27,929	+6.0%
	Available seat-kilometers (m)	7,020	+4.6%	29,894	+2.6%
	Revenue seat-kilometers (m)	5,262	+5.6%	21,843	+6.1%
	Passenger load-factor (%)	75.0	+0.7pts.	73.1	+2.5pts.
	Available Cargo tonne-kilometers (m)	64	-5.6%	290	-4.5%
	Revenue Cargo tonne-kilometers (m)	33	-1.3%	151	-1.7%
	Cargo load-factor (%)	50.7	+2.2pts.	52	+1.5pts.
America (North und South)	Passengers in 1,000	1,018	+3.8%	4,177	+4.8%
	Available seat-kilometers (m)	9,436	+1.3%	39,964	+2.7%
	Revenue seat-kilometers (m)	7,705	+4.9%	31,893	+5.3%
	Passenger load-factor (%)	81.7	+2.8pts.	79.8	+2.0pts.
	Available Cargo tonne-kilometers (m)	617	+1.8%	2,784	+2.5%
	Revenue Cargo tonne-kilometers (m)	387	+7.9%	1,864	+7.3%
	Cargo load-factor (%)	62.8	+3.6pts.	67	+3.0pts.
Asia/Pacific	Passengers in 1,000	589	+10.5%	2,680	+6.8%
	Available seat-kilometers (m)	5,721	-1.5%	25,929	+0.3%
	Revenue seat-kilometers (m)	4,761	+10.8%	21,605	+7.4%
	Passenger load-factor (%)	83.2	+9.2pts.	83.3	+5.5pts.
	Available Cargo tonne-kilometers (m)	529	+0.3%	2,501	+5.1%
	Revenue Cargo tonne-kilometers (m)	415	+7.6%	1,961	+9.9%
	Cargo load-factor (%)	78.4	+5.3pts.	78.4	+3.4pts.
Middle East/ Africa	Passengers in 1,000	368	+9.0%	1,871	+10.3%
	Available seat-kilometers (m)	1,928	+9.6%	10,197	+7.2%
	Revenue seat-kilometers (m)	1,414	+10.7%	7,805	+10.9%
	Passenger load-factor (%)	73.3	+0.7pts.	76.5	+2.5pts.
	Available Cargo tonne-kilometers (m)	121	+2.1%	607	+0.9%
	Revenue Cargo tonne-kilometers (m)	67	+4.8%	322	+0.8%
	Cargo load-factor (%)	55.6	+1.5pts.	53.1	-0.1pts.

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Point-to-Point Airlines*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	2,822	+66.2%	10,371	+65.9%
	Available seat-kilometers (m)	3,483	+76.3%	12,548	+73.5%
	Revenue seat-kilometers (m)	2,662	+70.7%	9,222	+77.2%
	Passenger load-factor (%)	76.4	-2.5pts.	73.5	+1.5pts.
Long-haul	Passengers in 1,000	199	+439.8%	978	+333.1%
	Available seat-kilometers (m)	1,414	+389.7%	6,803	+306.2%
	Revenue seat-kilometers (m)	1,100	+332.6%	5,586	+258.7%
	Passenger load-factor (%)	77.8	-10.3pts.	82.1	-10.9pts.

* Incl. Eurowings and Brussels Airlines