

New Milton Sand and Ballast builds fleet with six-strong IVECO Eurocargo deal

Family-run construction support group selects versatile Eurocargo rigids for fleet expansion

Basildon, February 8, 2017

Hampshire-based aggregate and concrete supplier, builders' merchant and waste disposal specialist HH and DE Drew is expanding its fleet with an order for six IVECO Eurocargo rigid trucks, which will operate under the brand name 'New Milton Sand and Ballast'.

The first two of the six-strong order are already in operation with the group – an 18-tonne Eurocargo with a Hiab Multilift skiploader body, which is operated by the group's SMS Skip business, and a 12-tonne variant with a tipper body built by Thompsons, now working with its small load delivery department, Steve Perrins Supplies.

The remaining four rigids – a 15-tonne Eurocargo also fitted with a Hiab skiploader, a 12-tonne tipper bodied by Thompsons, and a pair of 18-tonners equipped with Hymix mixer bodies – will be delivered early in 2017. All six vehicles are being supplied by Eastleigh-based IVECO dealer Hendy Van & Truck and will join a mixed fleet of 40 trucks at the family-run firm, operating in the firm's distinctive orange and white livery.

New Milton Sand and Ballast's General Manager – Waste Resources, Darren Hazell, says: "We trialled an 18-tonne Eurocargo skip truck and settled on the Eurocargo for this order, thanks largely to the drivers' positive feedback. We're confident the Eurocargos will more than meet our business requirements, and initial feedback with our first two trucks has been overwhelmingly positive.

"One of our key reasons for selecting the Eurocargo is its tight turning circle. We often have to deliver in confined urban environments, with tight streets and tricky corners, and the Eurocargo's manoeuvrability is excellent. Payload capacity is also very competitive compared with other vehicles on the market, and the Eurocargo chassis provides the perfect platform for the different body types we require," adds Hazell.

Designed from the ground-up to be 'the truck the city likes', the Eurocargo is perfectly suited for urban operations, with a narrow but comfortable cab width of 2.1m, and the best turning circle in its category.



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All six trucks are powered by engines from IVECO's Tector range, and feature the manufacturer's unique HI-SCR technology, which removes the need for forced regeneration by providing passive regeneration of the diesel particulate filter. HI-SCR engines also are less complex and lighter than their rivals – contributing to the payload advantage New Milton Sand and Ballast is reporting.

Established in 1936, the HH and DE Drew group includes businesses providing waste reprocessing, recycling and the supply of ready-mixed concrete and screed. It also provides trade and retail skip delivery and disposal, as well as the provision of bagged building supplies.

IVECO

IVECO is a brand of CNH Industrial N.V., a World leader in Capital Goods listed on the New York Stock Exchange (NYSE: CNHI) and on the Mercato Telematico Azionario of the Borsa Italiana (MI: CNHI). IVECO designs, manufactures and markets a wide range of light, medium and heavy commercial vehicles, off-road trucks, and vehicles for applications such as off-road missions.

The brand's wide range of products include the Daily, a vehicle that covers the 3 – 7 tonne vehicle weight segment, the Eurocargo from 6 – 19 tonnes, the Trakker (dedicated to off-road missions) and the Stralis, both over 16 tonnes. In addition, the IVECO Astra brand builds off-road trucks, rigid and articulated dumpers as well as special vehicles.

IVECO employs close to 21,000 individuals globally. It manages production sites in 7 countries throughout Europe, Asia, Africa, Oceania and Latin America where it produces vehicles featuring the latest advanced technologies. 4,200 sales and service outlets in over 160 countries guarantee technical support wherever an IVECO vehicle is at work.

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ref: IVECO 17013