

2024 Couples & Money Study

A few words about this study

The 2024 Fidelity Investments Couples & Money Study analyzes retirement and financial expectations, communication and preparedness among 1,794 couples (3,588 individuals), ages 18 years and older in a married or long-term committed relationship. This is the eighth installment of the study, which was first published in 2007. Fidelity's study is unique in that it surveys each member of the couple individually, then brings their answers together to identify where partners are aligned, as well as where they might need to focus more attention to ensure they are on the same page.

Key Findings

Nearly 9 in 10 couples say they more than 1 in 4 partners resent being YET communicate well... left out of financial decisions. nearly half of respondents anticipate Most partners expect to retire around YET working part-time post-retirement. age 63... more than half do not agree on how 6 in 10 couples share the same vision YET much money they need to have saved in for retirement... order to retire. 55% of partners say they have no idea how The top financial concern for partners is YET much should be saved by the time they saving enough money for retirement... retire to maintain their current lifestyle.

Communication is key to financial success and well-being

Those who communicate well are more likely to:

- Say that money is not their greatest relationship challenge
- Discuss finances together at least monthly



Expect to live a comfortable lifestyle in retirement

Rate their household's financial health as excellent or very good



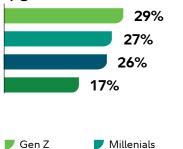


Expectations vs Reality

Still, Money Talks Can Be a Challenge

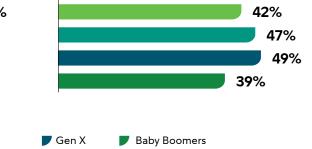
Nearly **1 in 4 couples** say money is their greatest relationship challenge.

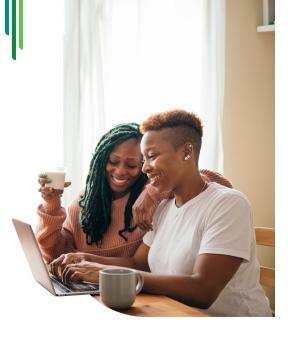
By generation



45% of partners still say they argue about money at least occasionally.







Communication Dynamics

Among other disconnects between couples when it comes to money and financial goals...

More than 1 in 4 admit to often being frustrated by their partner's money habits but let it go for the sake of keeping the peace.

53% Disagree on how much savings is needed to reach retirement.

47% Disagree on how much risk they are comfortable taking on in their investments.

36%

Disagree on how much income their working partner makes.

34% Disagree on their family's next big savings goal.

What Keeps Couples Up at Night

Top concerns amongst partners include:



54%

Having enough money saved for retirement



51% Paying for healthcare costs in retirement

47%

Making enough income to live the lifestyle they've always dreamed of



Building up an emergency savings

However, Gen Z's top concerns slightly differ:

60%



Making enough income to live the lifestyle they've always dreamed of



57%

Having enough money to buy a home



55%

Having enough money saved for retirement

54%



Feeling financially secure enough to have and support children



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Financial Harmony

For financial success, make money a team sport



Overall, **55% of partners** feel very good or excellent about their financial health.

And yet, only half say they make financial decisions jointly.



57% say they make day-to-day financial decisions jointly.



55% say they make retirement investing/ planning decisions jointly.

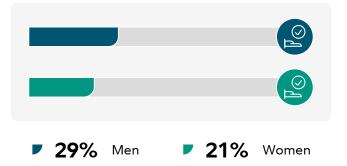
Those who make money decisions jointly are:

More likely to say they communicate well or very well with their partner

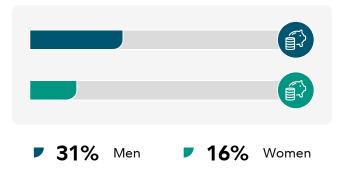
93% 90% Jointly Independently More likely to feel confident in their partner's ability to assume full responsibility of planning for retirement and other long-term goals 85% 65%

Many Couples Still Have One Partner Take the Financial Lead

Those who say they are the primary decision maker for day-to-day finances



Those who say they are the primary decision maker for the retirement and investment planning



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Retirement Dreams

Partners have grand visions of retirement filled with...

77% Relaxing at home
77% Spending time with family and friends
63% Engaging in hobbies
63% Lots of travel

Despite grand visions for retirement,

nearly half (48%) expect to continue working part time and nearly 1 in 5 believe they won't ever be able to afford to fully retire and at least one partner will need to continue working to cover everyday living expenses.



38% of men are concerned about making sure their partner is financially set, in the event that they were to pass away first

vs. 22% of women who worry about this.



30% of women worry about not being financially prepared in the event that their partner passes away.

vs. **19% of men** who worry about this.

Agree to Disagree: Mismatched Financial Perspectives

We asked both members of the same couple to share their thoughts on a number of financial topics and then compared their answers. As it turns out, they may not be as aligned as they thought...

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MONEY TALKS:

2 in 5 couples

are not aligned on how often they discuss their finances.

/i୧ /i୧ RETIREMENT:

/i? /i? **7 in 10 couples**

- share the same vision for retirement, yet more than half do not agree on how much money they need to have saved in order to retire.
- _____

INVESTING:

1 in 4 partners

think they're willing to take more risks in investing when in reality, their significant other does not agree.

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SAVINGS GOAL:

1 in 3 couples

do not agree on what their next big savings goal should be.

Money Habits vs Relationship Scenarios

Some scenarios produce more debate across couples...

BINGE WATCHING



MONEY SECRETS:

Nearly **1 in 5** would prefer their partner make a major financial purchase without their knowledge than watch the next episode of their favorite TV show alone.

TEXTING THE EX

CREDIT CARD DEBT:

More than **1 in 4** would rather discover their partner has been texting an ex than finding out they have debt on multiple credit cards.

WEDDING RING



PAYING THE BILLS

Nearly **half of couples** prefer their partner not wear their wedding ring when leaving the house compared to them not paying the bills on time.



Professional Support Can Align Couples and Lessen Stress

Couples that work with a financial advisor are more likely to agree on their vision of retirement, find it easier to start money conversations, and feel confident about their financial health.

| Those working with an advisor are less concerned about common financial stressors: | Have an Advisor | Do Not Have an Advisor |
|--|--------------------|---------------------------|
| Ability to pay for health care costs in retirement | 45% | 53% |
| Having enough money saved for retirement | 40% | 59% |
| Building up emergency savings | 26% | 47% |
| Paying off debt in general (credit cards, personal loans) | 21% | 38% |
| Saving enough to buy a home | 15% | 32% |
| Saving enough for my child's education | 15% | 30% |

Fidelity.com/Couples

For more on how to get on the same page with your finances, visit Fidelity.com/Couples

About the Fidelity Investments 2024 Couples & Money Study

The 2024 Fidelity Investments Couples & Money Study analyzes retirement and financial expectations and preparedness among 1,794 couples (3,588 individuals). These are some of the findings of a survey conducted by Ipsos using the probability-based KnowledgePanel® between October 31, 2023 and Novermber 22, 2023 on behalf of Fidelity Investments. The Ipsos KnowledgePanel® is the largest and most well-established online probability-based panel that is representative of the adult US population. Respondents were required to be at least 18 years old, married or in a long-term committed relationship and living with their respective partner. This online, biennial study was launched in 2007 and is unique in that it tests agreement of both partners in a committed relationship on communication, as well as their knowledge of finances and retirement planning issues.

About Fidelity Investments

Fidelity's mission is to strengthen the financial well-being of our customers and deliver better outcomes for the clients and businesses we serve. With assets under administration of \$11.5 trillion, including discretionary assets of \$4.4 trillion as of September 30, 2023, we focus on meeting the unique needs of a diverse set of customers. Privately held for 77 years, Fidelity employs over 73,000 associates who are focused on the long-term success of our customers. For more information about Fidelity Investments, visit **fidelity.com/about-fidelity/our-company**.

Keep in mind that investing involves risk. The value of your investment will fluctuate over time, and you may gain or lose money.

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