

Stefano Pampalone

Agriculture Chief Commercial Officer

Stefano Pampalone is Agriculture Chief Commercial Officer at CNH. He has global responsibility for the Agriculture segment's commercial strategy, brand and aftermarket activities.

With over 25 years of experience within CNH, Mr. Pampalone has covered strategic leadership roles globally and regionally, driving our progress in international high growth and emerging markets.

Alongside his current role, to which he was first appointed in July 2024, Stefano Pampalone previously served as ad interim President, EMEA with responsibility for the region's commercial execution and financial performance in the Agriculture segment from December 2024 to February 2025. From 2019 – 2024 he was President, Construction with global responsibility for the segment's financial performance and activities. From 2013 – 2018, Mr. Pampalone was Chief Operating Officer for the Asia Pacific region, gaining additional responsibility for the Middle East and Africa as General Manager.

Prior to this, and in most recent order of appointment, he has served as: General Manager for the then CNH Global in India, Southeast Asia and Japan; General Manager of the Agricultural and Construction Equipment Business in India and Pakistan; Business Director for the Agricultural Business in Africa and the Middle East; Marketing Director for Agricultural Equipment in Asia, Africa and the Middle East; and Business Manager Southern Africa and Iran for the Company's agricultural brands. Upon joining CNH, under the New Holland brand in 1999, Mr. Pampalone's career focused on overseas assignments, and he first gained commercial experience in parts and whole goods in Poland, India, Africa and the Middle East.

Stefano Pampalone holds an MBA from Profingest Management School (now Bologna Business School) and a bachelor's degree in Engineering from the University of Trieste, both in Italy.

