

# Consolidated financial statements 2014

Zurich Insurance Group Annual Report 2014

# Consolidated financial statements

# Contents

Consolidated income statements	3
Consolidated statements of comprehensive income	<u>4</u> 6
Consolidated balance sheets	6
Consolidated statements of cash flows	8
Consolidated statements of changes in equity	10
1. Basis of presentation	12
2. New accounting standards and amendments to published accounting standards	14
3. Summary of significant accounting policies	15
4. Critical accounting judgments and estimates	25
5. Acquisitions and divestments	30
6. Group investments	31
7. Group derivative financial instruments and hedge accounting	34
8. Reserves for insurance contracts and reinsurers' share of reserves for insurance contracts	38
9. Liabilities for investment contracts	44
10. Equity component relating to contracts with DPF	44
11. Gross and ceded insurance revenues and expenses	45
12. Deferred policy acquisition costs and deferred origination costs	46
13. Expenses	47
14. Property and equipment	48
15. Goodwill and other intangible assets	49
16. Receivables and other assets	51
17. Other liabilities	52
18. Income taxes	54
19. Senior and subordinated debt	57
20. Shareholders' equity	59
21. Employee benefits	61
22. Share-based compensation and cash incentive plans	68
23. Commitments and contingencies, legal proceedings and regulatory investigations	70
24. Fair value measurement	73
25. Related party transactions	83
26. Relationship with the Farmers Exchanges	84
27. Segment information	86
28. Interest in subsidiaries	96
29. Events after the balance sheet date	100
Report of the statutory auditor	102

Zurich Insurance Group Annual results 2014 Consolidated financial statements 3

# Consolidated income statements

in USD millions, for the years ended December 31	Notes	2014	2013
Revenues			
Gross written premiums		52,069	51,965
Policy fees		2,712	2,884
Gross written premiums and policy fees		54,781	54,849
Less premiums ceded to reinsurers		(6,101)	(6,546)
Net written premiums and policy fees		48,680	48,303
Net change in reserves for unearned premiums	11	(359)	(1,025)
Net earned premiums and policy fees		48,321	47,277
Farmers management fees and other related revenues	26	2,791	2,810
Net investment result on Group investments	6	9,209	7,398
Net investment income on Group investments		6,206	6,240
Net capital gains/(losses) and impairments on Group investments		3,002	1,157
Net investment result on unit-linked investments		10,784	12,805
Net gain/(loss) on divestments of businesses		(259)	(1)
Other income		1,723	1,757
Total revenues		72,569	72,045
Benefits, losses and expenses			
Insurance benefits and losses, gross of reinsurance	11	37,452	35,256
Less ceded insurance benefits and losses	11	(3,088)	(3,058)
Insurance benefits and losses, net of reinsurance	11	34,364	32,198
Policyholder dividends and participation in profits, net of reinsurance	11	12,568	13,946
Underwriting and policy acquisition costs, net of reinsurance	11	9,835	10,041
Administrative and other operating expense	13	8,910	8,804
Interest expense on debt		525	586
Interest credited to policyholders and other interest		523	510
Total benefits, losses and expenses		66,725	66,086
Net income before income taxes		5,844	5,960
Income tax expense	18	(1,670)	(1,701)
attributable to policyholders	18	(106)	(285)
attributable to shareholders	18	(1,564)	(1,415)
Net income after taxes		4,174	4,259
attributable to non-controlling interests		280	231
attributable to shareholders		3,895	4,028
in USD			
Basic earnings per share	20	26.31	27.33
Diluted earnings per share	20	26.08	27.22
in CHF			
Basic earnings per share	20	24.05	25.33
Diluted earnings per share	20	23.84	25.23

# Consolidated financial statements continued

# Consolidated statements of comprehensive income

in USD millions, for the years ended December 31	Net income attributable to shareholders	Net unrealized gains/(losses) on available- for-sale investments	Cash flow hedges	
2013				
Comprehensive income for the period	4,028	(2,794)	(133)	
Details of movements during the period				
Change (before reclassification, tax and foreign currency translation				
effects and after allocation to policyholders)		(1,684)	(87)	
Reclassification to income statement (before tax and foreign currency				
translation effects and after allocation to policyholders)		(1,692)	(86)	
Reclassification to retained earnings		_	_	
Deferred income tax (before foreign currency translation effects)		596	40	
Foreign currency translation effects		(13)	1	
2014				
Comprehensive income for the period	3,895	2,338	200	
Details of movements during the period				
Change (before reclassification, tax and foreign currency translation				
effects and after allocation to policyholders)		5,297	132	
Reclassification to income statement (before tax and foreign currency				
translation effects and after allocation to policyholders)		(1,950)	163	
Deferred income tax (before foreign currency translation effects)		(704)	(65)	
Foreign currency translation effects		(305)	(30)	

	Total other			Total other			Total	
Cumulative	comprehensive			comprehensive	Total other	Total	comprehensive	
foreign	income		Net actuarial	income	comprehensive	comprehensive	income	
currency	recycled		gains/(losses)	not recycled	income	income	attributable to	Total
translation	through	Revaluation	on pension	through	attributable	attributable	non-controlling	comprehensive
adjustment	profit or loss	reserve	plans	profit or loss	to shareholders	to shareholders	interests	income
(986)	(3,912)	15	(367)	(352)	(4,265)	(237)	122	(115)
(1,065)	(2,836)	24	(205)	(181)	(3,017)			
79	(1,699)	_	_	_	(1,699)			
_	_	(6)	_	(6)	(6)			
_	635	(4)	(76)	(80)	555			
_	(12)	_	(86)	(86)	(98)			
(2,251)	288	24	(407)	(383)	(95)	3,799	43	3,842
( )			()	,,				
(2,507)	2,922	32	(855)	(823)	2,099			
256	(4.524)				(4.524)			
256	(1,531)	- (0)		- 102	(1,531)			
_	(769)	(8)	190	183	(586)			
_	(335)	-	257	257	(78)			

# Consolidated financial statements continued

### Consolidated balance sheets

Assets	in USD millions, as of December 31	Notes	2014	2013
	Investments			
	Total Group investments	6	204,860	207,280
	Cash and cash equivalents		7,600	7,181
	Equity securities		16,099	13,183
	Debt securities		153,648	156,456
	Investment property		8,784	8,745
	Mortgage loans		7,826	9,798
	Other loans		10,834	11,789
	Investments in associates and joint ventures		70	129
	Investments for unit-linked contracts		134,416	134,267
	Total investments		339,276	341,547
	Reinsurers' share of reserves for insurance contracts	8	16,550	17,978
	Deposits made under assumed reinsurance contracts		2,203	2,645
	Deferred policy acquisition costs	12	17,750	18,724
	Deferred origination costs	12	595	724
	Accrued investment income <sup>1</sup>		1,912	2,321
	Receivables and other assets	16	16,946	18,499
	Deferred tax assets	18	1,561	2,020
	Assets held for sale <sup>2</sup>		48	223
	Property and equipment	14	1,273	1,494
	Goodwill	15	1,661	1,852
	Other intangible assets	15	6,754	7,028
	Total assets		406,529	415,053

Accrued investment income on unit-linked investments amounted to USD 133 million and USD 230 million as of December 31, 2014 and December 31, 2013, respectively.

2 December 31, 2014 included land and buildings formerly classified as investment property amounting to USD 48 million. December 31, 2013 included assets relating to a subsidiary of Centre Group Holdings Limited amounting to USD 100 million (see note 5) and land and buildings formerly classified as investment property amounting to USD 123 million.

Liabilities	in USD millions, as of December 31	Notes	2014	2013
and equity	Liabilities			
	Reserve for premium refunds	606	571	
	Liabilities for investment contracts	70,813	67,113	
	Deposits received under ceded reinsurance contracts		1,022	1,245
	Deferred front-end fees		5,539	5,791
	Reserves for insurance contracts	8	253,719	265,440
	Obligations to repurchase securities		1,451	1,685
	Accrued liabilities		3,065	3,023
	Other liabilities	17	17,230	17,904
	Deferred tax liabilities	18	5,020	5,110
	Liabilities held for sale <sup>1</sup>		_	49
	Senior debt	19	5,379	6,044
	Subordinated debt	19	5,857	6,342
	Total liabilities		369,700	380,319
	Equity			
	Share capital	20	11	11
	Additional paid-in capital	20	4,843	6,395
	Net unrealized gains/(losses) on available-for-sale investments		4,068	1,730
	Cash flow hedges		306	106
	Cumulative foreign currency translation adjustment		(6,259)	(4,008)
	Revaluation reserve		218	195
	Retained earnings		31,548	28,075
	Shareholders' equity		34,735	32,503
	Non-controlling interests		2,095	2,231
	Total equity		36,830	34,734
	Total liabilities and equity		406,529	415,053

<sup>&</sup>lt;sup>1</sup> December 31, 2013 included liabilities relating to a subsidiary of Centre Group Holdings Limited amounting to USD 49 million (see note 5).

# Consolidated financial statements continued

# Consolidated statements of cash flows

in USD millions, for the years ended December 31	2014	2013
Cash flows from operating activities		
Net income attributable to shareholders	3,895	4,028
Adjustments for:		
Net (gain)/loss on divestments of businesses	259	1
(Income)/expense from equity method accounted investments	(12)	(11)
Depreciation, amortization and impairments of fixed and intangible assets	1,012	1,198
Other non-cash items	62	805
Underwriting activities:	14,532	8,144
Reserves for insurance contracts, gross	4.759	(727)
Reinsurers' share of reserves for insurance contracts	691	1,787
Liabilities for investment contracts	9,746	7,984
Deferred policy acquisition costs	(1,014)	(578)
Deferred policy acquisition costs	55	62
Deposits made under assumed reinsurance contracts	429	(58)
Deposits received under ceded reinsurance contracts	(134)	(327)
Deposits received under cedeu reinsurance contracts	(154)	(327)
Investments:	(15,265)	(11,006)
Net capital (gains)/losses on total investments and impairments	(12,015)	(12,245)
Net change in derivatives	38	(75)
Net change in money market investments	1,939	936
Sales and maturities		
Debt securities	108,774	109,173
Equity securities	57,048	49,223
Other	7,869	10,684
Purchases		
Debt securities	(104,376)	(113,258)
Equity securities	(67,124)	(50,186)
Other	(7,418)	(5,258)
Net changes in sale and repurchase agreements	(139)	117
Movements in receivables and payables	913	(1,260)
Net changes in other operational assets and liabilities	425	(252)
Deferred income tax, net	178	228
Net cash provided by/(used in) operating activities	5,860	1.992

in USD millions, for the years ended December 31	2014	2013
Cash flows from investing activities		
Disposals of tangible and intangible assets	86	66
Additions to tangible and intangible assets	(1,381)	(831)
(Acquisitions)/disposals of equity method accounted investments, net	95	(24)
Acquisitions of companies, net of cash acquired	(100)	_
Divestments of companies, net of cash divested	67	_
Dividends from equity method accounted investments	1	1
Net cash provided by/(used in) investing activities	(1,233)	(788)
Cash flows from financing activities		
Dividends paid	(2,958)	(2,889)
Issuance of share capital	129	44
Net movement in treasury shares	25	15
Other acquisitions and divestments related cash flows	(403)	_
Issuance of debt	1,526	1,545
Repayment of debt	(1,560)	(1,948)
Net cash provided by/(used in) financing activities	(3,241)	(3,233)
Foreign currency translation effects on cash and cash equivalents	(773)	(17)
Change in cash and cash equivalents	614	(2,046)
Cash and cash equivalents as of January 1	8,162	10,208
Cash and cash equivalents as of December 31	8,776	8,162
of which:		
- Group investments	7,600	7,181
– Unit-linked	1,176	982
Other supplementary cash flow disclosures		
Other interest income received	6,261	6,437
Dividend income received	1,968	1,724
Other interest expense paid	(1,124)	(1,180)
Income taxes paid	(1,379)	(1,186)

# Cash and cash equivalents

in USD millions, as of December 31	2014	2013
Cash and cash equivalents comprise the following:		
Cash at bank and in hand	6,592	5,746
Cash equivalents	2,184	2,416
Total	8,776	8,162

As of December 31, 2014 and 2013, cash and cash equivalents held to meet local regulatory requirements were USD 817 million and USD 1,284 million, respectively.

## Consolidated financial statements continued

## Consolidated statements of changes in equity

in USD millions			
		Additional	
		paid-in	
	Share capital	capital	
Balance as of December 31, 2012	11	8,172	
Issuance of share capital <sup>1</sup>	_	152	
Dividends to shareholders <sup>2</sup>	_	(1,933)	
Share-based payment transactions	_	(4)	
Treasury share transactions <sup>4</sup>	_	8	
Change in ownership interests with no loss of control	_	_	
Reclassification from revaluation reserves	_	_	
Total comprehensive income for the period, net of tax	_	_	
Net income	_	_	
Net unrealized gains/(losses) on available-for-sale investments	_	_	
Cash flow hedges	_	_	
Cumulative foreign currency translation adjustment	_	_	
Revaluation reserve	_	_	
Net actuarial gains/(losses) on pension plans	_	_	
Net changes in capitalization of non-controlling interests	_	_	
Balance as of December 31, 2013	11	6,395	
Balance as of December 31, 2013	11	6,395	
Issuance of share capital <sup>1</sup>	_	200	
Dividends to shareholders <sup>3</sup>	_	(1,815)	
Share-based payment transactions	_	61	
Treasury share transactions <sup>4</sup>	_	2	
Change in ownership interests with no loss of control	_	_	
Total comprehensive income for the period, net of tax	_	_	
Net income	_	_	
Net unrealized gains/(losses) on available-for-sale investments	_	_	
Cash flow hedges	_	_	
Cumulative foreign currency translation adjustment	_	_	
Revaluation reserve	_	_	
Net actuarial gains/(losses) on pension plans	_	_	
Net changes in capitalization of non-controlling interests	_	_	
Balance as of December 31, 2014	11	4,843	

<sup>1</sup> The number of common shares issued as of December 31, 2014 was 149,636,836 (December 31, 2013: 148,903,222, December 31, 2012: 148,300,123).
2 As approved by the Annual General Meeting on April 4, 2013, the dividend of CHF 17 per share was paid out of the capital contribution reserve. The difference of USD 718 million between the dividend at transaction day exchange rates amounting to USD 2,651 million and the dividend at historical exchange rates amounting to USD 1,933 million is reflected in the cumulative foreign currency translation adjustment.
3 As approved by the Annual General Meeting on April 2, 2014, the dividend of CHF 17 per share was paid out of the capital contribution reserve. The difference of USD 1,022 million between the dividend at transaction day exchange rates amounting to USD 2,837 million and the dividend at historical exchange rates amounting to USD 1,815 million is reflected in the cumulative foreign currency translation adjustment.
4 The number of treasury shares deducted from equity as of December 31, 2014 amounted to 1,292,220 (December 31, 2013: 1,320,652, December 31, 2012: 1,348,395).

Net unrealized		Cumulative					
gains/(losses)		foreign					
on available-		currency				Non-	
for-sale	Cash flow	translation	Revaluation	Retained	Shareholders'	controlling	Total
investments	hedges	adjustment	reserve	earnings	equity	interests	equity
4,523	238	(3,022)	180	24,403	34,505	2,369	36,874
_	_	_	_	_	152	_	152
_	_	_	_	_	(1,933)	(238)	(2,171)
_	_	_	_	_	(4)	_	(4)
_	_	_	_	7	15	_	15
_	_	_	_	(1)	(1)	_	(1)
_	_	_	_	6	6	_	6
(2,794)	(133)	(986)	15	3,661	(237)	122	(115)
_	_	_	_	4,028	4,028		
(2,794)	_	_	_	_	(2,794)		
_	(133)	_	_	_	(133)		
_	_	(986)	_	_	(986)		
_	_	_	15	_	15		
_	_	_	_	(367)	(367)		
_	_	_	_	_	_	(22)	(22)
1,730	106	(4,008)	195	28,075	32,503	2,231	34,734
1,730	106	(4,008)	195	28,075	32,503	2,231	34,734
_	-	_	_	-	200	_	200
_	_	_	_	_	(1,815)	(121)	(1,936)
_	_	_	_	_	61	_	61
-	-	-	-	23	25	-	25
_	-	-	_	(38)	(38)	_	(38)
2,338	200	(2,251)	24	3,488	3,799	43	3,842
_	_	_	_	3,895	3,895		
2,338	-	-	_	-	2,338		
_	200	_	_	_	200		
_	_	(2,251)	_	_	(2,251)		
_	-	-	24	-	24		
_	_	_	_	(407)	(407)		
_	_	-	_	-	_	(59)	(59)
4,068	306	(6,259)	218	31,548	34,735	2,095	36,830

### Consolidated financial statements continued

Zurich Insurance Group Ltd and its subsidiaries (collectively the Group) is a provider of insurance products and related services. The Group mainly operates in Europe, North America, Latin America and Asia Pacific through subsidiaries, as well as branch and representative offices.

Zurich Insurance Group Ltd, a Swiss corporation, is the holding company of the Group and is listed on the SIX Swiss Exchange. Zurich Insurance Group Ltd was incorporated on April 26, 2000, in Zurich, Switzerland. It is recorded in the Commercial Register of the Canton of Zurich under its registered address at Mythenquai 2, 8002 Zurich.

On February 11, 2015 the Board of Directors of Zurich Insurance Group Ltd authorized these Consolidated financial statements for issue. These financial statements will be submitted for approval to the Annual General Meeting of Shareholders to be held on April 1, 2015.

### 1. Basis of presentation

#### **General information**

The Consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) and comply with Swiss law. Where IFRS does not contain clear guidance governing the accounting treatment of certain transactions, including those that are specific to insurance and reinsurance products, IFRS permits reference to another comprehensive body of accounting principles that uses a similar conceptual framework. The Group's accounting policies for insurance and reinsurance contracts are therefore based on those developed by the Group before the adoption of IFRS 4 in areas where IFRS 4 did not include specific requirements. Before the time of adoption, the Group typically applied U.S. GAAP pronouncements issued by the Financial Accounting Standards Board (FASB) on insurance and reinsurance contracts. Any subsequent changes to such pronouncements are not reflected in the Group's accounting policies. In case of business combinations, the Group may decide to maintain the local statutory treatment if this does not distort the fair presentation of the financial position of the Group. If significant, the impact of such cases is described elsewhere in the notes to these Consolidated financial statements.

The accounting policies applied by the reportable segments are the same as those applied by the Group. The Group accounts for inter-segment revenues and transfers as if the transactions were with third parties at current market prices. Dividends, realized capital gains and losses as well as gains and losses on the transfer of net assets, are eliminated within the segment, whereas all other intercompany gains and losses are eliminated at Group level. In the Consolidated financial statements, inter-segment revenues and transfers are eliminated.

Disclosures under IFRS 4 "Insurance Contracts" and IFRS 7 "Financial Instruments: Disclosures" relating to the nature and extent of risks, and capital disclosures under IAS 1 "Presentation of Financial Statements" have been included in the audited sections of the Risk review on pages 115 to 152, and they form an integral part of the Consolidated financial statements.

The Group's consolidated balance sheets are not presented using a current/non-current classification. The following balances are generally considered to be current: cash and cash equivalents, deferred policy acquisition costs on general insurance contracts, accrued investment income, receivables, reserve for premium refunds, obligations to repurchase securities and accrued liabilities.

The following balances are generally considered to be non-current: equity securities, investment property, investments in associates and joint ventures, deferred policy acquisition costs on life insurance contracts, deferred tax assets, property and equipment, goodwill, other intangible assets and deferred tax liabilities.

The following balances are mixed in nature (including both current and non-current portions): debt securities, mortgage loans, other loans, reinsurers' share of reserves for insurance contracts, deposits made under assumed reinsurance contracts, deferred origination costs, other assets, reserves and investments for unit-linked contracts, liabilities for investment contracts, deposits received under ceded reinsurance contracts, deferred front-end fees, reserves for losses and loss adjustment expenses, reserves for unearned premiums, future life policyholders' benefits, policyholders' contract deposits and other funds, other liabilities, senior and subordinated debt, and assets and liabilities held for sale.

13

Maturity tables have been provided for the following balances: reserves for insurance contracts (tables 15.a and 15.b in the Risk review), liabilities for investment contracts (tables 16.a and 16.b in the Risk review), debt securities (table 6.4), derivative assets and derivative liabilities (tables 7.1 and 7.2), other financial liabilities (table 17.2) and outstanding debt (table 19.3).

Annual results 2014

All amounts in the Consolidated financial statements, unless otherwise stated, are shown in U.S. dollars, rounded to the nearest million with the consequence that the rounded amounts may not add to the rounded total in all cases. All ratios and variances are calculated using the underlying amounts rather than the rounded amounts.

Table 1.1 summarizes the principal exchange rates used for translation purposes. Net gains/(losses) on foreign currency transactions included in the consolidated income statements were USD 90 million and USD 37 million for the years ended December 31, 2014 and 2013, respectively. Foreign currency exchange forward and swap gains/(losses) included in these amounts were USD 138 million and USD (58) million for the years ended December 31, 2014 and 2013, respectively.

Principal	
exchange rates	

Table 1.1					
USD per foreign currency unit				Consolidated	
		Consolidated	income statemen		
		balance sheets		and cash flows	
	12/31/14	12/31/13	12/31/14	12/31/13	
Euro	1.2101	1.3778	1.3288	1.3277	
Swiss franc	1.0064	1.1228	1.0939	1.0790	
British pound	1.5577	1.6568	1.6473	1.5639	
Brazilian real	0.3763	0.4233	0.4260	0.4657	

#### **Restatements and reclassifications**

The Group has reviewed the classification of certain life insurance products, which resulted in the reclassification of a product for an amount of USD 50 million. The reclassification was prospectively recognized in 2014 with no impact on the Group's consolidated balance sheet or income statement. As a result of this change there was a reduction in future life policyholders' benefits, and an increase in reserves for unit-linked contracts. The reduction in future life policyholders' benefits is set out in note 8.

The Group transferred certain liabilities between Reserves for losses and loss adjustment expenses and future life policyholders' benefits for an amount of USD 47 million. The reclassification was prospectively recognized in 2014 as the reclassification has no impact on the Group's consolidated balance sheet or income statement. The reclassifications between reserves for losses and loss adjustment expenses and future life policyholders' benefits are set out in note 8.

The Group transferred certain unit-linked liabilities from liabilities for investment contracts to reserves for unit-linked liabilities for an amount of USD 425 million and from deferred origination costs to deferred policy acquisition costs for an amount of USD 19 million. The reclassification was prospectively recognized in 2014 as the reclassification has no impact on the Group's consolidated income statement. The reduction in liabilities for investment contracts is set out in note 9 and the transfer from deferred origination costs to deferred policy acquisition costs is set out in note 12.

The Group has revised the consolidated statement of cash flows to present certain short term purchases and sales net, which were previously presented as gross purchases and gross sales. This resulted in no changes to net cash provided by operating activities. Prior periods have been revised to reflect this change. Further, the Group identified that cash disbursements for certain intangible assets amounting to USD 549 million for the year ended December 31, 2013 had been erroneously classified within operating activities. These have been reclassified to investing activities.

### Consolidated financial statements continued

# 2. New accounting standards and amendments to published accounting standards

# Standards, amendments and interpretations effective or early adopted as of January 1, 2014 and relevant for the Group's operations

Table 2.1 shows new accounting standards or amendments to and interpretations of standards relevant to the Group that have been implemented for the financial year beginning January 1, 2014, with no material impact on the Group's financial position or performance.

### Standard/ Interpretation

Table 2.1		
		Effective date
New Standards/interpretations		
IFRIC 21	Levies	January 1, 2014
Amended Standards		
IAS 32	Offsetting Financial Assets and Financial Liabilities	January 1, 2014
	Novation of Derivatives and Continuation of	
IAS 39	Hedge Accounting	January 1, 2014

#### Standards, amendments and interpretations issued that are not yet effective nor yet adopted by the Group

Table 2.2 shows new accounting standards or amendments to and interpretations of standards relevant to the Group, which are not yet effective and are not expected to have a material impact on the Group's financial position or performance, unless stated otherwise. In addition to the standards and amendments listed in table 2.2 the Group will also have to incorporate amendments resulting from the IASB annual improvements project, which relate primarily to disclosure enhancements.

### Standard/ Interpretation

Table 2.2		
		Effective date
New Standards		
IFRS 9	Financial Instruments <sup>1</sup>	January 1, 2018
IFRS 15	Revenue from Contracts with Customers	January 1, 2017
Amended Standards		
	Accounting for Acquisitions of Interests in Joint	
IFRS 11	Operations	January 1, 2016
	Clarification of Acceptable Methods of	
IAS 16/IAS 38	Depreciation and Amortisation	January 1, 2016

<sup>&</sup>lt;sup>1</sup> Expected to result in a significant portion of financial assets currently classified as available-for-sale being classified as at fair value through profit or loss. Credit allowances for financial assets carried at amortized cost and debt securities measured at fair value, with changes in fair value recognized in other comprehensive income (OCI), are expected to increase due to the introduction of the expected credit loss methodology. Upon implementation of the revised standard IFRS 4 'Insurance Contracts', more assets might be classified as at fair value through profit or loss under the fair value option.

### 3. Summary of significant accounting policies

The principal accounting policies applied in these Consolidated financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

#### a) Consolidation principles

The Group's Consolidated financial statements include the assets, liabilities, equity, revenues, expenses and cash flows of Zurich Insurance Group Ltd and its subsidiaries. A subsidiary is an entity that Zurich Insurance Group Ltd either directly or indirectly controls. The results of subsidiaries acquired are included in the Consolidated financial statements from the date of acquisition. The results of subsidiaries that have been divested during the year are included up to the date control ceased. All significant intercompany balances, profits and transactions are eliminated in full.

Acquisition transactions with non-controlling interests are recorded within equity if there is no change in control.

The Consolidated financial statements are prepared as of December 31 based on individual company financial statements at the same date. In some cases information is included with a time lag of up to three months. The consequent effect on the Group's Consolidated financial statements is not material.

#### b) Foreign currency translation and transactions

Foreign currency translation

Due to the Group's economic exposure to the U.S. dollar (USD), the presentation currency of the Group's Consolidated financial statements is USD. Many Group companies use a different functional currency, being that of the respective primary economic environment in which these companies operate. Assets and liabilities are translated into the presentation currency at end-of-period exchange rates, while income statements and statements of cash flows are translated at average exchange rates for the period. The resulting foreign currency translation differences are recorded directly in other comprehensive income (OCI) as cumulative foreign currency translation adjustment.

#### Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rate at the date of the transaction or, for practical reasons, a weighted average rate, if exchange rates do not fluctuate significantly. Foreign currency monetary items and foreign currency non-monetary items that are carried at fair value, are translated at end-of-period exchange rates. The resulting foreign currency translation differences are recorded in income, except for the following:

- Foreign currency translation differences that are recognized in OCI in conjunction with the recognition of unrealized gains or losses on available-for-sale investments; and
- Foreign currency translation differences arising on monetary items that form part of net investments in foreign operations are included directly in OCI as cumulative foreign currency translation adjustment.

#### c) Insurance contracts and investment contracts with discretionary participating features (DPF)

Classification

Contracts issued under which the Group accepts significant insurance risk and obligations arising from investment contracts with DPF are accounted for as insurance contracts.

The Group also issues products containing embedded options that entitle the policyholder to switch all or part of the current and future invested funds into another product issued by the Group. Where this results in the reclassification of an investment product to a product that meets the definition of an insurance contract, the previously held reserve and the related deferred origination costs are also reclassified and are accounted for in accordance with the accounting policy to be applied to the new product on a prospective basis. As a consequence, no gain or loss is recognized as a result of the reclassification of a contract from investment to insurance.

Once a contract has been classified as an insurance contract, no reclassification can subsequently be made.

Premiums

General insurance

Premiums from the sale of short-duration general insurance products are recorded when written and are normally recognized as revenue in relation to the insurance coverage provided. The unearned premium reserve represents the portion of the premiums written relating to the unexpired coverage period.

### Consolidated financial statements continued

#### Life insurance

Premiums from traditional life insurance contracts, including participating contracts and annuity policies with life contingencies, are recognized as revenue when due from the policyholder. For single premium and limited pay contracts, premiums are recognized as revenue when due, with any excess profit deferred and recognized in income in a constant relationship to the insurance in-force or, for annuities, the amount of expected benefit payments.

Amounts collected as premiums from investment type insurance contracts such as universal life, unit-linked and unitized with-profits contracts are reported as deposits. Revenue from these contracts consists of policy fees for the cost of insurance, administration and surrenders during the period. Front-end fees are deferred and recognized over the estimated life of the contracts.

Cash flows from certain universal life-type contracts in the Group's Spanish operations are recognized as gross written premiums and insurance benefits and losses and not as deposits.

#### Reserves for losses and loss adjustment expenses

Losses and loss adjustment expenses are charged to income as incurred. Reserves for losses and loss adjustment expenses represent estimates of future payments of reported and unreported claims for losses and related expenses, with respect to insured events that have occurred. Any changes in estimates are reflected in the results of operations in the period in which estimates are changed. The Group does not discount its loss reserves, other than for settled claims with fixed payment terms.

#### Reserves for life benefits

Future life policyholders' benefits represent the estimated future benefit liability for traditional life insurance policies and include the value of accumulated declared bonuses or dividends that have vested to policyholders.

The reserves for life benefits for participating traditional life insurance policies are calculated using a net level premium valuation method based on actuarial assumptions taking into account guaranteed mortality benefits and interest rates.

The reserves for life benefits for other traditional life insurance policies are calculated using a net level premium valuation method based on actuarial assumptions including mortality, persistency, expenses and investment return, plus a margin for adverse deviations. These assumptions are locked-in at inception and are regularly assessed as part of the liability adequacy testing over the period of the contract.

Policyholders' contract deposits represent the estimated policy benefits for investment type insurance contracts invested in non unit-linked funds. This liability comprises the accumulation of premiums received, less charges, plus declared policyholder dividends.

Unrealized gains or losses arising on the revaluation of available-for-sale assets are recorded directly in OCI in accordance with the Group's accounting policy for such assets. Where these assets are related to life insurance, corresponding adjustments to the reserves for life benefits and related assets are also recognized directly in OCI.

Reserves for unit-linked contracts are based on the fair value of the financial instruments backing those contracts less any fees and assessments charged to the policyholders.

For products containing guarantees in respect of minimum death benefits (GMDB), retirement income benefits (GRIB) and/or annuitization options (GAO), additional liabilities are recorded in proportion to the receipt of the contracted revenues which are subject to a loss adequacy test taking into account policyholder behavior and current market conditions.

For products managed on a dynamic basis, an option in IFRS 4 is used to measure the insurance liabilities using current financial and non-financial assumptions, to better reflect the way that these products are managed. Financial assets relating to these liabilities are designated at fair value through profit or loss.

#### Deferred acquisition costs (DAC)

Costs that vary with and are directly related to the acquisition of new and renewal business, including for example commissions and certain underwriting and policy issue expenses, are deferred and subsequently amortized over a defined period.

#### General insurance

DAC for general insurance contracts is amortized over the period in which the related premiums written are earned.

#### Life insurance

DAC for traditional participating life insurance contracts is amortized based on estimated gross margins expected to be realized over the life of the contract. Estimated gross margins are updated for actual and anticipated future experience and discounted using the latest revised interest rate for the remaining benefit period. Resultant deviations are reflected in income.

DAC for other traditional life insurance and annuity contracts is amortized over the life of the contracts based on expected premiums. Expected premiums are estimated at the date of policy issue for application throughout the life of the contract, unless a premium deficiency subsequently occurs.

DAC for investment type insurance contracts such as universal life, unit-linked and unitized with-profits contracts is amortized based on estimated gross profits expected to be realized over the life of the contract. Estimated gross profits are updated for actual and anticipated future experience and discounted using either the interest rate in effect at the inception of the contracts or the latest revised interest rate for the remaining benefit period, depending on whether crediting is based on the policyholder's or on the reporting entity's investment performance. Resultant deviations are reflected in income.

Unamortized DAC for life insurance contracts accrues interest at a rate consistent with the related assumptions for reserves.

For traditional participating and investment type life insurance contracts, DAC is adjusted for the impact of unrealized gains/(losses) on allocated investments that are recorded in OCI.

#### Liability adequacy tests

Liability adequacy tests are performed annually for groupings of contracts determined in accordance with the Group's manner of acquiring, servicing and measuring the profitability of its insurance contracts.

#### General insurance

For general insurance contracts, unearned premiums are tested to determine whether they are sufficient to cover related expected losses, loss adjustment expenses, policyholder dividends, unamortized DAC and maintenance expenses, using current assumptions and considering anticipated investment returns. If a premium deficiency is identified, the DAC asset for the respective grouping of contracts is written down by the amount of the deficiency. If, after writing down the DAC asset to nil, a premium deficiency still exists for the respective grouping of contracts, then a premium deficiency reserve is established for the amount of the remaining deficiency.

#### Life insurance

For life insurance contracts, the carrying amount of the existing reserve for life benefits, including any deferred front-end fees, reduced by the unamortized balance of DAC or present value of future profits of acquired insurance contracts (PVFP), is compared with the reserve for life benefits, calculated using revised assumptions for actual and anticipated experience as of the valuation date. If a deficiency is identified, the DAC or PVFP for the respective grouping of contracts is written down by the amount of the deficiency. If, after writing down the DAC or PVFP to nil, a deficiency still exists for the respective grouping of contracts, the reserve for life benefits is increased by the amount of the remaining deficiency.

#### Reinsurance

The Group's insurance subsidiaries cede risk in the normal course of business in order to limit the potential for losses arising from certain exposures. Reinsurance does not relieve the originating insurer of its liability. Certain Group insurance companies assume reinsurance business incidental to their normal business.

Reinsurance contracts that do not transfer significant insurance risk are accounted for using the deposit method.

### Consolidated financial statements continued

A deposit asset or liability is recognized based on the premium paid or received less any explicitly identified premiums or fees to be retained by the ceding company. Interest on deposits is accounted for using the effective interest rate method. Future cash flows are estimated to calculate the effective yield, and revenue and expense are recorded as interest income or expense. Reinsurance deposit assets or liabilities also include funds deposited or held by the Group, under assumed or ceded reinsurance contracts, respectively, when funds are retained by the reinsured under the terms of the contract.

Reinsurance is recorded gross in the consolidated balance sheet. Reinsurance assets include balances expected to be recovered from reinsurance companies for ceded paid and unpaid losses and loss adjustment expenses, ceded unearned premiums and ceded future life policy benefits. Amounts recoverable from reinsurers are estimated in a manner consistent with the liability associated with the reinsured policy.

Reinsurance assets are assessed for impairment on a regular basis and impairment losses, if any, are recorded in the same manner as for loans and receivables.

#### d) Liabilities for investment contracts (without DPF)

Investment contracts are those contracts that do not transfer significant insurance risk. The Group issues investment contracts without fixed terms (unit-linked) and investment contracts with fixed and guaranteed terms (fixed interest rate).

#### Unit-linked investment contracts

These represent portfolios maintained to meet the specific investment objectives of policyholders who bear the credit, market and liquidity risks related to the investments. The liabilities are carried at fair value, which is determined by reference to the underlying financial assets. Changes in fair value are recorded in income. The related assets for unit-linked investment contracts are designated at fair value through profit or loss in order to reduce measurement inconsistencies.

The costs of policy administration, investment management, surrender charges and certain policyholder taxes assessed against the policyholders' account balances are included in policy fee revenue.

#### Investment contracts at amortized cost

Liabilities for investment contracts with fixed and guaranteed terms are measured at amortized cost, using the effective interest rate method. Transaction costs are included in the calculation of the effective yield. As of each reporting date, the Group re-estimates the expected future cash flows and re-calculates the carrying amount of the financial liability by computing the present value of estimated future cash flows using the original effective interest rate for the financial liability. Any adjustment is immediately recognized in income.

#### Deferred origination costs (DOC)

The costs of acquiring new investment contracts with investment management services, such as commissions and other incremental expenses directly related to the issuance of each new contract, are capitalized and amortized in line with the revenue generated by providing investment management services. DOC is tested for recoverability annually.

#### e) Investments excluding derivative financial instruments

Investments include financial assets (excluding derivative financial instruments), investments in associates and joint ventures and investment property.

#### Categories and measurement of investments (excluding derivative financial instruments)

Financial assets are classified as available-for-sale, financial assets at fair value through profit or loss, held-to-maturity investments, or loans and receivables.

The Group recognizes regular purchases and sales of financial assets on the trade date, which is the date on which the Group commits to purchase or sell the asset. Financial assets are recognized initially at fair value plus, in the case of a financial asset not measured at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Subsequently, financial assets are measured in accordance with the classification category.

#### Available-for-sale financial assets

Available-for-sale financial assets are carried at fair value, with changes in fair value recognized in OCI, until the securities are either sold or impaired. The cumulative unrealized gains or losses recorded in OCI are net of cumulative deferred income taxes, certain related life policyholder liabilities and deferred acquisition costs. When available-for-sale financial assets are sold, impaired or otherwise disposed of, the cumulative gains or losses are reclassified from OCI to income as net capital gains/(losses) on investments and impairments.

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are mainly financial assets backing unit-linked insurance contracts, unit-linked investment contracts and certain life insurance contracts with participation features. The designation of these assets at fair value through profit or loss eliminates or significantly reduces a measurement inconsistency that would otherwise arise from measuring assets or recognizing the gains and losses on them on a different basis compared to the liabilities.

Financial assets at fair value through profit or loss are carried at fair value. Realized and unrealized gains and losses arising from changes in the fair value are recognized in income within net capital gains/(losses) on investments and impairments, in the period in which they arise.

#### *Held-to-maturity investments*

Held-to-maturity investments are financial assets with fixed or determinable payments and fixed maturities other than those that meet the definition of loans and receivables, and for which the Group has the positive intention and ability to hold to maturity. Held-to-maturity investments are carried at amortized cost using the effective interest rate method, less any charges for impairment.

#### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are neither quoted in an active market nor classified in any of the other categories. They are carried at amortized cost using the effective interest rate method, less any charges for impairment.

#### Other items

Cash and cash equivalents comprise cash on hand, deposits held at call with banks and other short-term highly liquid investments that are readily convertible into cash and are subject to an insignificant risk of change in fair value, for example, short-term investments with maturities of three months or less from the date of acquisition. Cash and cash equivalents also include cash received as collateral for securities lending. Cash and cash equivalents are stated at face value.

Investments in associates where the Group has the ability to exercise significant influence but not control, as well as joint ventures where there is joint control, are accounted for using the equity method. Significant influence is presumed to exist when the Group owns, directly or indirectly, between 20 percent and 50 percent of the voting rights. Under the equity method of accounting, these investments are initially recognized at cost, including attributable goodwill, and adjusted thereafter for post-acquisition changes in the Group's share of the net assets of the investment and impairment charges.

Investment property is initially recorded at cost (including transaction costs) and subsequently measured at fair value with changes in fair value, as well as any realized gain or loss upon disposal, recognized in income.

### Impairment of financial assets

#### General

The Group assesses at each reporting date whether there is objective evidence that loss events have occurred that negatively affect the estimated future cash flows of a financial asset or a group of financial assets.

#### Available-for-sale financial assets

When there is objective evidence that an available-for-sale debt security is impaired, the cumulative loss that had been recognized in OCI is reclassified to income as an impairment loss. If the fair value of a debt security increases in a subsequent period, and the increase can be objectively related to an event occurring after the impairment loss was recognized, the impairment loss is reversed through income. The amount of reversal is limited so that it does not result in a carrying amount exceeding the amortized cost that would have been calculated at the date of reversal had an impairment loss not been previously recognized. Any further gains are recognized in OCI. Any subsequent losses, to the extent that they do not represent further impairment losses, are also recognized in OCI.

### Consolidated financial statements continued

When there is objective evidence that an available-for-sale equity security is impaired, the cumulative loss that had been recognized in OCI, including any portion attributable to foreign currency changes, is reclassified to income as an impairment loss. The impairment loss is the difference between the weighted-average acquisition cost (less any impairment loss on that security previously recognized in income) and the current fair value. Impairment losses on equity securities are not reversed through income, instead, when the fair value of a previously impaired equity security increases, the resulting unrealized gains are recognized in OCI. Any further decrease in fair value subsequent to recognition of an impairment loss is also recognized in income as an impairment loss, together with any portion attributable to foreign currency changes, until the equity security is derecognized.

#### Held-to-maturity investments and loans and receivables

Generally, significant financial assets are individually assessed to determine whether objective evidence of impairment exists. If no objective evidence of impairment exists, the asset is included in a group of financial assets with similar credit risk characteristics that are collectively assessed for impairment.

Objective evidence of impairment exists if it is probable that the Group will not be able to collect principal and/or interest due according to the contractual terms of the instrument. When impairment is determined to have occurred, the carrying amount of held-to-maturity investments and loans and receivables is reduced through the use of an allowance account, and the movement in the impairment allowance is recognized in income as an impairment loss. The impairment allowance is measured as the difference between the carrying amount of the assets and the present value of estimated future cash flows, calculated using the original effective interest rate, for fixed rate financial assets, or current effective interest rate, for variable rate financial assets. If the amount of the impairment loss decreases and the decrease relates objectively to an event occurring after the impairment loss was recognized, the impairment loss is reversed through income. The amount of reversal is limited so that it does not result in a carrying amount exceeding the amortized cost that would have been calculated at the date of reversal had an impairment loss not been previously recognized.

#### f) Derivative financial instruments and hedge accounting

Derivative financial instruments, except those designated under a qualifying hedge relationship, are classified as held for trading assets or liabilities and carried at fair value on the balance sheet with changes in fair value recognized in income.

#### Derivative financial instruments that qualify for hedge accounting

Derivative financial instruments are used by the Group to economically hedge risks. In limited circumstances derivative financial instruments are designated as hedging instruments for accounting purposes in:

- Fair value hedges which are hedges of the exposure to changes in the fair value of a recognized asset or liability;
- Cash flow hedges, which are hedges of the exposure to variability in cash flows attributable to a particular risk as
  associated with a recognized asset or liability or a highly probable forecast transaction and could affect profit or loss;
  or
- Net investment hedges, which are hedges of a net investment in a foreign operation.

All hedge relationships are formally documented, including the risk management objectives and strategy for undertaking the hedge. At inception of a hedge and on an ongoing basis, the hedge relationship is formally assessed in order to determine whether the hedging instruments are expected (prospective assessment) and have been (retrospective assessment) highly effective in offsetting changes in fair values or cash flows of hedged items attributable to the hedged risk. Where the hedge accounting criteria are fulfilled, the accounting treatment is as follows:

#### Fair value hedges

The hedged item is remeasured for fair value changes attributable to the risk being hedged and such fair value changes are recognized in the same line item of the consolidated income statement as the offsetting gains or losses from remeasuring the hedging derivatives at fair value through profit or loss.

#### Cash flow hedges

The effective portion of the gain or loss on the remeasurement of the cash flow hedging instrument is recognized in OCI. The ineffective portion is recognized immediately in income. The accumulated gains and losses on the hedged instrument in OCI are reclassified to income in the same period in which gains or losses on the hedged item are recognized in income.

Measurement of hedge effectiveness is based on changes in forward rates. Gains and losses on the designated hedging derivative relating to the effective portion of the hedge are recognized in OCI, whereas the ineffective portion is immediately recognized in income. The Group also designates non-derivative financial instruments as hedging instruments in hedges of certain net investments in foreign operations. Foreign currency re-measurement gains and losses on the designated non-derivative financial instruments are reported in OCI together with the translation gains and losses on the hedged net investment. The accumulated gains and losses in OCI on the hedging instrument are reclassified to income on disposal or partial disposal of the foreign operation.

If the qualifying criteria for the application of hedge accounting are no longer met, the hedge relationship is discontinued prospectively, in which case the hedging instrument and the hedged item are reported independently in accordance with the respective accounting policy.

#### g) Borrowings

Borrowings (debt issued) are recognized initially at fair value of the consideration received, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in income over the period of the borrowing using the effective interest rate method.

#### h) Derecognition of financial assets and liabilities

Financial assets are derecognized when the right to receive cash flows from the assets has expired, or when the Group has transferred the financial asset and substantially all the risks and rewards of ownership.

Financial liabilities are derecognized when they are extinguished, which is when the obligation is discharged, cancelled or has expired.

Securities lending, repurchase and reverse repurchase transactions

Certain entities within the Group participate in securities lending or repurchase arrangements whereby specific securities are transferred to other institutions, primarily banks and brokerage firms, for short periods of time. Under the terms of these agreements, the Group retains substantially all the risks and rewards of ownership of the transferred securities, and also retains contractual rights to the cash flows therefrom. These securities are therefore not derecognized from the Group's balance sheet. Cash received as collateral is recorded as an asset, and a corresponding liability is established. Interest expense is charged to income using the effective interest rate method over the life of the agreement.

Under a reverse repurchase agreement, the securities received are not recognized on the balance sheet, as long as the risk and rewards of ownership have not been transferred to the Group. The cash delivered by the Group is derecognized and a corresponding receivable is recorded within receivables and other assets. Interest income is recognized in income using the effective interest rate method over the life of the agreement.

#### i) Property and equipment

Buildings held for own use and equipment are carried at cost less accumulated depreciation and any accumulated impairment loss. These assets are depreciated usually on a straight-line basis to income over the following estimated useful lives:

- Buildings 25 to 50 years;
- Furniture and fixtures five to ten years; and
- Computer equipment three to six years.

Land held for own use is carried at cost less any accumulated impairment loss.

#### j) Goodwill

Goodwill arises on the acquisition of subsidiaries, associates and joint ventures and represents the excess of the cost of acquisition over the fair value of the Group's share of the net identifiable assets of the acquired entity at the acquisition date.

### Consolidated financial statements continued

Goodwill on the acquisition of subsidiaries is capitalized as a separate line and tested for impairment annually, or more frequently if impairment indicators are observed. For the purpose of impairment testing, goodwill is allocated to cash generating units (CGUs) based on the level at which management monitors operations and makes decisions relating to the continuation or disposal of assets and operations. If goodwill has been allocated to a CGU and an operation within that unit is disposed of, the carrying amount of the operation includes attributable goodwill when determining the gain or loss on disposal.

#### k) Intangible assets

Intangible assets with finite lives are carried at cost less accumulated amortization and impairments. Such assets are generally amortized using the straight-line method over their useful lives and reviewed for impairment at least annually or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

Intangible assets with indefinite lives are not subject to amortization but are tested for impairment annually and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

#### Present value of future profits from acquired insurance contracts (PVFP)

An intangible asset representing the PVFP arises from the acquisition of life insurance businesses. Such an asset has a finite life and is amortized over the expected life of the acquired contracts, following the same rules as outlined for deferred acquisition costs. The carrying value of the PVFP asset is tested periodically for impairment as part of the liability adequacy test for insurance contracts.

#### Attorney-in-fact relationships (AIF)

The AIF reflects the ability of the Group to generate future revenues based on the Group's relationship with the Farmers Exchanges, which are managed but not owned by Farmers Group, Inc. (FGI), a wholly owned subsidiary of the Group. In determining that these relationships have an indefinite useful life, the Group considered the organizational structure of inter-insurance exchanges, under which subscribers exchange contracts with each other and appoint an attorney-in-fact to provide non-claims management services, and the historical AIF between FGI and the Farmers Exchanges. The AIF is tested for impairment at least annually.

#### Distribution agreements

Distribution agreements may have useful lives extending up to 30 years which are estimated based on the period of time over which they are expected to provide economic benefits, but no longer than the contractual term, after taking into account all economic and legal factors such as stability of the industry, competitive position and the period of control over the assets.

#### Software

Costs associated with research and maintenance of internally developed computer software are expensed as incurred. Costs incurred during the development phase are capitalized. Software under development is tested for impairment annually.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring the specific software into use.

The useful lives of computer software licenses and capitalized internal software development costs generally do not exceed five years. In limited circumstances, capitalized software development costs may be amortized over a period of up to ten years, taking into account the effects of obsolescence, technology, competition and other economic and legal factors.

#### I) Provisions, contingent liabilities, commitments and financial guarantees

Provisions, contingent liabilities, commitments and financial guarantees are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of such an obligation. Provisions are discounted when the effect of the time value of money is considered material.

Restructuring provisions for employee termination costs are recognized when the Group has a present obligation as a result of a detailed formal plan, which has been announced to those affected, and the amount can be reasonably estimated.

#### m) Treasury shares

Zurich Insurance Group Ltd shares held by the Group are classified as treasury shares and are deducted from shareholders' equity, net of transaction costs and tax. The nominal value of treasury shares is deducted from share capital. The difference between the nominal value and the amount paid to acquire the treasury shares, is allocated between additional paid-in capital and retained earnings. No gain or loss is recognized in income on purchase, sale, issue or cancellation of treasury shares.

#### n) Other revenue recognition

Farmers management fees

FGI provides certain non-claims administrative and management services to the Farmers Exchanges, including risk selection, preparation and mailing of policy documents and invoices, premium collection, management of the investment portfolios and certain other administrative and managerial functions. Fees for these management services are primarily determined as a percentage of gross premiums earned by the Farmers Exchanges.

#### Other fees and commission income

Revenues from investment management and distribution fees are based on contractual fee arrangements applied to assets under management and recognized as earned when the service has been provided. For practical purposes, the Group recognizes these fees on a straight-line basis over the estimated life of the contract.

The Group charges its customers for asset management and other related services using the following approaches:

- Front-end fees charged to the customer at inception are used particularly for single premium contracts. The consideration received is deferred as a liability and recognized over the life of the contract on a straight-line basis.
- Regular fees charged to the customer periodically (monthly, quarterly or annually) either directly or by making a deduction from invested funds are billed in advance and recognized on a straight-line basis over the period in which the service is rendered. Fees charged at the end of the period are accrued as a receivable and are offset against the financial liability when charged to the customer.

#### o) Net investment income

Net investment income includes investment income earned net of investment expenses incurred.

#### Investment income

Investment income primarily consists of interest income on debt securities, loans and receivables, dividend income on equity securities, rental income from investment property and income earned on equity method accounted investments

For Group investments, interest income is recognized using the effective interest method. Dividend income is recognized when the right to receive payment is established, which is usually the ex-dividend date. Rental income from investment property is recognized on a straight-line basis over the lease term.

#### Investment expenses

Investment expenses consist of costs relating to investment management services and operating expenses for investment property. These expenses are recognized on an accrual basis.

#### p) Employee benefits

Share-based compensation and cash incentive plans

The Group operates long-term incentive plans that are accounted for as equity-settled share-based compensation plans. The fair value of these incentive plans is determined at the grant date and is recognized as an expense in income over the vesting period, with a corresponding increase recorded in additional paid-in capital.

Subsequently, depending on the underlying performance metrics, the Group revises its estimates of the number of shares that are expected to be issued and recognizes the impact of the revision, if any, in income with a corresponding adjustment to additional paid-in capital. However, no subsequent adjustment to additional paid-in capital is made after the vesting date.

#### Retirement benefits

Contributions to defined contribution plans are recorded as an expense in the period in which the economic benefit from the employees' service was received.

### Consolidated financial statements continued

Defined benefit plan obligations and contributions are determined annually by qualified actuaries using the projected unit credit method. The Group's expense relating to these plans is accrued over the employees' service periods based on the actuarially determined cost for the period. Actuarial gains and losses are recognized, in full in the period in which they occur, in OCI. Past service costs, which result from plan amendments and curtailments, are recognized in income on the earlier of the date on which the plan amendment or curtailment occurs (which is the date from which the plan change is effective) and the date on which a constructive obligation arises. Settlement gains or losses are recognized in income when the settlement occurs.

#### Other post-employment benefits

Other post-employment benefits, such as medical care and life insurance, are also provided for certain employees and are primarily funded internally. Similar to retirement benefits, the cost of such benefits is accrued over the service period of the employees based on the actuarially determined cost for the period.

#### q) Leases

Payments made under operating leases (net of any incentives received from the lessor) are charged to income on a straight-line basis over the period of the lease. A termination penalty, if any, is recognized immediately as expense at the time the termination is made.

#### r) Income taxes

The Group provides current tax expense according to the tax laws of each jurisdiction in which it operates. Deferred income taxes are recorded for temporary differences, which are based on the difference between financial statement carrying amounts and income tax bases of assets and liabilities using enacted or substantively enacted tax rates applicable in the respective tax jurisdiction. Deferred tax assets on taxable losses carried forward are recognized to the extent it is probable that they can be utilized against future taxable profits in the respective jurisdictions.

Taxes payable by either the holding company or its subsidiaries on expected distributions to the holding company of the profits of subsidiaries are not recognized as deferred income taxes unless a distribution of those profits is intended in the foreseeable future.

Taxes paid by certain of the Group's life insurance businesses are based on the investment result less allowable expenses. To the extent these taxes exceed the amount that would have been payable in relation to the shareholders' share of taxable profits, it is normal practice for certain of the Group's businesses to recover this portion from policyholders. While the relevant company has the contractual right to charge policyholders for the taxes attributable to their share of the investment result less expenses, the obligation to pay the tax authority rests with the company and therefore, the full amount of tax including the portion attributable to policyholders is accounted for as income tax. Income tax expense therefore includes an element attributable to policyholders. In addition, deferred tax on unrealized gains related to certain investment contracts with DPF is included as income tax expense recognized in OCI and an accrual for future policy fees to recover the tax charge is included in policy fee revenue.

### 4. Critical accounting judgments and estimates

The application of certain accounting policies necessitates critical accounting estimates that involve discretionary judgments and the use of assumptions which are susceptible to change due to inherent uncertainties. Because of the uncertainties involved, actual results could differ significantly from the assumptions and estimates made by management. Such critical accounting estimates are of significance to insurance reserves and deferred acquisition costs, the determination of fair value for financial assets and liabilities, impairment charges, deferred taxes and employee benefits.

#### a) Reserves for insurance contracts and deferred acquisition costs

General Insurance

The Group is required to establish reserves for payment of losses and loss adjustment expenses that arise from the Group's general insurance products and the run-off of its former third party reinsurance operations. These reserves represent the expected ultimate cost to settle claims occurring prior to, but still outstanding as of, the balance sheet date. The Group establishes its reserves by product line, type and extent of coverage and year of occurrence. There are two categories of loss reserve: reserves for reported losses and reserves for incurred but not reported (IBNR) losses. Additionally, reserves are held for loss adjustment expenses, which contain the estimated legal and other expenses expected to be incurred to finalize the settlement of the losses.

The Group's reserves for reported losses and loss adjustment expenses are based on estimates of future payments to settle reported claims. The Group bases such estimates on the facts available at the time the reserves are established. These reserves are generally established on an undiscounted basis to recognize the estimated costs of bringing pending claims to final settlement. The reserve calculation takes into account inflation, as well as other factors that can influence the amount of reserves required, some of which are subjective and some of which are dependent on future events. In determining the level of reserves, the Group considers historical trends and patterns of loss payments, pending levels of unpaid claims and types of coverage. In addition, court decisions, economic conditions and public attitudes may affect the ultimate cost of settlement and, as a result, the Group's estimation of reserves. Between the reporting and final settlement of a claim circumstances may change, which may result in changes to established reserves. Items such as changes in law and interpretations of relevant case law, results of litigation, changes in medical costs, as well as costs of vehicle and home repair materials and labor rates can substantially impact ultimate settlement costs. Accordingly, the Group reviews and re-evaluates claims and reserves on a regular basis. Amounts ultimately paid for losses and loss adjustment expenses can vary significantly from the level of reserves originally set.

The Group establishes IBNR reserves, to recognize the estimated cost of losses for events which have already occurred but which have not yet been notified. These reserves are established to recognize the estimated costs required to bring such claims to final settlement. As these losses have not yet been reported, the Group relies upon historical information and statistical models, based on product line, type and extent of coverage, to estimate its IBNR liability. The Group also uses reported claim trends, claim severities, exposure growth, and other factors in estimating its IBNR reserves. These reserves are revised as additional information becomes available and as claims are actually reported.

The time required to learn of and settle claims is an important consideration in establishing the Group's reserves. Short-tail claims, such as those for automobile and property damage, are normally reported soon after the incident and are generally settled within months of the incident. Long-tail claims, such as bodily injury, pollution, asbestos and product liability, can take years to develop and additional time to settle. For these claims, information concerning the event, such as the required medical treatment for bodily injury claims and the required measures to clean up pollution, may not be readily available. Accordingly, the reserving analysis of long-tail lines of business is generally more difficult and subject to greater uncertainties than for short-tail claims.

Since the Group does not establish reserves for catastrophes in advance of the occurrence of such events, these events may cause volatility in the levels of its incurred losses and reserves, subject to the effects of reinsurance recoveries. This volatility may also be contingent upon political and legal developments after the occurrence of the event.

The Group uses a number of accepted actuarial methods to estimate and evaluate the amount of reserves recorded. The nature of the claim being reserved for and the geographic location of the claim influence the techniques used by the Group's actuaries. Additionally, the Group's Corporate Center actuaries perform periodic reserve reviews of the Group's businesses throughout the world. Management considers the results of these reviews and adjusts its reserves for losses and loss adjustment expenses, where necessary.

### Consolidated financial statements continued

#### Life insurance

The reserves for future life policyholders' benefits and policyholders' contract deposits and other funds contain a number of assumptions regarding mortality or longevity, lapses, surrenders, expenses, discount rates and investment returns. These assumptions can vary by country, year of policy issuance and product type and are determined with reference to past experience adjusted for new trends, current market conditions and future expectations. As such the liabilities for future life policyholders' benefits and policyholders' contract deposits may not represent the ultimate amounts paid out to policyholders. For example:

- The estimated number of deaths determines the value of the benefit payments. The main source of uncertainty arises because of the potential for pandemics and wide-ranging lifestyle changes, such as changes in eating, smoking and exercise habits, which could result in earlier deaths for age groups in which the Group has significant exposure to mortality risk.
- For contracts that insure the risk of longevity, such as annuity contracts, an appropriate allowance is made for people living longer. Continuing improvements in medical care and social conditions could result in further improvements in longevity in excess of those allowed for in the estimates used to determine the liability for contracts where the Group is exposed to longevity risk.
- Under certain contracts, the Group has offered product guarantees (or options to take up product guarantees), including fixed minimum interest rate or mortality rate returns. In determining the value of these options and/or benefits, estimates have been made as to the percentage of contract holders that may exercise them. Changes in investment conditions could result in significantly more contract holders exercising their options and/or benefits than has been assumed.
- Estimates are also made as to future investment income arising from the assets backing long-term insurance contracts. These estimates are based on current market returns as well as expectations about future economic and financial developments.
- Assumptions are determined with reference to current and historical client data, as well as industry data. Interest
  rate assumptions reflect expected earnings on the assets supporting the future policyholder benefits. The
  information used by the Group's qualified actuaries in setting such assumptions includes, but is not limited to,
  pricing assumptions, available experience studies and profitability analysis.

Deferred policy acquisition costs and PVFP are deferred only to the extent that they are recoverable from future policy income which also depends on the above assumptions. Recoverability is tested at contract inception and subsequently on a regular basis with reference to current expectations of future profits or margins.

See note 8 for further information on reserves for insurance contracts and note 12 for deferred policy acquisition costs. Also refer to the insurance risk section of the Risk review.

#### b) Fair value measurement

In determining the fair values of financial debt instruments and equity instruments traded in exchange and OTC markets, the Group makes extensive use of independent, reliable and reputable third party pricing providers and only in rare cases places reliance on prices that are derived from internal models.

In addition, the Group's policy is to ensure that independently sourced prices are developed by making maximum use of current observable market inputs derived from orderly transactions and by employing widely accepted valuation techniques and models. When third party pricing providers are unable to obtain adequate observable information for a particular financial instrument, the fair value is determined either by requesting selective non-binding broker quotes or by using internal valuation models.

Valuations can be subject to significant judgment especially when the fair value is determined based on at least one significant unobservable input parameter; such items are classified within Level 3 of the fair value hierarchy. See notes 6, 7 and 24 for further information regarding the estimate of fair value.

#### c) Impairment of assets

Financial assets

A financial asset is considered impaired if there is objective evidence of impairment as a result of one or more occurred loss events that have an impact on the estimated future cash flows of the financial asset.

The evaluation of whether an available-for-sale debt security is impaired requires analysis of the credit standing of a particular issuer and involves management judgment. When assessing impairment of available-for-sale debt securities, the Group places emphasis on issuer specific factors, such as significant financial difficulty, default or delinquency on interest or principal payments. A credit rating downgrade, worsened liquidity or decline in fair value is not by itself considered a loss event, but rather incorporated in the impairment analysis along with other available information.

The Group determines that there is objective evidence of impairment of an available-for-sale equity security, if at the reporting date:

- Its fair value is below the weighted-average cost by an amount significantly exceeding the volatility threshold determined quarterly for the respective equity market (such as North America, UK, Switzerland, other European countries and Asia-Pacific), or
- Its fair value has been below the weighted-average cost for a prolonged period of 24 consecutive months or longer.

#### Goodwill and Attorney-in-fact relationships (AIF)

Goodwill is allocated to the cash generating units (CGUs) as outlined in note 3. For the General Insurance segment, CGUs are aggregated predominantly at the segment level. Within the Global Life and Farmers segments, CGUs are identified at either business unit level or individual reporting entity level.

For goodwill impairment testing, the recoverable amount is the higher of its fair value less costs to sell and its value-inuse.

Fair value is determined, considering quoted market prices, current share values in the market place for similar publicly traded entities, and recent sale transactions of similar businesses.

Value-in-use is determined using the present value of estimated future cash flows expected to be generated from the CGU. Cash flow projections are based on financial budgets, which are approved by management, typically covering a three-year period or, if appropriate and adequately justified, a longer period, which may be necessary to more accurately represent the nature of the cash flows used to test the goodwill. Cash flows beyond this period are extrapolated using, amongst others, estimated perpetual growth rates, which reflect the expected inflation of the geographical areas in which the cash flows supporting the goodwill are generated. If cash flows are generated in different geographical areas with different expected inflation rates, weighted averages are used. The discount rates applied reflect the respective risk free interest rate adjusted for the relevant risk factors to the extent they have not already been considered in the underlying cash flows.

The discount rates used in the recoverable amount calculations for developed markets are based on the capital asset pricing model and consider government bond rates which are further adjusted for equity risk premium, appropriate beta and leverage ratio. In emerging markets, discount rates are based on the U.S. dollar discount rate taking into account inflation differential expectations and country risks. All input factors to the discount rates are based on observable market data.

The recoverable amount of the intangible assets with an indefinite life related to the Farmers segment (i.e., attorney-in-fact (AIF) relationships and goodwill) is determined on the basis of value-in-use calculations. These calculations use cash flow projections based on business plans which are approved by management and typically cover a three-year period. The basis for determining the values assigned to the key assumptions are current market trends and earnings projections.

Table 4.1 sets out, as of the date of valuation, the value of goodwill and AIF for the major CGUs, applied discount rates and the perpetual nominal growth rates beyond the projection period which are dependent on country specific growth rate and inflation expectations.

## Consolidated financial statements continued

Discount and perpetual growth rates for goodwill and AIF for major CGUs

Table 4.1						
as of the date of valuation					Perpetual	Perpetual
					nominal	nominal
			Discount	Discount	growth	growth
		in USD	rates in %	rates in %	rate in %	rate in %
	Segment	millions	2014	2013	2014	2013
Farmers	Farmers	1,845	11.2	11.4	_	_
	General					
General Insurance	Insurance	597	10.8	10.6	1.0	2.2
Global Life Germany	Global Life	286	7.7	8.6	1.7	1.9

Sensitivity tests have been performed on goodwill and AIF, and typically comprised of an analysis for either a decrease in cash flows of up to 30 percent, a decrease in the perpetual growth rate of up to 1.0 percentage point or an increase in the discount rate of up to 3.5 percentage points in order to capture potential future variations in market conditions. Applying the value-in-use methodology, an increase of approximately 1.1 percentage points in the discount rate or a decrease of approximately 1.2 percentage points in the perpetual growth rate of the Global Life Germany CGU would result in the recoverable amount being close to the carrying value. No such reasonably possible changes of key assumptions were identified for the remaining CGUs.

#### Distribution agreements

The recoverable amount for General Insurance intangible assets relating to distribution agreements is determined on the basis of value-in-use calculations. These calculations use cash flow projections in line with the terms and conditions of the underlying distribution agreements. For Global Life intangible assets relating to distribution agreements, the recoverable amount is determined based on projected cash flows derived from the new business calculation and discount rates consistent with the data used for actuarial valuations.

The discount rates used in the recoverable amount calculations for developed markets are based on a capital asset pricing model and consider government bond rates, which are further adjusted for equity risk premium, appropriate beta and leverage ratio. In emerging markets, discount rates are based on the U.S. dollar discount rate taking into account inflation differential expectations and country risks. All input factors to the discount rates are based on observable market data.

Table 4.2 sets out, as of the date of valuation, the applied discount rates and the perpetual growth rates beyond the projection period which are dependent on country specific growth rate and inflation expectations used for the major distribution agreements.

Discount and perpetual growth rates by major distribution agreements

Table 4.2					
as of the date of valuation				Perpetual	Perpetual
		Range of	Range of	nominal	nominal
		discount	discount	growth	growth
	in USD	rates in %	rates in %	rate in %	rate in %
	millions	2014	2013	2014	2013
Banco Sabadell S.A. entities in Spain	1,880	9.3	11.0	2.0	2.0
Banco Santander S.A. entities in Latin America	1,588	12.2-35.7	12.6-42.0	n/a	n/a

For impairment testing purposes, these distribution agreements are assessed as single assets by counterparty.

Sensitivity tests have been performed on distribution agreements and typically comprised of an analysis for either a decrease in cash flows, a decrease in the perpetual growth rate or an increase in the discount rate, applying reasonably possible changes. No reasonably possible changes of key assumptions were identified which would result in the recoverable amount being close to the carrying value.

See notes 3, 6, 14, 15 and 16 for further information on impairment of assets.

#### d) Deferred taxes

Deferred tax assets are recognized if sufficient future taxable income, including income from the reversal of existing taxable temporary differences and available tax planning strategies, is available for realization. The utilization of deferred tax assets arising from temporary differences depends on the generation of sufficient taxable profits in the period in which the underlying asset or liability is recovered or settled. The utilization of deferred tax assets arising from unused tax losses or tax credits depends on the generation of sufficient taxable profits before the unused tax losses or tax credits expire. As of each balance sheet date, management evaluates the recoverability of deferred tax assets and if it is considered probable, that all or a portion of the deferred tax asset will not be utilized, then a valuation allowance is recognized.

See note 18 for further information on deferred taxes.

#### e) Employee benefits

The Group provides defined benefit plans and other post-employment plans. In assessing the Group's liability for these plans, critical judgments include estimates of mortality rates, rates of employment turnover, disability, early retirement, discount rates, future salary and pension increases and increases in long-term healthcare costs. Discount rates for significant plans are based on a yield curve approach. The Group sets the discount rate by creating a hypothetical portfolio of high quality corporate bonds for which the timing and amount of cash outflows approximate the estimated payouts of the defined benefit plan. These assumptions may differ from actual results due to changing economic conditions, higher or lower withdrawal rates or longer or shorter life spans of participants. These differences may result in variability of pension income or expense recorded in future years.

See note 21 for further information on employee benefits.

### Consolidated financial statements continued

### 5. Acquisitions and divestments

#### Transactions in 2014

#### Acquisitions

On October 31, 2014, the Group completed the acquisition of an effective 50.0 percent stake in Mediterráneo Seguros Diversos, S.A. (MSD), a general insurance company incorporated in Spain and thus extended the existing cooperation with Banco Sabadell S.A. (Banco Sabadell) entered into during 2008. The Group obtained control over MSD by virtue of the existing shareholders' agreement between the Group and Banco Sabadell.

The initial consideration on a 50.0 percent basis amounted to approximately USD 50 million, subject to a purchase price adjustment. The Group is still in the process of finalizing the purchase price adjustment. In addition to the initial consideration, an uncapped contingent liability based on the future profitability over the term of the distribution agreement was agreed, for which the fair value was estimated to amount to USD 4 million on a 50.0 percent basis. Based on the preliminary purchase accounting, the fair value of net tangible assets acquired amounted to USD 33 million, identifiable intangible assets relating to the distribution agreement amounted to USD 76 million, net of deferred tax and the non-controlling interest amounted to USD 54 million.

On May 28, 2014, the Group increased its shareholding in Deutscher Herold AG to 100 percent. This increase was the result of the non-controlling shareholder exercising its put option right over 15.17 percent of the shares and the Group exercising its call option right over 5.0 percent. The total consideration amounted to USD 366 million, of which USD 275 million for 15.17 percent was previously recorded on the balance sheet as a put option liability.

#### Divestments

On October 30, 2014, the Group closed the sale of its General Insurance retail business in Russia to OLMA Group. The contractually agreed sales price amounted to RUB 1 billion (approximately USD 23 million), subject to a purchase price adjustment. The Group is still in the process of finalizing any purchase price adjustment. A pre-tax loss of USD 247 million has been recorded within net gain/(loss) on divestments of businesses.

#### Transactions in 2013

Assets/liabilities held for sale

As of December 31, 2013, a subsidiary of Centre Group Holdings Limited, Centre Insurance Company, which is a general insurance and reinsurance company based in the United States of America, with total assets of USD 100 million and total liabilities of USD 49 million, was classified as held for sale. As of September 30 2014, Centre Insurance Company was no longer classified as held for sale as the sale was not completed.

Group investments are those for which the Group bears part or all of the investment risk. They also include investments related to investment contracts with discretionary participation features.

### Net investment result for Group investments

Table 6.1								
in USD millions, for the years				Net capital				
ended December 31	Net	investment	gains/(losses)		Net	investment		of which
		income	and impairments		result		ir	npairments
	2014	2013	2014	2013	2014	2013	2014	2013
Cash and cash equivalents	56	34	1	_	56	33	_	_
Equity securities	317	244	825	1,499	1,142	1,743	(37)	(58)
Debt securities	4,696	4,790	1,842	188	6,538	4,978	1	(2)
Investment property	501	486	168	186	668	671	_	_
Mortgage loans	319	379	(48)	(121)	270	258	(48)	(121)
Other loans	562	553	82	211	645	764	_	(20)
Investments in associates								
and joint ventures	12	11	36	1	48	12	(2)	(1)
Derivative financial								
instruments <sup>1</sup>	_	_	97	(806)	97	(806)	_	_
Investment result, gross, for								
Group investments	6,462	6,496	3,002	1,157	9,465	7,653	(86)	(201)
Investment expenses for								
Group investments <sup>2</sup>	(256)	(256)	_	_	(256)	(256)	_	_
Investment result, net, for								
Group investments	6,206	6,240	3,002	1,157	9,209	7,398	(86)	(201)

### **Details of Group** investments by category

Table 6.2				
as of December 31		2014		2013
	USD millions	% of total	USD millions	% of total
Cash and cash equivalents	7,600	3.7	7,181	3.5
Equity securities:				
Fair value through profit or loss	3,619	1.8	3,425	1.7
Available-for-sale	12,480	6.1	9,758	4.7
Total equity securities	16,099	7.9	13,183	6.4
Debt securities:				
Fair value through profit or loss	7,121	3.5	7,121	3.4
Available-for-sale	142,557	69.6	144,723	69.8
Held-to-maturity	3,971	1.9	4,613	2.2
Total debt securities	153,648	75.0	156,456	75.5
Investment property	8,784	4.3	8,745	4.2
Mortgage loans	7,826	3.8	9,798	4.7
Other loans	10,834	5.3	11,789	5.7
Investments in associates and joint ventures	70	0.0	129	0.1
Total Group investments	204,860	100.0	207,280	100.0

Investments (including cash and cash equivalents) with a carrying value of USD 6,214 million and USD 5,853 million were held to meet local regulatory requirements as of December 31, 2014 and 2013, respectively.

Net capital losses on derivative financial instruments attributable to cash flow hedge ineffectiveness amounted to USD 29 million and USD 9 million for the years ended December 31, 2014 and 2013, respectively.
Rental operating expenses for investment property included in investment expenses for Group investments amounted to USD 85 million and USD 119 million for the years ended December 31, 2014 and 2013, respectively.

# Consolidated financial statements continued

	Table 6.3						
Details of debt securities by category	in USD millions, as of December 31	11-1-1		A !!-			ue through
		Held	-to-maturity	Availa	ble-for-sale	р	rofit or loss
		2014	2013	2014	2013	2014	2013
	Debt securities:						
	Government and supra-national bonds	3,665	4,245	60,937	64,081	3,751	3,801
	Corporate securities	306	368	62,744	61,380	2,663	2,641
	Mortgage and asset-backed securities	_	_	18,868	19,253	706	679
	Redeemable preferred stock	_	_	8	9	-	_
	Total debt securities	3,971	4,613	142,557	144,723	7,121	7,121

	Table 6.4						
Debt securities	in USD millions, as of December 31					Fair valu	ue through
maturity schedule		Held-	-to-maturity	Availa	able-for-sale	pr	ofit or loss
<b>,</b>		2014	2013	2014	2013	2014	2013
	Debt securities:						
	< 1 year	502	424	10,636	9,744	942	1,041
	1 to 5 years	1,338	1,957	40,325	47,123	1,699	1,539
	5 to 10 years	836	904	34,829	35,632	1,148	1,256
	> 10 years	1,295	1,328	37,900	32,971	2,625	2,606
	Subtotal	3,971	4,613	123,689	125,470	6,414	6,442
	Mortgage and asset-backed securities:						
	< 1 year	_	_	562	612	1	21
	1 to 5 years	_	_	3,719	4,781	198	379
	5 to 10 years	_	_	3,559	2,054	55	36
	> 10 years	_	_	11,028	11,806	452	242
	Subtotal	_	_	18,868	19,253	706	679
	Total	3.971	4.613	142.557	144.723	7.121	7.121

The analysis in table 6.4 is provided by contractual maturity. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay certain obligations with or without call or prepayment penalties.

### Investment property

Table 6.5		
in USD millions		Total
	2014	2013
As of January 1	8,745	8,561
Additions and improvements	1,049	611
Disposals	(210)	(706)
Market value revaluation	189	72
Transfer from assets held for own use	70	81
Transfer to assets held for sale	(28)	(87)
Foreign currency translation effects	(1,032)	214
As of December 31	8,784	8,745

Investment property consists of investments in commercial, residential and mixed-use properties primarily located in Switzerland, Germany and the UK.

Net unrealized	
gains/(losses)	
on Group investmer	nts
included in equity	

Table 6.6		
in USD millions, as of December 31		Total
	2014	2013
Equity securities: available-for-sale	1,575	1,427
Debt securities: available-for-sale	12,510	4,431
Other	371	130
Gross unrealized gains/(losses) on Group investments	14,456	5,988
Less amount of unrealized gains/(losses) on investments attributable to:		
Life policyholder dividends and other policyholder liabilities	(7,628)	(2,948)
Life deferred acquisition costs and present value of future profits	(995)	(460)
Deferred income taxes	(1,421)	(738)
Non-controlling interests	(38)	(6)
Total <sup>1</sup>	4,374	1,835

<sup>1</sup> Net unrealized gains/(losses) on Group investments include net gains arising on cash flow hedges of USD 306 million and USD 106 million as of December 31, 2014 and

### Securities lending, repurchase and reverse repurchase agreements

Table 6.7		
in USD millions, as of December 31	2014	2013
Securities lending agreements		
Securities lent under securities lending agreements <sup>1</sup>	7,668	9,947
Collateral received for securities lending	8,266	10,806
of which: Cash collateral	229	332
of which: Non cash collateral <sup>2</sup>	8,036	10,474
Liabilities for cash collateral received for securities lending	229	332
Repurchase agreements		
Securities sold under repurchase agreements <sup>3</sup>	1,455	1,694
Obligations to repurchase securities	1,451	1,685
Reverse repurchase agreements		
Securities purchased under reverse repurchase agreements <sup>4</sup>	294	681
Receivables under reverse repurchase agreements	290	678

<sup>The Group's counterparties have the right to sell or repledge, in the absence of default, assets pledged as collateral with a fair value of USD 7,668 million and USD 9,947 million as of December 31, 2014 and December 31, 2013, respectively. The majority of these assets were debt securities.

The Group had the right to sell or repledge, in the absence of default by its counterparties, securities received as collateral with a fair value of USD 7,344 million and USD 9,725 million as of December 31, 2014 and December 31, 2013, respectively.

The Group's counterparties have the right to sell or repledge, in the absence of default, assets pledged as collateral with a fair value of USD 1,307 million and USD 1,508 million as of December 31, 2014 and December 31, 2013, respectively. The majority of these assets were debt securities.

The Group had the right to sell or repledge, in the absence of default by its counterparties, securities received as collateral with a fair value of nil and 187 million as of December 31, 2014 and December 31, 2013, respectively.</sup> 

### Consolidated financial statements continued

### 7. Group derivative financial instruments and hedge accounting

The Group uses derivative financial instruments mainly for economic hedging purposes in order to mitigate risks. Such risks result from changes in interest rates, equity prices and exchange rates. Derivative financial instruments with a positive fair value are reported in other assets (see note 16) and those with a negative fair value are reported in other liabilities (see note 17).

Table 7.1 shows the fair value and notional amounts for instruments which do not qualify for hedge accounting as of December 31, 2014 and 2013. Whilst these notional amounts express the extent of the Group's involvement in derivative transactions, they are not, however, representative of amounts at risk.

Maturity profile of notional amounts and fair values of Group derivative financial instruments

Table 7.1									
in USD millions, as of December 31				2014			2013		
					Positive	Negative		Positive	Negative
				Notional	fair	fair	Notional	fair	fair
	Maturity by notional amount		amounts	values	values	amounts	values	values	
		1 to 5							
	< 1 year	years	> 5 years						
Interest rate contracts:									
OTC									
Swaps	393	698	3,207	4,297	212	(55)	4,764	175	(178)
Swaptions	363	1,159	1,549	3,071	104	(35)	8,515	177	(234)
Exchange traded									
Futures	824	_	_	824	_	(1)	776	1	_
Total interest rate contracts	1,579	1,857	4,755	8,191	316	(91)	14,054	353	(413)
Equity contracts:									
OTC									
Swaps	49	_	_	49	1	_	52	_	(1)
Options	1,468	1,826	1,357	4,651	132	(93)	6,672	137	(133)
Exchange traded									
Options	16	_	_	16	1	_	10	_	_
Futures	535	_	_	535	_	(17)	519	_	(22)
Total equity contracts	2,068	1,826	1,357	5,251	134	(109)	7,252	137	(156)
Foreign exchange contracts:									
OTC									
Swaps and forwards	15,098	_	_	15,098	111	(98)	17,474	62	(110)
Total foreign exchange									
contracts	15,098	-	_	15,098	111	(98)	17,474	62	(110)
Other contracts:									
OTC									
Swaps	_		60	60	_	(8)	64	_	(3)
Total other contracts	-	-	60	60	-	(8)	64	-	(3)
Total Group derivative									
financial instruments	18,746	3,682	6,172	28,600	561	(307)	38,844	552	(682)

#### Interest rate contracts

Interest rate contracts are used to hedge risks from changes in interest rates and to manage asset liability mismatches. Whenever possible the Group enters into exchange traded contracts, which are standardized and regulated. Furthermore, because of the structure of the exchanges, exchange traded contracts are not considered to carry counterparty risk. Over the counter (OTC) contracts are otherwise applied and comprise swaps and swaptions.

#### **Equity contracts**

Equity contracts are entered into, either on a portfolio or on a macro level to protect equity investments against a decline in equity market prices or to manage the risk return profile of equity exposures. The majority of positions are for economic hedging purposes. Short positions are always covered and sometimes used to mitigate hedging costs.

#### Foreign exchange contracts

Swaps and forward contracts are used to hedge the Group's foreign currency exposures and to manage balance sheet mismatches.

#### Other contracts

Other contracts predominantly include stable value products (SVPs) issued to insurance company separate accounts in connection with certain life insurance policies (Bank Owned Life Insurance (BOLI) and Company Owned Life Insurance (COLI)) with an account value of USD 9.0 billion and USD 9.4 billion and market value of the underlying investments of USD 9.2 billion and USD 9.0 billion as of December 31, 2014 and 2013, respectively. The Group closely monitors the risk of surrender of these life insurance policies and includes the likelihood of surrender as one of the input parameters to determine the fair value of the SVPs which was nil as of December 31, 2014 and 2013.

In certain circumstances derivative financial instruments may meet the requirements of an effective hedge for accounting purposes. Where this is the case, hedge accounting may be applied. Financial information for these instruments is set out in table 7.2.

Maturity profile of notional amounts and fair values of Group derivative financial instruments

Table 7.2											
in USD millions, as of December 31	2014							2013			
	Maturit	y by notion	al amount	Notional	Positive	Negative	Notional Positive Ne		Negative		
		1 to 5		principal	fair	fair	principal	fair	fair		
	< 1 year	years	> 5 years	amounts	values	values	amounts	values	values		
Fair value hedges:											
Cross currency interest rate											
swaps	330	_	_	330	8	_	574	108	_		
Cross currency swaps	_	8	63	71	_	(49)	69	-	(39)		
Interest rate swaps	_	805	1,612	2,417	143	_	1,699	15	(6)		
Total fair value hedges	330	813	1,675	2,818	151	(49)	2,342	122	(45)		
Cash flow hedges:											
Interest rate swaptions	_	850	2,103	2,954	499	_	3,296	282	_		
Cross currency swaps	793	_	_	793	_	(70)	1,768	166	_		
Interest rate swaps	1	66	28	96	18	_	132	20	_		
Total cash flow hedges	794	917	2,132	3,842	518	(70)	5,196	468	_		
Net investment hedges:											
Forwards	168	_	_	168	_	(4)	275	_	(2)		
Total net investment											
hedges	168	-	_	168	-	(4)	275	_	(2)		

#### Fair value hedges

Designated fair value hedges consist of interest rate swaps and cross currency interest rate swaps used to protect the Group against changes in interest rate exposure and foreign currency exposure of debt issued by the Group.

Information on debt issuances designated as hedged items in fair value hedge relationships is set out in note 19.

The Group also has fair value hedge relationships consisting of cross currency swaps to protect certain non euro-denominated fixed income securities from foreign currency fluctuation.

Changes in the fair value of the derivative financial instruments designated as fair value hedges and changes in the fair value of the hedged item in relation to the risk being hedged are both recognized in income.

Table 7.3 sets out gains and losses arising from fair value hedges:

### Consolidated financial statements continued

Gains/(losses) arising from fair value hedges

Table 7.3		
in USD millions, for the years ended December 31	2014	2013
Gains/(losses)		
on hedging instruments <sup>1</sup>	48	(57)
on hedged items attributable to the hedged risk	(35)	52

<sup>&</sup>lt;sup>1</sup> Excluding current interest income, which is recognized as an offset on the same line as the interest expense of the hedged debt.

#### Cash flow hedges

Designated cash flow hedges, such as interest rate swaptions are used to protect the Group against variability of future cash flows due to changes in interest rates associated with expected future purchases of debt securities (during the years 2016, 2021 and 2026) required for certain life insurance policies. The effective portion of the gains and losses on these swaptions are initially recognized in other comprehensive income. Subsequently the gains or losses will be recycled to income within net investment income on Group investments until December 31, 2036. The gains and losses relating to the ineffective portion of these hedges are recognized immediately in income within net capital gains/losses on investments and impairments.

The Group also uses interest rate swaps and cross currency swaps for cash flow hedging to protect against the exposure to variability of cash flows attributable to interest rate and currency risk. The hedging instrument is measured at fair value, with the effective portion of changes in its fair value recognized in other comprehensive income. The effective portion, related to spot rate changes in the fair value of the hedging instrument, is reclassified to income within administrative and other operating expense as an offset to foreign currency revaluation on the underlying hedged debt. The ineffective portion of the change in fair value is recognized directly in income within administrative and other operating expense.

Information on debt issuances designated as hedged items in cash flow hedge relationships is set out in note 19.

The net gains/(losses) deferred in other comprehensive income on derivative financial instruments designated as cash flow hedges were USD 109 million and USD (94) million before tax for the years ended December 31, 2014 and 2013, respectively.

The Group recognized gains of USD 13 million in the consolidated income statement within net investment income on Group investments for both the years ended December 31, 2014 and 2013. The Group also recognized net gains/ (losses) of USD (176) million and USD 73 million within administrative and other operating expense for the years ended December 31, 2014 and 2013, respectively, as an offset to the foreign currency revaluation on the underlying hedged items.

A loss of USD 29 million and USD 9 million for the years ended December 31, 2014 and 2013, respectively, was recognized in net capital gains/(losses) and impairments due to hedge ineffectiveness.

#### Net investment hedges

The Group applies net investment hedge accounting in order to protect itself against the effects of changes in exchange rates in its net investments in foreign operations.

A hedge relationship through a foreign exchange forward with a notional amount of USD 168 million and USD 275 million was in place as of December 31, 2014 and 2013, respectively. Net gains/(losses) deferred in other comprehensive income were USD (13) million and USD 4 million before tax for the years ended December 31, 2014 and 2013, respectively.

In 2014, the Group also designated certain debt issuances as hedging instruments on a non-derivative net investment hedge relationship. As of December 31, 2014, the notional amount of these financial instruments was USD 1.5 billion and net gains/(losses) deferred in other comprehensive income were USD (35) million before tax.

Information on debt issuances designated as hedging instruments in a net investment hedge relationship is set out in note 19.

No ineffectiveness of net investment hedges was recognized in net capital gains/(losses) and impairments for the years ended December 31, 2014 and 2013.

Zurich Insurance Group Annual results 2014 Consolidated financial statements 37

#### Derivative financial instruments: offsetting of financial assets and liabilities

Table 7.4 shows the net asset and liability position of Group derivative financial instruments subject to enforceable master netting arrangements and collateral agreements. Master netting arrangements are used by the Group to provide protection against loss in the event of bankruptcy or other circumstances that result in a counterparty being unable to meet its obligations. These arrangements commonly create a right of offset that becomes enforceable and affects the realization or settlement of individual financial assets and financial liabilities only following a specified event of default or other circumstances which would not be expected to arise in the normal course of business.

Group derivative financial instruments subject to enforceable master netting arrangements and collateral agreements

Table 7.4					
in USD millions, as of December 31	D	erivative assets	Derivative liabilities		
	2014	2013	2014	2013	
Fair value	1,230	1,142	(429)	(729)	
Related amounts not offset	(186)	(216)	186	216	
Cash collateral (received)/pledged	(896)	(845)	82	375	
Non cash collateral (received)/pledged	(27)	(9)	8	7	
Net amount	120	72	(153)	(132)	

## Consolidated financial statements continued

# 8. Reserves for insurance contracts and reinsurers' share of reserves for insurance contracts

Reserves for
insurance contracts

Table 8.1						
in USD millions, as of December 31		Gross		Ceded		Net
	2014	2013	2014	2013	2014	2013
Reserves for losses and loss adjustment expenses	64,472	68,312	(9,770)	(10,993)	54,703	57,319
Reserves for unearned premiums	16,779	17,616	(2,446)	(2,576)	14,333	15,040
Future life policyholders' benefits	77,652	84,476	(2,441)	(2,501)	75,211	81,975
Policyholders' contract deposits and other funds	23,415	20,162	(1,994)	(2,036)	21,421	18,126
Reserves for unit-linked contracts	71,400	74,873	_	-	71,400	74,873
Total reserves for insurance contracts <sup>1</sup>	253,719	265,440	(16,650)	(18,107)	237,069	247,333

<sup>&</sup>lt;sup>1</sup> Total reserves for insurance contracts ceded are gross of allowances for uncollectible amounts of USD 100 million and USD 129 million as of December 31, 2014 and December 31, 2013, respectively.

Development of reserves for losses and loss adjustment expenses

Table 8.2						
in USD millions		Gross		Ceded		Net
	2014	2013	2014	2013	2014	2013
As of January 1	68,312	69,986	(10,993)	(12,601)	57,319	57,385
Losses and loss adjustment expenses incurred:						
Current year	26,033	26,936	(3,102)	(3,050)	22,931	23,885
Prior years	(673)	(1,187)	614	430	(59)	(757)
Total incurred	25,360	25,749	(2,488)	(2,621)	22,871	23,128
Losses and loss adjustment expenses paid:						
Current year	(9,983)	(10,350)	748	745	(9,235)	(9,605)
Prior years	(15,894)	(17,169)	2,593	3,370	(13,301)	(13,799)
Total paid	(25,877)	(27,519)	3,341	4,115	(22,536)	(23,404)
Acquisitions/(divestments) and transfers <sup>1</sup>	73	(61)	(11)	13	62	(49)
Foreign currency translation effects	(3,395)	157	381	101	(3,013)	258
As of December 31	64,472	68,312	(9,770)	(10,993)	54,703	57,319

<sup>&</sup>lt;sup>1</sup> The 2014 net movement includes USD 47 million reclassified from future life policyholders' benefits (see note 1), USD 49 million due to the reclassification of a subsidiary of Centre Group Holdings Limited from held for sale (see note 5), USD 6 million due to the acquisition of MSD (see note 5) and USD (40) million due to the sale of the Group's General Insurance retail business in Russia (see note 5). The 2013 net movement includes USD (49) million due to the reclassification of a subsidiary of Centre Group Holdings Limited to held for sale (see note 5).

The Group establishes loss reserves, which are estimates of future payments of reported and unreported claims for losses and related expenses, with respect to insured events that have occurred. Reserving is a complex process dealing with uncertainty, requiring the use of informed estimates and judgments. Any changes in estimates or judgments are reflected in the results of operations in the period in which estimates and judgments are changed.

Significant delays may occur in the notification and settlement of claims, and a substantial measure of experience and judgment is involved in assessing outstanding liabilities, the ultimate cost of which cannot be known with certainty as of the balance sheet date. The reserves for losses and loss adjustment expenses are determined on the basis of information currently available. However, it is inherent in the nature of the business written that the ultimate liabilities may vary as a result of subsequent developments.

For the year ended December 31, 2014, the decrease of USD 2,616 million in net reserves for losses and loss adjustment expenses was mostly driven by the effect of foreign currency translation of USD 3,013 million. Excluding this effect, reserves for losses and loss adjustment expenses increased by USD 397 million. Underlying favorable reserve development arising from reserves established in prior years amounted to USD 59 million during the year ended December 31, 2014, and mainly relates to the following:

• The personal and commercial business in Europe reported favorable prior year development of USD 218 million, mostly driven by USD 96 million in motor third party liability in Switzerland and USD 75 million in property in the UK;

- In Global Corporate, adverse prior year development of USD 56 million arising in North America, partially offset by favorable development in Europe;
- Adverse prior year development of USD 198 million relating to asbestos and other run-off businesses.

For the year ended December 31, 2013, the decrease of USD 66 million (USD 324 million before the foreign currency translation impact) in net reserves for losses and loss adjustment expenses was mostly driven by payments on crop and storm Sandy losses in North America. Favorable reserve development arising from reserves established in prior years amounted to USD 757 million, and mainly related to the following movements by market-facing business, country and line of business:

- The personal and commercial business in Europe reported favorable prior year development of USD 412 million, mostly driven by USD 326 million in motor liability in Switzerland and a reduction of large property claims of USD 46 million in the UK;
- In Global Corporate, favorable development of USD 355 million was driven by lower estimates of large property claims in Switzerland, the UK and Global Energy and lower estimates for the Thai floods, which occurred in 2012.

# Consolidated financial statements continued

Development of insurance losses, net

in USD millions, as of December 31	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Gross reserves for losses and										
loss adjustment expenses	60,425	64,535	67,890	65,218	68,126	68,274	67,762	69,986	68,312	64,472
Reinsurance recoverable	-	-	(13,179)			_	-		(10,993)	(9,77
Initial net reserves for losses	(14,231)	(13,722)	(13,173)	(12,232)	(12,102)	(12,033)	(12,421)	(12,001)	(10,555)	(3,17
and loss adjustment expenses	46,194	50,814	54,712	52,986	55,944	56,180	55,341	57,385	57,319	54,70
and loss adjustment expenses	40,134	30,014	34,712	32,300	33,344	30,100	33,341	37,303	37,313	34,70
Cumulative paid										
as of December 31:										
One year later	(11 423)	(11 237)	(12 551)	(13 047)	(12 716)	(13,092)	(13 525)	(13 799)	(13 301)	
Two years later						(21,073)			(13,301)	
Three years later						(27,137)		(21,403)		
Four years later			(27,735)	1			(20,071)			
Five years later			(30,690)			(21,272)				
					(33,323)					
Six years later		1	(33,310)	(34,330)						
Seven years later		(33,665)	(33,100)							
Eight years later	(34,896)	(33,215)								
Nine years later	(36, 162)									
Cumulative incurred										
as of December 31:										
	(218)	(1,219)	(1 271)	(1.050)	(1 270)	(1,302)	(571)	(757)	(59)	
One year later			(1,271)	(1,059)	(1,378)			-	(59)	
Two years later	(367)	(2,171)	(2,152)	(2,350)	(2,565)	(1,819)	(891)	(652)		
Three years later	(897)	(2,686)	(2,844)	(3,048)	(2,700)	(2,028)	(677)			
Four years later	(945)	(3,003)	(3,533)	(3,176)	(2,770)	(1,891)				
Five years later	(1,044)	(3,438)	(3,580)	(3,235)	(2,587)					
Six years later	(1,184)	(3,279)	(3,478)	(2,958)						
Seven years later	(841)	(3,146)	(3,215)							
Eight years later	(681)	(2,845)								
Nine years later	(423)									
Net access or estimated										
Net reserves re-estimated										
as of December 31:	45.050	40.504	== 444			= 4 0 = 0				
One year later	45,976	49,594	53,441	51,927	54,565	54,878	54,770	56,628	57,259	
Two years later	45,827	48,642	52,559	50,637	53,379	54,361	54,450	56,734		
Three years later	45,297	48,127	51,868	49,939	53,243	54,152	54,664			
Four years later	45,249	47,811	51,179	49,810	53,173	54,289				
Five years later	45,150	47,376	51,131	49,752	53,357					
Six years later	45,010	47,535	51,234	50,028						
Seven years later	45,353	47,668	51,497							
Eight years later	45,513	47,969								
Nine years later	45,771									
Cumulative (deficiency)/										
redundancy of net reserves	423	2,845	3,215	2,958	2,587	1,891	677	652	59	
Cumulative (deficiency)/										
redundancy as a percentage										
of initial net reserves	0.9%	5.6%	5.9%	5.6%	4.6%	3.4%	1.2%	1.1%	0.1%	
Gross reserves re-estimated										
as of December 31, 2014	60,440	60,939	63,356	60,877	63,763	65,082	65,984	68,041	67,639	
Cumulative (deficiency)/										
redundancy of gross reserves	(15)	3,596	4,535	4,340	4,363	3,192	1,778	1,946	673	
Cumulative (deficiency)/										
redundancy as a percentage										
,		5.6%	6.7%	6.7%	6.4%	4.7%	2.6%	2.8%	1.0%	

Table 8.3 presents changes in the historical reserves for losses and loss adjustment expenses, net of reinsurance, that the Group established in 2005 and subsequent years. Reserves are presented by financial year, not by accident year. The reserves (and the development thereon) are for all accident years in that financial year. The top line of the table shows the estimated gross reserves for unpaid losses and loss adjustment expenses as of each balance sheet date, which represents the estimated amount of future payments for losses incurred in that year and in prior years. The cumulative paid portion of the table presents the cumulative amounts paid through each subsequent year in respect of the reserves established at each year end. Similarly, the cumulative incurred losses section details the sum of the cumulative paid amounts shown in the triangle above and the changes in loss reserves since the end of each financial year. The net reserves re-estimated portion of the table shows the re-estimation of the initially recorded reserve as of each succeeding year end. Reserve development is shown in each column. Changes to estimates are made as more information becomes known about the actual losses for which the initial reserves were established. The cumulative deficiency or redundancy is equal to the initial net reserves less the liability re-estimated as of December 31, 2014. It is the difference between the initial net reserve estimate and the last entry of the diagonal. Conditions and trends that have affected the development of reserves for losses and loss adjustment expenses in the past may or may not necessarily occur in the future, and accordingly, conclusions about future results cannot be derived from the information presented in table 8.3.

Development of reserves for losses and loss adjustment expenses for asbestos

Table 8.4				
in USD millions		2014		2013
	Gross	Net	Gross	Net
Asbestos				
As of January 1	3,154	2,768	3,332	2,779
Losses and loss adjustment expenses incurred	93	93	47	53
Losses and loss adjustment expenses paid	(199)	(175)	(267)	(104)
Foreign currency translation effects	(167)	(146)	41	41
As of December 31	2,882	2,540	3,154	2,768

The Group has considered asbestos, including latent injury, claims and claims expenses in establishing the reserves for losses and loss adjustment expenses. The Group continues to be advised of indemnity claims asserting injuries from asbestos. Coverage and claim settlement issues, such as determination that coverage exists and the definition of an occurrence, together with increased medical diagnostic capabilities and awareness have often caused actual loss development to exhibit more variation than in other lines. Such claims require specialized reserving techniques and the uncertainty of the ultimate cost of these types of claims has tended to be greater than the uncertainty relating to standard lines of business.

Reserves for asbestos claims decreased by USD 272 million gross and USD 228 million net during 2014. The decrease in the gross reserve primarily relates to foreign currency translation effects of USD 167 million and USD 199 million due to payments, partially offset by adverse prior year development of USD 93 million in the UK and North America.

Reserves for asbestos claims decreased by USD 178 million gross and USD 10 million net during 2013. The decrease in the gross reserve primarily related to the transfer of a general insurance portfolio to RiverStone Insurance (UK) Limited, amounting to USD 152 million.

## Consolidated financial statements continued

Development of future life policyholders' benefits

Table 8.5						
in USD millions		Gross		Ceded		Net
	2014	2013	2014	2013	2014	2013
As of January 1	84,476	83,807	(2,501)	(2,507)	81,975	81,300
Premiums <sup>1</sup>	12,179	8,972	(600)	(580)	11,579	8,392
Claims	(10,575)	(10,334)	437	453	(10,138)	(9,880)
Fee income and other expenses <sup>1</sup>	(3,901)	(1,898)	217	176	(3,683)	(1,722)
Interest and bonuses credited to policyholders	3,259	2,017	(132)	(8)	3,127	2,009
Changes in assumptions	14	(64)	_	9	14	(55)
Acquisitions/(divestments) and transfers <sup>2</sup>	(97)	_	_	-	(97)	_
(Decreases)/increases recorded in						
other comprehensive income	1,060	(122)	_	_	1,060	(122)
Foreign currency translation effects	(8,763)	2,098	139	(45)	(8,625)	2,053
As of December 31	77,652	84,476	(2,441)	(2,501)	75,211	81,975

<sup>&</sup>lt;sup>1</sup> In 2013, premiums were shown net of the change in reserves for unearned premiums. In 2014, premiums represent premiums received, while premiums earned on short-duration contracts are presented within fee income and other expenses. Following the same approach, 2013 net premiums would have been USD 10.4 billion and net fee income and other expenses would have been USD (3.7) billion.

Long-duration contract liabilities included in future life policyholders' benefits result primarily from traditional participating and non-participating life insurance products. Short-duration contract liabilities are primarily accident and health insurance products.

Future life policyholders' benefits are generally calculated by a net premium valuation. In terms of USD, the weighted average discount rate used in the calculation of future life policyholders' benefits is 3.0 percent and 3.2 percent as of December 31, 2014 and 2013, respectively.

The amount of policyholder dividends to be paid is determined annually by each life insurance subsidiary. Policyholder dividends include life policyholders' share of net income and unrealized appreciation of investments that are required to be allocated by the insurance contract or by local insurance regulations. Experience adjustments relating to future policyholders' benefits and policyholders' contract deposits vary according to the type of contract and the country. Investment, mortality and morbidity results may be passed through by experience credits or as an adjustment to the premium mechanism, subject to local regulatory provisions.

The net impact of changes in assumptions on future life policyholders' benefits by type of assumption is shown in table 8.6.

Effect of changes in assumptions for future life policyholders' benefits

Table 8.6		
in USD millions, for the years ended December 31	2014	2013
Interest rates	111	(134)
Investment return	19	37
Changes in modeling	6	27
Expense	(2)	(5)
Morbidity	1	_
Longevity	(4)	(5)
Lapses	3	22
Other <sup>1</sup>	(119)	2
Net impact of changes in assumptions	14	(55)

<sup>&</sup>lt;sup>1</sup> 2014 includes USD (105) million relating to changes in assumptions for terminal bonus reserves in Germany.

<sup>&</sup>lt;sup>2</sup> The 2014 net movement relates to USD (50) million reclassified to reserves for unit-linked contracts and USD (47) million reclassified to reserves for losses and loss adjustment expenses (see note 1).

	Table 8.7
Policyholders'	in USD millions, as of Dece
contract deposits and	Universal life and other
other funds gross	Policyholder dividends

Table 8.7		
in USD millions, as of December 31	2014	2013
Universal life and other contracts	12,626	12,833
Policyholder dividends	10,789	7,329
Total	23,415	20,162

Development of policyholders' contract deposits and other funds

Table 8.8						
in USD millions		Gross		Ceded		Net
	2014	2013	2014	2013	2014	2013
As of January 1	20,162	20,024	(2,036)	(2,106)	18,126	17,917
Premiums	1,363	1,371	(55)	(66)	1,308	1,305
Claims	(1,403)	(1,527)	181	228	(1,222)	(1,299)
Fee income and other expenses	(318)	(285)	(7)	(12)	(325)	(297)
Interest and bonuses credited to policyholders	1,593	1,217	(76)	(80)	1,517	1,137
(Decrease)/increase recorded in						
other comprehensive income	3,925	(1,041)	_	_	3,925	(1,041)
Foreign currency translation effects	(1,907)	403	_	-	(1,907)	403
As of December 31	23 //15	20 162	(1 994)	(2.036)	21 //21	18 126

## Consolidated financial statements continued

#### 9. Liabilities for investment contracts

Liabilities for investment contracts

Table 9.1		
in USD millions, as of December 31	2014	2013
Unit-linked investment contracts	62,964	59,469
Investment contracts (amortized cost)	843	1,030
Investment contracts with DPF	7,006	6,614
Total	70,813	67,113

Unit-linked investment contracts issued by the Group are recorded at a value reflecting the returns on investment funds which include selected equities, debt securities and derivative financial instruments. Policyholders bear the full risk of the returns on these investments.

The value of financial liabilities at amortized cost is based on a discounted cash flow valuation technique. The initial valuation of the discount rate is determined by the current market assessment of the time value of money and risk specific to the liability.

Development of liabilities for investment contracts

Table 9.2		
in USD millions	2014	2013
As of January 1	67,113	57,437
Premiums	11,488	8,276
Claims	(6,649)	(6,499)
Fee income and other expenses	(647)	(594)
Interest and bonuses credited to policyholders	5,554	6,800
Acquisitions/(divestments) and transfers <sup>1</sup>	(425)	_
Increase/(decrease) recorded in other comprehensive income	500	94
Foreign currency translation effects	(6,120)	1,598
As of December 31	70,813	67,113

<sup>&</sup>lt;sup>1</sup> The 2014 movement relates to USD (425) million reclassified to reserves for unit-linked contracts (see note 1).

## 10. Equity component relating to contracts with DPF

Certain investment and insurance contracts sold by the Group contain benefit features for which the amount and timing of declaration and payment are at the discretion of the Group. Where that discretion has not been exercised, the total amount of undeclared funds surplus is included in equity. Mandated allocations related to unrealized results and earnings are included in policyholder liabilities and, upon declaration, discretionary bonuses are allocated to policyholders. The changes in table 10 represent the increase or decrease in unallocated gains and retained earnings after charging discretionary bonuses to policyholder liabilities.

Development of the equity component relating to contracts with DPF

Table 10		
in USD millions	2014	2013
As of January 1	2,338	2,560
Net unrealized gains/(losses) on investments	675	(196)
Current period profit/(loss)	71	(96)
Foreign currency translation effects	(243)	70
As of December 31	2,840	2,338

# 11. Gross and ceded insurance revenues and expenses

Insurance benefits
and losses

Table 11.1						
in USD millions, for the years ended December 31		Gross		Ceded		Net
	2014	2013	2014	2013	2014	2013
Losses and loss adjustment expenses	25,360	25,749	(2,488)	(2,621)	22,871	23,128
Life insurance death and other benefits	12,093	9,507	(600)	(437)	11,492	9,070
Total insurance benefits and losses	37,452	35,256	(3,088)	(3,058)	34,364	32,198

Policyholder dividends and participation in profits

Table 11.2		
in USD millions, for the years ended December 31	2014	2013
Change in policyholders' contract deposits and other funds	1,624	1,185
Change in reserves for unit-linked products	5,537	6,290
Change in liabilities for investment contracts – unit-linked	5,325	6,605
Change in liabilities for investment contracts – other	238	218
Change in unit-linked liabilities related to UK capital gains tax	(157)	(352)
Total policyholder dividends and participation in profits	12,568	13,946

Underwriting and policy acquisition costs

Table 11.3						
in USD millions, for the years ended December 31		Gross		Ceded		Net
	2014	2013	2014	2013	2014	2013
Amortization of deferred acquisition costs	5,991	6,415	(473)	(456)	5,518	5,959
Amortization of deferred origination costs	113	125	_	-	113	125
Commissions and other underwriting						
and acquisition expenses <sup>1</sup>	4,453	4,323	(249)	(366)	4,204	3,957
Total underwriting and policy acquisition costs	10,557	10,863	(721)	(822)	9,835	10,041

<sup>&</sup>lt;sup>1</sup> Net of additions related to deferred acquisition and origination costs.

Table 11.4						
in USD millions, for the years ended December 31		Gross		Ceded		Net
	2014	2013	2014	2013	2014	2013
Change in reserves for unearned premiums	351	971	8	54	359	1,025

## Consolidated financial statements continued

## 12. Deferred policy acquisition costs and deferred origination costs

Development of deferred policy acquisition costs

Table 12.1								
in USD millions	Genera	l Insurance		Global Life	e Other segments 1		Total	
	2014	2013	2014	2013	2014	2013	2014	2013
As of January 1	3,794	3,543	14,606	14,466	323	337	18,724	18,346
Acquisition costs deferred	3,623	3,460	2,235	2,243	675	833	6,532	6,537
Amortization	(3,192)	(3,141)	(1,506)	(1,882)	(816)	(847)	(5,514)	(5,871)
Impairments	_	_	(4)	(88)	_	_	(4)	(88)
Amortization (charged)/								
credited to other								
comprehensive income	_	_	(579)	102	_	_	(579)	102
Acquisitions/(divestments)								
and transfers <sup>2</sup>	(7)	_	19	(313)	_	_	12	(313)
Foreign currency								
translation effects	(234)	(68)	(1,186)	79	_	_	(1,420)	11
As of December 31	3,984	3,794	13,584	14,606	182	323	17,750	18,724

As of December 31, 2014 and 2013, deferred policy acquisition costs relating to non-controlling interests were USD 422 million and USD 614 million, respectively.

In 2013, the decision to stop offering life products through tied agents in Hong Kong triggered a reassessment of the recoverability of deferred policy acquisition costs, resulting in a USD 54 million impairment. The net impact on the Group was USD 30 million, including an impairment of deferred origination costs and the acceleration of the recognition of deferred front-end fees of USD 4 million and USD 27 million, respectively. An additional impairment of USD 34 million resulted from a reassessment of deferred policy acquisition costs in the Global Life business in Germany.

Development of deferred origination costs

Table 12.2		
in USD millions	2014	2013
As of January 1	724	770
Origination costs deferred	57	63
Amortization	(112)	(121)
Impairments	_	(4)
Acquisitions/(divestments) and transfers <sup>1</sup>	(19)	_
Foreign currency translation effects	(55)	16
As of December 31	595	724

<sup>&</sup>lt;sup>1</sup> The 2014 movement relates to USD (19) million transferred to deferred policy acquisition costs (see note 1).

the 2014 General Insurance movement includes USD (11) million due to the sale of the Group's General Insurance retail business in Russia (see note 5) and USD 4 million due to the acquisition of MSD (see note 5). The 2014 Global Life movement relates to USD 19 million transferred from deferred origination costs (see note 1). The 2013 Global Life movement relates to a transfer to deferred front-end fees of USD (438) million and a transfer from receivables and other assets of USD 126 million (see note 1 of the Consolidated financial statements 2013).

## 13. Expenses

Table 13 shows expenses by functional area and by type of expense.

### Expenses

Table 13		
in USD millions, for the years ended December 31	2014	2013
Administrative and other operating expense	8,910	8,804
Other underwriting and policy acquisition expenses 1,2	2,439	2,197
Unallocated loss adjustment expenses <sup>3</sup>	1,690	1,725
Other investment expenses for Group investments <sup>4</sup>	160	125
Total <sup>1</sup>	13,198	12,850
of which:		
Personnel and other related costs <sup>1</sup>	6,132	5,900
Amortization and impairments of intangible assets	840	1,011
Depreciation and impairments of property and equipment	173	186
Building and infrastructure <sup>1</sup>	577	545
Brand and marketing expenses <sup>1</sup>	523	498
Life recurring commission	415	380
Asset and other non-income taxes	95	150
IT expenses <sup>1</sup>	1,487	1,367
Restructuring costs	97	40
External professional services <sup>1</sup>	1,109	982
Foreign currency translation <sup>1</sup>	(30)	41
Other <sup>1</sup>	1,779	1,750
Total <sup>1</sup>	13,198	12,850

The presentation of 2013 has been modified, showing a change in other underwriting and policy acquisition expenses, with corresponding changes by type of expense. This has no impact on the Group's consolidated income statement.
 Included within commissions and other underwriting and acquisition expenses (see table 11.3).
 Included within losses and loss adjustment expenses (see table 11.1).
 Excludes expenses arising from investment property within investment expenses for Group investments (see table 6.1).

## Consolidated financial statements continued

## 14. Property and equipment

Property and equipment – current period

Table 14.1						
in USD millions	Land	Buildings	Furniture			
	held for	held for	and	Computer	Other	
	own use	own use	fixtures	equipment	equipment	Total
Gross carrying value as of January 1, 2014	354	1,020	407	465	739	2,986
Less: accumulated depreciation/impairments	(7)	(407)	(258)	(394)	(426)	(1,492)
Net carrying value as of January 1, 2014	347	614	149	71	314	1,494
Additions and improvements	_	19	56	40	174	290
Disposals	(3)	(18)	(19)	_	(28)	(69)
Transfers	(83)	(58)	3	(4)	_	(142)
Depreciation and impairments	_	(28)	(31)	(33)	(80)	(173)
Foreign currency translation effects	(29)	(58)	(10)	(4)	(26)	(127)
Net carrying value as of December 31, 2014	233	471	148	69	353	1,273
Plus: accumulated depreciation/impairments	6	352	238	357	416	1,369
Gross carrying value as of December 31, 2014	239	823	385	426	769	2,643

Property and equipment – prior period

Table 14.2						
in USD millions	Land	Buildings	Furniture			
	held for	held for	and	Computer	Other	
	own use	own use	fixtures	equipment	equipment	Total
Gross carrying value January 1, 2013	320	1,060	506	520	645	3,050
Less: accumulated depreciation/impairments	(7)	(378)	(348)	(442)	(346)	(1,520)
Net carrying value January 1, 2013	313	682	158	79	299	1,530
Additions and improvements	54	38	46	31	113	282
Disposals	(5)	(14)	(7)	(2)	(34)	(62)
Transfers	(19)	(63)	(14)	1	14	(81)
Depreciation and impairments	_	(39)	(33)	(35)	(79)	(186)
Foreign currency translation effects	5	11	(2)	(3)	_	12
Net carrying value as of December 31, 2013	347	614	149	71	314	1,494
Plus: accumulated depreciation/impairments	7	407	258	394	426	1,492
Gross carrying value as of December 31, 2013	354	1,020	407	465	739	2,986

The fire insurance value of the Group's own-use property and equipment totaled USD 2,878 million and USD 2,918 million as of December 31, 2014 and 2013, respectively.

# Intangible assets – current period

Table 15.1							
in USD millions				Attorney-			
			Distribution	in-fact			
	Goodwill	PVFP	agreements	relationships	Software	Other	Total
Gross carrying value							
as of January 1, 2014	2,190	2,918	4,364	1,025	4,720	226	15,443
Less: accumulated							
amortization/impairments	(338)	(2,189)	(811)	_	(3,080)	(145)	(6,563)
Net carrying value							
as of January 1, 2014	1,852	729	3,553	1,025	1,640	81	8,880
Additions and transfers	_	_	722	_	472	1	1,196
Divestments and transfers <sup>1</sup>	_	_	(12)	_	_	(8)	(20)
Amortization	_	(67)	(208)	_	(387)	(11)	(672)
Amortization charged to							
other comprehensive income	_	(50)	_	_	_	_	(50)
Impairments	(98)	_	(1)	_	(69)	_	(167)
Foreign currency translation							
effects	(92)	(56)	(477)	_	(114)	(11)	(750)
Net carrying value							
as of December 31, 2014	1,661	556	3,577	1,025	1,543	53	8,415
Plus: accumulated							
amortization/impairments	117	2,145	903	_	3,046	133	6,344
Gross carrying value							
as of December 31, 2014	1,778	2,701	4,480	1,025	4,588	186	14,760

<sup>&</sup>lt;sup>1</sup> Distribution agreements relate to cancelations at an agreed price. Other relates to the sale of the Group's General Insurance retail business in Russia (see note 5).

As of December 31, 2014, intangible assets relating to non-controlling interests were USD 121 million for the present value of future profits (PVFP) of acquired insurance contracts, USD 1,531 million for distribution agreements and USD 16 million for software.

The Group extended the long-term distribution agreements with Banco de Sabadell S.A. (Banco Sabadell) in Spain to sell life, pension and general insurance products across Banco Sabadell's extended network, resulting in an addition to distribution agreements of USD 314 million, of which 50 percent was funded by Banco Sabadell. There was a further addition to distribution agreements of USD 408 million, which mainly related to new distribution agreements entered into by General Insurance operations in Brazil, which includes USD 362 million relating to a distribution agreement with Via Varejo S.A. for the exclusive sale of extended warranty insurance.

Following a review of subsidiaries in Global Life, the Group reassessed the recoverability of goodwill resulting in USD 98 million of impairments, mainly in the UK, Brazil and Malaysia.

Following a review, software was identified, primarily in Global Life and General Insurance, which was not utilized as originally expected, resulting in USD 69 million of impairments.

Intangible assets by segment – current period

Table 15.2							
in USD millions, as of December 31, 2014			Distribution	Attorney- in-fact			
	Goodwill	PVFP	agreements	relationships	Software	Other	Total
General Insurance	533	_	989	_	613	47	2,182
Global Life	309	556	2,588	_	406	6	3,865
Farmers	819	_	_	1,025	328	_	2,173
Other Operating Businesses	_	_	_	_	195	_	195
Net carrying value							
as of December 31, 2014	1,661	556	3,577	1,025	1,543	53	8,415

## Consolidated financial statements continued

Intangible assets -	_
prior period	

Table 15.3							
in USD millions				Attorney-			
			Distribution	in-fact			
	Goodwill	PVFP	agreements	relationships	Software	Other	Total
Gross carrying value							
as of January 1, 2013	2,239	2,890	4,435	1,025	4,418	219	15,226
Less: accumulated							
amortization/impairments	(132)	(2,047)	(620)	_	(2,747)	(125)	(5,671)
Net carrying value							
as of January 1, 2013	2,107	844	3,815	1,025	1,670	94	9,555
Additions and transfers	_	_	36	_	433	_	469
Divestments and transfers	_	_	_	_	(2)	_	(3)
Amortization	_	(139)	(188)	_	(399)	(10)	(736)
Amortization charged to							
other comprehensive income	_	22	_	_	_	_	22
Impairments	(209)	_	_	_	(65)	(2)	(275)
Foreign currency translation							
effects	(46)	2	(111)	_	4	(1)	(152)
Net carrying value							
as of December 31, 2013	1,852	729	3,553	1,025	1,640	81	8,880
Plus: accumulated							
amortization/impairments	338	2,189	811	_	3,080	145	6,563
Gross carrying value							
as of December 31, 2013	2,190	2,918	4,364	1,025	4,720	226	15,443

As of December 31, 2013, intangible assets relating to non-controlling interests were USD 163 million for the present value of future profits (PVFP) of acquired insurance contracts, USD 1,660 million for distribution agreements and USD 12 million for software.

In 2013, following a review of the Russian retail business, the Group decided to manage the retail business in Russia on a stand-alone basis and separately from the General Insurance CGU. On this basis, the Group reassessed the recoverability of the Russian goodwill of USD 209 million and concluded that it was fully impaired.

Additions of USD 36 million related to new distribution agreements entered into by Global Life in the Middle East, and by General Insurance and Global Life in Brazil.

Following the revised Global Life strategy, certain IT assets will no longer be required, and therefore resulted in an impairment of USD 37 million. Additionally, a review of existing IT platforms in General Insurance in Latin America identified software, which was not utilized as originally expected, resulting in a USD 21 million impairment.

#### Intangible assets by segment – prior period

Table 15.4							
in USD millions, as of December 31, 2013			Distribution	Attorney- in-fact			
	Goodwill	PVFP	agreements	relationships	Software	Other	Total
General Insurance	588	_	683	_	616	70	1,956
Global Life	445	729	2,870	_	413	11	4,468
Farmers	819	_	_	1,025	343	_	2,187
Other Operating Businesses	_	_	_	_	268	_	268
Net carrying value							
as of December 31, 2013	1,852	729	3,553	1,025	1,640	81	8,880

## 16. Receivables and other assets

### Receivables and other assets

Table 16		
in USD millions, as of December 31	2014	2013
Financial assets		
Group derivative assets	1,230	1,142
Unit-linked derivative assets	19	45
Receivables from policyholders	3,561	3,711
Receivables from insurance companies, agents and intermediaries	5,227	5,506
Receivables arising from ceded reinsurance	872	1,094
Reverse repurchase agreements	290	678
Amounts due from investment brokers	604	758
Other receivables	2,211	2,238
Allowance for impairments <sup>1</sup>	(266)	(297)
Other assets <sup>2</sup>	696	768
Non-financial assets		
Current tax receivables	737	1,084
Accrued premiums	720	731
Prepaid expenses	317	319
Prepaid insurance benefits	327	344
Other assets	401	377
Total receivables and other assets	16,946	18,499

Receivables are carried at notional amounts, and are generally settled within one year. The notional and fair value amounts do not vary significantly.

<sup>&</sup>lt;sup>1</sup> December 31, 2014 and 2013 includes USD 35 million and USD 45 million, respectively, for receivables arising from ceded reinsurance. <sup>2</sup> December 31, 2014 and 2013 includes investments managed on a fiduciary and ring-fenced basis on behalf of Banco Santander S.A. amounting to USD 552 million and USD 603 million, respectively, carried at fair value through profit or loss.

## Consolidated financial statements continued

## 17. Other liabilities

Other
liabilities

Table 17.1		
in USD millions, as of December 31	2014	2013
Other financial liabilities		
Group derivative liabilities	429	729
Unit-linked derivative liabilities	15	4
Amounts due to policyholders	714	923
Amounts due to insurance companies, agents and intermediaries	1,322	1,437
Amounts due to reinsurers	1,118	1,226
Liabilities for cash collateral received for securities lending	229	332
Amounts due to investment brokers	1,547	1,068
Deposits from banking activities	250	344
Collateralized bank financing for structured lease vehicles	766	796
Liabilities for defined benefit plans <sup>1</sup>	4,046	3,665
Other liabilities for employee benefit plans	130	123
Other liabilities	3,970	4,043
Other non-financial liabilities		
Current tax payables	925	1,246
Restructuring provisions	125	188
Premium prepayments and other advances	1,022	973
Other liabilities	623	806
Total other liabilities	17,230	17,904

<sup>&</sup>lt;sup>1</sup> See note 21

Table 17.2 shows the maturity schedule of other financial liabilities as of December 31, 2014 and 2013.

Maturity schedule -
other financial
liabilities1

Table 17.2				
in USD millions, as of December 31		2014		2013
	Carrying	Undiscounted	Carrying	Undiscounted
	value <sup>2</sup>	cash flows <sup>3</sup>	value <sup>2</sup>	cash flows <sup>3</sup>
< 1 year	8,982	9,051	8,687	8,734
1 to 2 years	227	256	175	240
2 to 3 years	150	204	209	256
3 to 4 years	42	82	176	225
4 to 5 years	401	440	76	116
> 5 years	687	1,230	1,703	2,434
Total	10,489	11,261	11,026	12,005

 $<sup>^1</sup>$  Excluding liabilities for defined benefit plans.  $^2$  Allocation to the time bands is based on the expected maturity date.  $^3$  Allocation to the time bands is based on the earliest contractual maturity.

# Restructuring provisions

Table 17.3		
in USD millions	2014	2013
As of January 1	188	297
Provisions made during the period	104	62
Increase of provisions set up in prior years	17	34
Provisions used during the period	(150)	(154)
Provisions reversed during the period	(24)	(55)
Foreign currency translation effects	(10)	5
As of December 31	125	188

During the year ended December 31, 2014, restructuring programs with estimated costs of USD 104 million for the current year impacted mainly Other Operating Businesses, Global Life in the UK as well as General Insurance in Ireland and the UK. This included USD 63 million relating to the Group's strategic initiative for organizational alignment to reduce complexity and cost while enhancing agility. USD (6) million related to net decreases of provisions for restructuring which were initiated in prior years.

During the year ended December 31, 2013, restructuring programs with estimated costs of USD 62 million were announced and primarily impacted General Insurance in Middle East and Africa, Global Life in the UK and Ireland as well as Farmers. USD (21) million related to net decreases of provisions for restructuring which were initiated in prior years. In addition, the Group recorded USD 37 million of software impairments (see note 15), and USD 30 million for impairments of deferred policy acquisition costs and deferred origination costs, net of deferred front-end fees (see note 12), resulting from restructuring decisions.

## Consolidated financial statements continued

#### 18. Income taxes

Income tax expense – current/deferred split

Table 18.1		
in USD millions, for the years ended December 31	2014	2013
Current	1,473	1,474
Deferred	196	227
Total income tax expense	1,670	1,701

Expected and actual income tax expense

Table 18.2				
in USD millions, for the years ended December 31	Rate	2014	Rate	2013
Net income before income taxes		5,844		5,960
less: income tax (expense)/benefit attributable to policyholders		(106)		(285)
Net income before income taxes attributable to shareholders		5,738		5,674
Expected income tax expense attributable to shareholders				
computed at the Swiss statutory tax rate	22.0%	1,262	22.0%	1,248
Increase/(reduction) in taxes resulting from:				
Tax rate differential in foreign jurisdictions		240		158
Tax exempt and lower taxed income		(109)		(107)
Non-deductible expenses		148		78
Tax losses previously unrecognized or no longer recognized		85		40
Prior year adjustments and other		(63)		(2)
Actual income tax expense attributable to shareholders	27.3%	1,564	24.9%	1,415
plus: income tax expense/(benefit) attributable to policyholders		106		285
Actual income tax expense	28.6%	1,670	28.5%	1,701

Table 18.2 sets out the factors that cause the actual income tax expense to differ from the expected expense computed by applying the Swiss statutory tax rate of 22.0 percent, which is the rate applicable in the jurisdiction where the ultimate parent company is resident.

The Group is required to record taxes on policyholder earnings for life insurance policyholders in certain jurisdictions. Accordingly, the income tax expense or benefit attributable to these life insurance policyholder earnings is included in income tax expense. In certain jurisdictions an accrual for future policy fees that will cover the tax charge is included in insurance benefits and losses.

Deferred tax assets/(liabilities)

Table 18.3				
in USD millions, as of December 31		2014		2013
	Assets	Liabilities	Assets	Liabilities
Gross deferred tax				
Deferred acquisition and origination costs	20	(765)	20	(773)
Depreciable and amortizable assets	33	(48)	49	(65)
Life policyholders' benefits and deposits <sup>1</sup>	4	_	32	(13)
Unrealized (gains)/losses on available-for-sale investments				
and cash flow hedges	176	(467)	368	(443)
Accruals and deferred income	168	(1)	185	(1)
Reserves for losses and loss adjustment expenses	477	(196)	614	(192)
Reserves for unearned premiums	801	_	728	(37)
Pensions and other employee benefits	632	(6)	604	_
Other assets/liabilities	352	(37)	620	(96)
Tax loss carryforwards	615	_	572	_
Gross deferred tax assets/(liabilities)				
before valuation allowance	3,282	(1,521)	3,791	(1,621)
Valuation allowance	(200)	_	(150)	_
Gross deferred tax assets/(liabilities)				
after valuation allowance	3,083	(1,521)	3,641	(1,621)
Deferred tax assets	1,561		2,020	
Gross deferred tax				
Deferred acquisition and origination costs	28	(2,447)	90	(2,560)
Depreciable and amortizable assets	236	(2,215)	373	(2,566)
Life policyholders' benefits and deposits <sup>1</sup>	1,392	(855)	1,229	(940)
Unrealized (gains)/losses on available-for-sale investments				
and cash flow hedges	190	(1,367)	172	(888)
Accruals and deferred income	118	(203)	112	(136)
Reserves for losses and loss adjustment expenses	105	(95)	159	(111)
Reserves for unearned premiums	40	(104)	46	(84)
Deferred front-end fees	528	_	551	_
Pensions and other employee benefits	498	(94)	369	(42)
Other assets/liabilities	721	(1,544)	605	(1,549)
Tax loss carryforwards	69	_	77	_
Gross deferred tax assets/(liabilities)				
before valuation allowance	3,926	(8,924)	3,784	(8,876)
Valuation allowance	(22)	_	(18)	_
Gross deferred tax assets/(liabilities)				
after valuation allowance	3,904	(8,924)	3,766	(8,876)
Deferred tax liabilities		(5,020)		(5,110)
Net deferred tax liabilities		(3,458)		(3,090)

<sup>&</sup>lt;sup>1</sup> Includes reserves for unit-linked contracts

The Group's deferred tax assets and liabilities are recorded by its tax paying entities throughout the world, which may include several legal entities within each tax jurisdiction. Legal entities are grouped as a single taxpayer only when permitted by local legislation and when deemed appropriate. The first part of table 18.3 includes single taxpayers with a net deferred tax asset position and the second part includes single taxpayers with a net deferred tax liability position.

As of December 31, 2014 and 2013, the aggregate amount of temporary differences associated with investments in subsidiaries, branches and associates and interests in joint ventures, for which deferred tax liabilities have not been recognized amount to approximately USD 24 billion and USD 20 billion, respectively. In the remote scenario in which these temporary differences were to reverse simultaneously, the resulting tax liabilities would be very limited due to participation exemption rules.

## Consolidated financial statements continued

	lable
Development	of in US
net deferred t	
liabilities	Net
	Net
	Not

Table 18.4		
in USD millions	2014	2013
As of January 1	(3,090)	(3,390)
Net change recognized in the income statement	(196)	(227)
Net change recognized in equity	(586)	555
Net changes due to acquisitions/(divestments)	(26)	_
Foreign currency translation effects	440	(28)
As of December 31	(3,458)	(3,090)
attributable to policyholders	(589)	(586)
attributable to shareholders	(2,869)	(2,504)

The net deferred tax liabilities relating to non-controlling interests amounted to USD 431 million and USD 531 million as of December 31, 2014 and 2013, respectively.

Development of deferred income taxes included in equity

Table 18.5		
in USD millions	2014	2013
As of January 1	456	(113)
Net unrealized gains/(losses) on available-for-sale investments	(704)	596
Cash flow hedges	(65)	40
Revaluation reserve	(8)	(4)
Net actuarial gains/(losses) on pension plans	190	(76)
Foreign currency translation effects	33	14
As of December 31	(98)	456

Tax loss carryforwards and tax credits

Table 18.6		
in USD millions, as of December 31	2014	2013
For which deferred tax assets have been recognized, expiring		
< 5 years	72	71
5 to 20 years	264	344
> 20 years or with no time limitation	1,230	1,395
Subtotal	1,566	1,810
For which deferred tax assets have not been recognized, expiring		
< 5 years	36	10
5 to 20 years	112	127
> 20 years or with no time limitation	976	658
Subtotal	1,124	795
Total	2,689	2,604

The tax rates applicable to tax losses for which a deferred tax asset has not been recognized are 19.2 percent and 18.3 percent for the years 2014 and 2013, respectively.

The recoverability of the deferred tax asset for each taxpayer is based on the taxpayer's ability to utilize the deferred tax asset. This analysis considers the projected taxable income to be generated by the taxpayer, as well as its ability to offset the deferred tax asset against deferred tax liabilities.

Management assesses the recoverability of the deferred tax asset carrying values based on future years taxable income projections and considers that the carrying values of the deferred tax assets as of December 31, 2014, are recoverable.

## Senior and subordinated debt

Table 19.1			
in USD millions, as of December 31		2014	2013
Senior debt			
Zurich Insurance Company Ltd	Floating rate CHF 200 million notes, due June 2016 <sup>4</sup>	201	_
	2.25% CHF 500 million notes, due July 2017 <sup>4</sup>	501	559
	2.375% CHF 525 million notes, due November 2018 <sup>4</sup>	525	585
	1.50% CHF 400 million notes, due June 2019 <sup>3,4,5</sup>	414	443
	1.125% CHF 400 million notes, due September 2019 <sup>3,4,5</sup>	419	450
	0.625% CHF 250 million notes, due July 2020 <sup>3,4,5</sup>	256	_
	2.875% CHF 250 million notes, due July 2021 <sup>4</sup>	249	277
	3.375% EUR 500 million notes, due June 2022 <sup>3,4,5</sup>	656	687
	1.875% CHF 100 million notes, due September 2023 <sup>3,4,5</sup>	110	112
	1.750% EUR 500 million notes, due September 2024 <sup>4,5</sup>	609	_
	1.500% CHF 150 million notes, due July 2026 <sup>3,4,5</sup>	161	_
Zurich Finance (USA), Inc.	Euro Commercial Paper Notes, due in less than 1 year	400	400
	4.50% EUR 1 billion notes, due September 2014	_	1,384
	6.50% EUR 600 million notes, due October 2015 <sup>1,4,5</sup>	726	825
Zurich Santander Insurance America S.L.	7.5% EUR 93 million loan, due December 2035	113	210
Other	Various debt instruments	40	113
Senior debt		5,379	6,044
Subordinated debt		·	,
	12.0% EUR 143 million perpetual capital notes, first		
Zurich Insurance Company Ltd	callable July 2014	_	197
	4.25% CHF 700 million perpetual notes, first callable		
	May 2016 <sup>4</sup>	702	780
	8.25% USD 500 million perpetual capital notes, first		
	callable January 2018 <sup>4,6</sup>	497	496
	4.625% CHF 500 million perpetual notes, first callable		
	May 2018 <sup>4</sup>	499	555
	7.5% EUR 425 million notes, due July 2039, first callable		
	July 2019 <sup>4</sup>	512	582
	2.75% CHF 200 million perpetual capital notes, first		
	callable September 2021 <sup>3,4,5</sup>	206	_
	4.25% EUR 1 billion notes, due October 2043, first		
	callable October 2023 <sup>4,6</sup>	1,196	1,360
	6.625% GBP 450 million perpetual notes, first callable		,
Zurich Finance (UK) plc	October 2022 <sup>2,4</sup>	694	737
	4.5% EUR 269 million notes, due June 2025, first		
Zurich Finance (USA), Inc.	callable June 2015 <sup>3,4,5</sup>	330	385
	Series II 6.45% USD 700 million Trust Preferred Securities		
ZFS Finance (USA) Trust II	(ECAPS), due December 2065, first callable June 2016	680	677
	Series V 6.5% USD 1 billion Trust Preferred Securities,		
ZFS Finance (USA) Trust V	due May 2067, first callable May 2017	501	498
Other	Various debt instruments	41	74
Subordinated debt		5,857	6,342
Total senior and subordinated debt		11,236	12,386

None of the debt instruments listed in table 19.1 were in default as of December 31, 2014 or 2013.

<sup>1</sup> The bond is part of a qualifying cash flow hedge (100 percent).
2 The holders of these notes benefit from the Replacement Capital Covenant which states that if Series V Fixed/Floating Trust Preferred Securities, issued by ZFS Finance (USA) Trust V, are called before 2047, the Group will issue a replacement debt instrument with terms and provisions that will be as or more equity-like than the replaced notes.
3 These bonds are part of qualifying fair value hedges (100 percent).
4 Issued under the Group's Euro Medium Term Note Programme (EMTN Programme).
5 The Group applied the cash flow hedge methodology to hedge the foreign currency exposure and deferred the attributable basis spreads in shareholders' equity, whereas the fair value hedge methodology was used to hedge the interest rate exposure with changes in the fair value being recorded through the income statement.
6 These bonds are part of a qualifying net investment hedge (100 percent).

## Consolidated financial statements continued

To facilitate the issuance of debt, the Group has in place a Euro Medium Term Note Programme (EMTN Programme) allowing for the issuance of senior and subordinated notes up to a maximum of USD 18 billion. All issuances under this programme are either issued or guaranteed by Zurich Insurance Company Ltd. The Group has also issued debt instruments outside this programme.

#### Operational and financial debt

#### Indebtedness

Table 19.2						
in USD millions, as of December 31	Senior debt		Subordinated debt			Total
	2014	2013	2014	2013	2014	2013
Operational debt <sup>1</sup>	_	72	_	28	_	100
Financial debt	5,379	5,972	5,857	6,314	11,236	12,286
Total	5,379	6,044	5,857	6,342	11,236	12,386

<sup>&</sup>lt;sup>1</sup> December 31, 2013 included operational senior and subordinated debt of USD 100 million for non-recourse debt, which was transferred to a third party as the underlying mortgaged property was sold in July 2014.

# Maturity schedule of outstanding debt

Table 19.3				
in USD millions, as of December 31		2014		2013
	Carrying	Undiscounted	Carrying	Undiscounted
	value	cash flows	value	cash flows
< 1 year	1,137	1,608	1,796	2,411
1 to 2 years	201	616	949	1,446
2 to 3 years	516	897	_	458
3 to 4 years	525	888	559	987
4 to 5 years	866	1,187	613	1,024
5 to 10 years	2,595	3,966	2,729	4,529
> 10 years	5,395	7,642	5,741	8,568
Total	11,236	16,803	12,386	19,422

Debt maturities reflect original contractual dates without taking early redemption options into account. For call/ redemption dates, see table 19.1. The total notional amount of debt due in each period is not materially different from the total carrying value disclosed in table 19.3. Undiscounted cash flows include interest and principal cash flows on debt outstanding as of December 31, 2014 and 2013. All debt is assumed to mature within 20 years of the balance sheet date without refinancing. Floating interest rates are assumed to remain constant as of December 31, 2014 and 2013. The aggregated cash flows are translated into U.S. dollars at end-of-period rates.

#### **Credit facilities**

The Group has access to a multi-currency revolving credit facility of USD 3.2 billion that terminates in 2018. It is guaranteed by Zurich Insurance Company Ltd.

In addition, the Group has access to three other revolving credit facilities totaling USD 425 million, which will expire in 2019 at the latest. A fourth revolving credit facility of USD 16 million expired in July 2014.

No borrowings were outstanding under any of these facilities as of December 31, 2014 or 2013.

## 20. Shareholders' equity

	Table 20.1			
Share capital		Share capital	Number	Par value
		in CHF	of shares	in CHF
	Issued share capital			
	As of December 31, 2012	14,830,012	148,300,123	0.10
	New shares issued from contingent capital in 2013	60,310	603,099	0.10
	As of December 31, 2013	14,890,322	148,903,222	0.10
	New shares issued from contingent capital in 2014	73,361	733,614	0.10
	As of December 31, 2014	14,963,684	149,636,836	0.10
	Authorized, contingent and issued share capital			
	As of December 31, 2013	17,129,526	171,295,259	0.10
	As of December 31, 2014	17,129,526	171,295,259	0.10

#### a) Authorized share capital

Until April 2, 2016, the Board of Zurich Insurance Group Ltd is authorized to increase the share capital by an amount not exceeding CHF 1,000,000 by issuing up to 10,000,000 fully paid registered shares with a nominal value of CHF 0.10 each. An increase in partial amounts is permitted. The Board would determine the date of issue of any such new shares, the issue price, type of payment, conditions for exercising pre-emptive rights, and the commencement of entitlement to dividends.

The Board may issue such new shares by means of a firm underwriting by a banking institution or syndicate with a subsequent offer of those shares to current shareholders. The Board may allow the expiry of pre-emptive rights which have not been exercised, or it may place these rights as well as shares, the pre-emptive rights of which have not been exercised, at market conditions.

The Board is further authorized to restrict or withdraw the pre-emptive rights of shareholders and to allocate them to third parties if the shares are to be used for the take-over of an enterprise, or parts of an enterprise or of participations or if issuing shares for the financing including re-financing of such transactions, or for the purpose of expanding the scope of shareholders in connection with the quotation of shares on foreign stock exchanges.

#### b) Contingent share capital

Capital market instruments and option rights to shareholders

The share capital of Zurich Insurance Group Ltd may be increased by an amount not exceeding CHF 1,000,000 by the issuance of up to 10,000,000 fully paid registered shares with a nominal value of CHF 0.10 each (i) by exercising conversion and/or option rights which are granted in connection with the issuance of bonds or similar debt instruments by Zurich Insurance Group Ltd or one of its subsidiaries in national or international capital markets; and/or (ii) by exercising option rights which are granted to current shareholders. When issuing bonds or similar debt instruments connected with conversion and/or option rights, the pre-emptive rights of the shareholders will be excluded. The current owners of conversion and/or option rights shall be entitled to subscribe for the new shares. The conversion and/or option conditions are to be determined by the Board.

The Board is authorized, when issuing bonds or similar debt instruments connected with conversion and/or option rights, to restrict or withdraw the right of shareholders for advance subscription in cases where such bonds are issued for the financing or re-financing of a takeover of an enterprise, of parts of an enterprise, or of participations. If the right for advance subscription is withdrawn by the Board, the convertible bond or warrant issues are to be offered at market conditions (including standard dilution protection provisions in accordance with market practice) and the new shares are issued at the then current convertible bond or warrant issue conditions.

The conversion rights are exercisable during a maximum period of ten years and option rights for a maximum period of seven years from the time of the respective issue. The conversion or option price or its calculation methodology shall be determined in accordance with market conditions whereby, for shares of Zurich Insurance Group Ltd, the quoted share price is to be used as a basis.

## Consolidated financial statements continued

#### Employee participation

During 2014 and 2013, 733,614 shares and 603,099 shares, respectively, were issued to employees from contingent share capital as outlined in note 20. As a result, on December 31, 2014 and 2013, respectively, the remaining contingent share capital, which can be issued to employees of Zurich Insurance Group Ltd and its subsidiaries, amounted to CHF 165,842.30 and CHF 239,203.70 or 1,658,423 and 2,392,037 fully paid registered shares, respectively, with a nominal value of CHF 0.10 each. Pre-emptive rights of the shareholders, as well as the right for advance subscription, are excluded. The issuance of shares or respective option rights to employees is subject to one or more regulations to be issued by the Board and takes into account performance, functions, levels of responsibility and criteria of profitability. Shares or option rights may be issued to employees at a price lower than that quoted on the stock exchange.

#### c) Additional paid-in capital

This reserve is not ordinarily available for distribution. However, as of January 1, 2011 a Swiss tax regulation based on the Swiss Corporate Tax reform II became effective, allowing for payments free of Swiss withholding tax to shareholders out of the capital contribution reserve, created out of additional paid-in capital. Therefore, amounts qualifying under this regulation can be paid out of additional paid-in capital.

#### d) Treasury shares

	Table 20.2		
Treasury shares	number of shares, as of December 31	2014	2013
,	Treasury shares	1,292,220	1,320,652

Treasury shares comprise shares acquired in the market, primarily held to cover employee share and share option plans.

#### e) Earnings per share

	T.I. 20.2				
	Table 20.3				
Earnings per share	for the years ended December 31	Net income			
		attributable			
		to common	Weighted		
		shareholders	average		
		(in USD	number of	Per share	Per share
		millions)	shares	(USD)	(CHF) <sup>1</sup>
	2014				
	Basic earnings per share	3,895	148,032,821	26.31	24.05
	Effect of potentially dilutive shares related to				
	share-based compensation plans		1,317,728	(0.23)	(0.21)
	Diluted earnings per share	3,895	149,350,549	26.08	23.84
	2013				
	Basic earnings per share	4,028	147,404,623	27.33	25.33
	Effect of potentially dilutive shares related to				
	share-based compensation plans		568,876	(0.11)	(0.10)
	Diluted earnings per share	4,028	147,973,499	27.22	25.23

<sup>&</sup>lt;sup>1</sup> The translation from USD to CHF is shown for information purposes only and has been calculated at the Group's average exchange rates for the years ended December 31, 2014 and 2013.

Basic earnings per share is computed by dividing net income attributable to shareholders by the weighted average number of shares outstanding for the year, excluding the weighted average number of shares held as treasury shares. Diluted earnings per share reflects the effect of potentially dilutive shares.

61

### 21. Employee benefits

Annual results 2014

The Group had 54,551 and 55,102 employees (full-time equivalents) as of December 31, 2014 and 2013, respectively. Personnel and other related costs incurred for the years ended December 31, 2014 and 2013, were USD 6,241 million and USD 5,937 million, including wages and salaries of USD 5,096 million and USD 4,686 million, respectively.

The Group operates a number of retirement benefit arrangements for employees, with the majority of employees belonging to defined benefit pension plans. Other employees participate in defined contribution plans, which provide benefits equal to the amounts contributed by both the employer and the employee plus investment returns.

Certain of the Group's operating companies also provide post-employment benefit plans covering medical care and life insurance, mainly in the U.S. Eligibility for these plans is generally based on completion of a specified period of eligible service and reaching a specified age. The plans typically pay a stated percentage of medical expenses subject to deductibles and other factors. The cost of post-employment benefits is accrued during the employees' service periods.

Governance of the Group's pension and post-employment benefit plans is the responsibility of the Group Pensions Committee. This committee is responsible for developing, reviewing and advising on the Group governance framework for matters relating to pension and benefit plans, including the relevant policies and processes. The committee provides oversight and guidance over the Group's principal pension and post-retirement benefit plans for benefit design, funding, investment purposes and accounting. This includes, but is not limited to:

- Oversight of the impact of the Group's principal defined benefit pension and post retirement benefit plans in terms of cash, expense, and balance sheet accounting impact and capital implications
- Development and maintenance of policies on funding, asset allocation and assumption setting.

The Group Pensions Committee provides a point of focus and co-ordination on the topic of pensions and benefits at Group level for the supervision and exercise of company powers and obligations in relation to pension and benefit plans.

The Group's policy on funding and asset allocation is subject to local legal and regulatory requirements and tax efficiency.

#### a) Defined benefit pension plans

Employees of the Group's companies are covered by various pension plans, the largest of which are in Switzerland, the UK, the U.S. and Germany, which together comprise over 90 percent of the Group's total defined benefit obligation. The remaining plans in other countries are not individually significant, therefore no separate disclosure is provided.

Certain Group companies provide defined benefit pension plans, some of which provide benefits on retirement, death or disability related to employees' service periods and pensionable earnings. Others provide cash balance plans where the participants receive the benefit of the accumulated employer and employee contributions (where paid) together with additional cash credits in line with the rules of the plan. Eligibility for participation in the various plans is either immediate on commencement of employment or based on completion of a specified period of continuous service.

Most of the Group's defined benefit pension plans are funded through contributions by the Group and, in some cases also by employees, to investment vehicles managed by trusts or foundations independent of the Group's finances, or by management committees with fiduciary responsibilities. Where a trust or foundation exists, it is required by law or by articles of association to act in the interests of the fund and of all relevant beneficiaries to the plan, which can also include the sponsoring company, and is responsible for the investment policy with regard to the assets of the fund. The trust/foundation board or committee is usually composed of representatives from both employers and plan members. In these cases, the annual funding requirements are determined in accordance with the Group's overall funding policy and local regulation. Independent actuarial valuations for the plans are performed as required. It is the Group's general principle to ensure that the plans are appropriately funded in accordance with local pension regulations in each country.

The pension plans typically expose the company to risks such as interest rate, price inflation, longevity and salary risks. To the extent the pension plans are funded, the assets held mitigate some of the liability risk but introduce investment risk.

## Consolidated financial statements continued

The overall investment policy and strategy for the Group's defined benefit pension plans is to achieve an investment return which, together with contributions, targets having sufficient assets to pay pension benefits as they fall due while also mitigating the various risks of the plans. The actual asset allocation is determined by reference to current and expected economic and market conditions and in consideration of specific asset class risk in the risk profile. The Group has a governance framework to ensure the trust/foundation board or committee considers how the asset investment strategy correlates with the maturity profile of the plan liabilities and the potential impact on the funding status of the plans, including short-term liquidity requirements. The investment strategies for each pension plan are independently determined by the governance body in each country, with oversight by the Group Pensions Committee. The pension assets are invested in diversified portfolios across geographical regions and asset classes to ensure diversified returns, also taking into account local pension laws. The investment strategies aim to mitigate asset-liability mismatches in the long run.

For post-employment defined benefit plans, total contributions to funded plans and benefits paid directly by the Group were USD 572 million for 2014 compared with USD 491 million for 2013. The estimated total for 2015 is USD 540 million (actual amount may differ).

#### Swiss pension plans

The Group has two major pension plans in Switzerland both of which provide benefits that exceed the minimum benefit requirements under Swiss pension law. The plans provide a lifetime pension to members at the normal retirement age of 65 (age 62 for Executive Staff). Participants can draw retirement benefits early from age 60 (age 58 for Executive Staff). Alternatively, the benefit can be taken as a lump sum payment at retirement. Contributions to the plan are paid by the employees and the employer, both for retirement savings and to finance risk benefits paid out in the event of death and disability. The accumulated balance on the pension account is based on the employee and employer pension contributions and interest accrued. The interest rate credited is defined annually by the plans' Board of Trustees which is responsible for the governance of the plans. The amount of pension payable on retirement is a result of the conversion rate applied on the accumulated balance of the individual participant's pension account at the retirement date. Although the Swiss plans operate like defined contribution plans under local regulations, they are accounted for as defined benefit pension plans under IAS 19 "Employee Benefits", because of the need to accrue interest on the pension accounts and the payment of a lifetime pension at a fixed conversion rate under the plan rules.

Actuarial valuations are completed regularly and if the plans become underfunded under local regulations, options for dealing with this include the Group paying additional contributions into the plan and/or reducing future benefits. At present, the plans are sufficiently funded, meaning that no additional contributions into the plans are expected to be required in the next year. The investment strategy of the Swiss plans is constrained by Swiss pension law including regulations relating to diversification of plan assets. Under IAS 19, volatility arises in the Swiss pension plan net liability because the fair value of the plan assets is not directly correlated to movements in the value of the plan's defined benefit obligation in the short-term.

Effective January 1, 2014, following plan amendments, the fixed annuity conversion rates have been revised downwards to reflect the migration of the plans' technical basis to a revised interest rate expectation and new mortality tables resulting in a one-off curtailment gain of USD 130 million which has been reflected as a reduction in expenses. This amendment results in a lower defined benefit obligation and therefore future service costs will be affected. This change will be phased in over a period of four years. It is also intended that the plans will be combined into a single legal entity in order to reduce complexity.

#### UK pension plan

The major UK pension plan is a final salary plan and accrued benefits increase in line with salary increases. Normal retirement age for the plan is 60. The plan is split into distinct sections and the two defined benefit sections are closed to new entrants, who instead can participate in a defined contribution section within the same trust. The notes that follow consider only the defined benefit sections. There is a UK Pension Trustee Board, which is responsible for the governance of the plan. The employer contributions are determined based on regular triennial actuarial valuations which are conducted using assumptions agreed by the Trustee Board and the sponsoring company. A valuation was carried out during 2013 and the results were finalized on August 28, 2014. The local statutory valuation revealed a funding deficit and an asset backed funding arrangement was agreed with the Trustee Board.

63

The ongoing funding of the plan is closely monitored by the Trustee Board and a dedicated funding committee is made up of representatives from the Trustee Board and the Group. The plan rules and UK pension legislation set out maximum levels of inflationary increases applied to plan benefits. The plan assets are invested in diversified classes of assets and a portion are invested in inflation-linked debt securities, to provide a partial hedge against inflation. The Trustees have also implemented an interest rate swap contract which will provide partial protection against volatility in interest rates.

#### U.S. pension plans

Annual results 2014

There are two major pension plans in the U.S., the Zurich North America (ZNA) plan and the Farmers Group, Inc. (FGI) pension plan. These are both cash balance pension plans funded entirely by the participating employers. The ZNA plan is entirely cash balance and the FGI pension plan provides benefits on a cash balance pension formula for benefits accruing after January 1, 2009, except with respect to certain grandfathered participants. A final average pay defined benefit formula applied for benefits accrued before 2009, and for the grandfathered participants. For both cash balance plans, an amount is credited to the cash balance plan each quarter, determined by an employee's age, service and their level of earnings up to and above the social security taxable wage base. The minimum annual interest earned on the account balance is 5 percent. The retirement account is available from age 65, or age 55 with five years' service. The benefit can be taken as a monthly annuity or as a lump sum. Both the ZNA plan and the FGI pension plan have fiduciaries as required under local pension laws. The fiduciaries are responsible for the governance of the plans. Actuarial valuations are completed regularly and the Group has historically elected to make contributions to the plans to maintain a funding ratio of at least 90 percent as valued under local pension regulations. The annual employer contributions are equal to the present value of benefits accrued each year, plus a rolling amortization of any prior underfunding.

#### German pension plans

There are a number of legacy defined benefit plans in Germany, most of which were set up under works council agreements. In 2007, a contractual trust arrangement was set up to support all pension commitments of the employing companies in Germany. From this time, new contributions to the contractual trust arrangement relate to the pension payment refund of the employer companies. A separate arrangement was also established in 2010 to provide for retirement obligations that were in payment at that time. Consideration is given from time to time based on the fiscal efficiency of adding recent retirees to this arrangement and to adding assets to the contractual trust. There is currently no formal plan to pay any further contributions to the contractual trust arrangement or to transfer recent retirees. These defined benefit plans provide benefits on either a final salary, career average salary or a cash balance basis. These plans are now closed to new entrants, who instead participate in a new cash balance arrangement, which has the characteristics of a defined contribution arrangement with a capital guarantee on members' balances, which mirrors the capital guarantee given in a conventional life insurance arrangement in Germany.

Tables 21.1a and 21.1b set out the reconciliation of the defined benefit obligation and plan assets for the Group's post-employment defined benefit plans.

## Consolidated financial statements continued

Movement in defined benefit obligation and fair value of assets – current period

Table 21.1a			
in USD millions	Defined		Net defined
	benefit	Fair value of	benefit asset/
	obligation	assets	(liability)
As of January 1, 2014	(20,685)	17,020	(3,666)
Net post-employment benefit (expense)/income:			
Current service cost	(353)	_	(353)
Interest (expense)/income	(777)	643	(134)
Settlements	9	_	9
Past service (cost)/credit	135	_	135
Net post-employment benefit (expense)/income	(986)	643	(343)
Remeasurement effects included in			
other comprehensive income:			
Return on plan assets excluding interest income	_	2,260	2,260
Experience gains/(losses)	(45)	_	(45)
Actuarial gains/(losses) arising from changes in demographic			
assumptions	(210)	_	(210)
Actuarial gains/(losses) arising from changes in financial			
assumptions	(2,875)	_	(2,875)
Remeasurement effects included in			
other comprehensive income	(3,130)	2,260	(870)
Employer contributions	_	536	536
Employer contributions paid to meet benefits directly	37	_	37
Plan participants' contributions	(56)	56	_
Payments from the plan	645	(645)	_
Foreign currency translation effects	1,669	(1,410)	260
As of December 31, 2014	(22,507)	18,461	(4,046)

Movement in defined benefit obligation and fair value of assets – prior period

Table 21.1b			
in USD millions	Defined		Net defined
	benefit	Fair value of	benefit asset/
	obligation	assets	(liability)
As of January 1, 2013	(19,668)	16,268	(3,400)
Net post-employment benefit (expense)/income:			
Current service cost	(370)	_	(370)
Interest (expense)/income	(701)	575	(126)
Past service (cost)/credit	19		19
Net post-employment benefit (expense)/income	(1,052)	575	(477)
Remeasurement effects included in			
other comprehensive income:			
Return on plan assets excluding interest income	_	(31)	(31)
Experience gains/(losses)	101	_	101
Actuarial gains/(losses) arising from changes in demographic			
assumptions	(70)	_	(70)
Actuarial gains/(losses) arising from changes in financial			
assumptions	(182)	_	(182)
Remeasurement effects included in			
other comprehensive income	(151)	(31)	(182)
Employer contributions	_	458	458
Employer contributions paid to meet benefits directly	40	_	40
Plan participants' contributions	(53)	53	_
Payments from the plan	648	(648)	_
Foreign currency translation effects	(450)	344	(105)
As of December 31, 2013	(20,685)	17,020	(3,666)

Net post-employment benefit (expense)/income is recognized in other employee benefits, which is included within administrative and other operating expense.

Post-employment benefits are long-term by nature. However, short-term variations between long-term actuarial assumptions and actual experience may be positive or negative, resulting in actuarial gains or losses, which are recognized in full in the period in which they occur, and are included within other comprehensive income.

Table 21.2 provides a breakdown of plan assets by asset class.

Fair value of assets held in funded defined benefit pension plans

Table 21.2								
in USD millions, as of December 31				2014				2013
	Quoted in				Quoted in			
	active			% of	active			% of
	markets1	Other <sup>2</sup>	Total	Total	markets1	Other <sup>2</sup>	Total	Total
Cash and cash equivalents	479	_	479	3%	164	_	164	1%
Equity securities	3,851	56	3,906	21%	3,735	52	3,787	22%
Debt securities	_	12,717	12,717	69%	_	11,656	11,656	68%
Investment property	_	994	994	5%	_	983	983	6%
Mortgage loans	_	357	357	2%	_	424	424	2%
Other assets <sup>3</sup>	_	7	7	_	_	7	7	_
Total	4,330	14,131	18,461	100%	3,898	13,122	17,020	100%

As a matter of policy, pension plan investment guidelines do not permit investment in any assets in which the Group or its subsidiaries have an interest, including shares or other financial instruments issued and own use property. Exceptions to the policy require approval by the Group Pension Committee.

Tables 21.3a and 21.3b provide a breakdown of the key information included in tables 21.1a and 21.1b for the main countries for the years ended December 31, 2014 and 2013 respectively.

Key information by main country current period

Table 21.3a						
in USD millions, as of December 31, 2014		United	United			
	Switzerland	Kingdom	States	Germany	Other	Total
Defined benefit obligation	(5,033)	(11,139)	(3,638)	(1,336)	(1,362)	(22,507)
Fair value of plan assets	4,524	9,162	2,676	1,092	1,007	18,461
Net defined benefit asset/(liability)	(509)	(1,977)	(962)	(244)	(355)	(4,046)
Net post-employment benefit (expense)/income <sup>1</sup>	25	(195)	(111)	(37)	(25)	(343)

<sup>1</sup> Following plan amendments in Switzerland a one-off curtailment gain of USD 130 million has been reflected as a reduction in expenses.

Key information by main country prior period

145/6 21/35						
in USD millions, as of December 31, 2013		United	United			
	Switzerland	Kingdom	States	Germany	Other	Total
Defined benefit obligation	(4,935)	(10,250)	(3,047)	(1,277)	(1,177)	(20,685)
Fair value of plan assets	4,501	8,243	2,311	1,017	948	17,020
Net defined benefit asset/(liability)	(433)	(2,007)	(736)	(260)	(229)	(3,666)
Net post-employment benefit (expense)/income	(134)	(150)	(138)	(25)	(30)	(477)

<sup>&</sup>lt;sup>1</sup> Level 1 assets (see note 24) <sup>2</sup> Level 2 and 3 assets (see note 24)

<sup>&</sup>lt;sup>3</sup> UK annuity policies

## Consolidated financial statements continued

Table 21.4 shows the key financial assumptions used to calculate the Group's post-employment defined benefit obligations and the Group's post-employment benefit expenses.

Key financial
assumptions
used for major plans

Table 21.4								
as of December 31				2014				2013
		United	United			United	United	
	Switzerland	Kingdom	States	Germany	Switzerland	Kingdom	States	Germany
Discount rate <sup>1</sup>	0.9%	3.7%	3.9%	2.0%	2.2%	4.5%	4.8%	3.4%
Inflation rate (CPI)	1.2%	2.4%	2.0%	1.6%	1.4%	2.7%	2.7%	2.0%
Salary increase rate	2.0%	3.4%	4.1%	2.9%	2.0%	3.7%	4.4%	3.3%
Expected future								
pension increases	0.7%	3.5%	n/a	1.6%	1.0%	3.7%	n/a	2.0%
Interest crediting rate	0.9%	n/a	4.7%	n/a	2.2%	n/a	5.0%	n/a

<sup>&</sup>lt;sup>1</sup> In the UK part of the liability is linked to the inflation measure of the Retail Price Index (RPI), which is assumed to be 1.0 percent higher than the Consumer Price Index (CPI) as of both December 31, 2014 and 2013.

Tables 21.5a and 21.5b set out the life expectancies used in the valuation of the Group's major plans. The mortality assumptions in each country have been based on mortality tables in accordance with typical practice in that country.

Mortality tables and life expectancies for major plans – current period

Table 21.5a						
in years, as of December 31	, 2014	Life expec	tancy at age 65	Life expectancy at age 65		
		for a	male currently	for a female currently		
		aged 65	aged 45	aged 65	aged 45	
Country	Mortality table for major plans					
Switzerland	BVG 2010 Generational	21.39	23.16	23.86	25.59	
United Kingdom	PNXA00 with CMI_2012 projection	23.21	24.59	25.31	26.79	
	RP 2014 with MP-2014 Generational					
United States	projection	22.24	22.86	24.79	25.43	
Germany	Heubeck 2005G	18.85	21.52	22.92	25.46	

Mortality tables and life expectancies for major plans – prior period

Table 21.5b						
in years, as of December 31,	2013	Life expec	tancy at age 65	Life expectancy at age 65		
		for a	male currently	for a f	emale currently	
		aged 65	aged 45	aged 65	aged 45	
Country	Mortality table for major plans					
Switzerland	BVG 2010 Generational	21.29	23.08	23.76	25.52	
United Kingdom	PNXA00 with CMI_2012 projection	23.14	24.54	25.24	26.74	
	RP 2000 Generational,					
United States	partially with projection	19.87	20.65	21.95	22.63	
Germany	Heubeck 2005G	18.71	21.39	22.79	25.34	

Maturity profile of future benefit payments for major plans shown.

Table 21.6								
as of December 31				2014				2013
		United	United			United	United	
	Switzerland	Kingdom	States	Germany	Switzerland	Kingdom	States	Germany
Duration of the defined								
benefit obligation (in years)	15.7	21.3	14.1	15.3	15.6	20.7	14.1	14.2
Maturity analysis of								
benefits expected to be								
paid (in USD millions):								
< 1 year	149	251	163	49	155	248	141	54
1 to 5 years	643	1,182	719	203	661	1,171	631	212
5 to 10 years	923	1,936	1,087	273	978	1,942	964	295

Sensitivity analysis of significant actuarial assumptions

Table 21.7			
	Defined benefit obligation		
in USD millions, as of December 31	2014	2013	
Discount rate +50 bps	1,910	1,621	
Discount rate –50 bps	(2,161)	(1,855)	
Salary increase rate +50 bps	(172)	(149)	
Salary decrease rate –50 bps	155	144	
Price inflation increase rate +50 bps	(1,430)	(1,001)	
Price inflation decrease rate –50 bps	1,254	901	
Cash balance interest credit rate +50 bps	(118)	(112)	
Cash balance interest credit rate –50 bps	81	109	
Mortality 10% increase in life expectancy	(1,617)	(1,498)	
Mortality 10% decrease in life expectancy	1,635	1,419	

<sup>&</sup>lt;sup>1</sup> A negative number indicates an increase and a positive number indicates a decrease in the defined benefit obligation.

Table 21.7 sets out the sensitivity of the defined benefit obligation to changes in key actuarial assumptions. The effect on the defined benefit obligation shown allows for an alternative value for each assumption while the other actuarial assumptions remain unchanged. Whilst this table illustrates the overall impact on the defined benefit obligation of the changes shown, the significance of the impact and the range of reasonably possible alternative assumptions may differ between the different plans that comprise the overall defined benefit obligation. In particular, the plans differ in benefit design, currency and average term, meaning that different assumptions have different levels of significance for different plans. The sensitivity analysis is intended to illustrate the inherent uncertainty in the evaluation of the defined benefit obligation under market conditions at the measurement date. Its results cannot be extrapolated due to non-linear effects that changes in the key actuarial assumptions may have on the overall defined benefit obligation. Furthermore, the analysis does not indicate a probability of such changes occurring and it does not necessarily represent the Group's view of expected future changes in the defined benefit obligation. Any management actions that may be taken to mitigate the inherent risks in the post-employment defined benefit plans are not reflected in this analysis.

#### b) Defined contribution pension plans

Certain of the Group's companies sponsor defined contribution pension plans. Eligibility for participation in such plans is either immediate on commencement of employment or based on completion of a specified period of continuous service. The plans provide for voluntary contributions by employees and contributions by the employer which typically range from 2 percent to 10 percent of annual pensionable salary, depending on a number of factors. The Group's contributions under these plans amounted to USD 141 million and USD 143 million for the years ended December 31, 2014 and 2013, respectively.

## Consolidated financial statements continued

### 22. Share-based compensation and cash incentive plans

The Group has adopted various share-based compensation and cash incentive plans to attract, retain and motivate executives and employees. The plans are designed to reward employees for their contribution to the performance of the Group and to encourage employee share ownership. Share-based compensation plans include plans under which shares and options to purchase shares, based on the performance of the businesses, are awarded. Share-based compensation plans are based on the provision of the Zurich Insurance Group Ltd shares.

#### a) Cash incentive plans

Various businesses throughout the Group operate short-term incentive programs for executives, management and, in some cases, for employees of that business. Awards are made in cash, based on the accomplishment of both organizational and individual performance objectives. The expense recognized for these cash incentive plans amounted to USD 525 million and USD 472 million for the years ended December 31, 2014 and 2013, respectively.

#### b) Share-based compensation plans for employees and executives

The Group encourages employees to own shares in Zurich Insurance Group Ltd and has set up a framework based on the implementation of performance share programs. Actual plans are tailored to meet local market requirements.

Expenses for share-based payments depend on various factors, including achievement of targets, and are subject to the discretion of the Remuneration Committee. The expenses may therefore vary significantly from year to year. The net amount of USD 202 million and USD 50 million for the years ended December 31, 2014 and 2013, respectively, reflects all aspects of share-based compensation, including adjustments made during the year.

The explanations below provide a more detailed overview of the main plans of the Group.

Employee share plans

Share Incentive Plan for employees in the UK

The Group established an Inland Revenue approved Share Incentive Plan and launched the Partnership Shares element of this plan in 2003, which enabled participating employees to make monthly purchases of Zurich Insurance Group Ltd shares at the prevailing market price out of their gross earnings. This plan was terminated in 2007. There were 112 and 138 participants in the plan as of December 31, 2014 and 2013, respectively.

The Partnership Share Scheme was launched in March 2013. Participants benefit from making deductions from their gross salary up to a maximum of GBP 1,500 or 10 percent of their year to date earnings. There were 905 and 782 active participants in the plan as of December 31, 2014 and 2013, respectively.

The Group also operates the profit-sharing element of the Share Incentive Plan (Reward Shares) which was launched in 2004 with annual share allocations being made in May each year subject to business performance. The awards are based on the business operating profit (BOP) after tax for the year, for the business unit of each participating employee. Individual awards are subject to a maximum of 5 percent of a participant's base salary (before any flexible benefit adjustments) with an overall maximum of GBP 3,000. The total number of participating employees in the Reward Share element of the plan as of December 31, 2014 and 2013 was 5,463 and 5,201, respectively.

#### Share Incentive Plan for employees in Switzerland

Under this plan, employees have the option to acquire sales-restricted shares at a 30 percent discount to the market value. The maximum permitted investment in shares is equivalent to CHF 3,500 per employee per annum. During 2014, 4,764 employees were eligible to participate in the share incentive plan, compared with 4,533 in 2013. For the years ended December 31, 2014 and 2013, 1,574 and 1,506 employees, respectively, purchased shares under the 2013 and 2012 share plans.

#### The Group Long-Term Incentive Plan (LTIP)

Participants in this plan are allocated a target number of performance shares as notional shares of Zurich Insurance Group Ltd in April each year (Target Shares). The number of Target Shares is calculated as a percentage of the annual base salary.

On February 12, 2014 the Board has given approval to modify the LTIP with effect from January 1, 2014 to make the transition to a "three-year cliff-vesting" and to further align the performance criteria with the strategy. Target Shares allocated in 2015 will vest after a period of three years following the year of the allocation, with the actual level of vesting between 0 percent and 200 percent of the Target Shares allocated, depending on the achievement of pre-defined performance criteria. The performance criteria used to determine the level of vesting are the Group's return on shareholders' equity (ROE), the position of its relative total shareholder return (TSR) measured against an international peer group of insurance companies, and the achievement of cash remittance targets. All three pre-defined performance criteria are assessed over a period of three consecutive financial years starting in the year of allocation. One half of the shares that actually vest are sales-restricted for a further three year period. To further align the participants with the interests of the shareholders, effective from January 1, 2014, the Target Shares are credited dividend equivalents ("Dividend Equivalent Target Shares") during the vesting period to compensate for any dividends paid to shareholders. As of December 31, 2014 and 2013 there were 1,256 and 1,138 participants in this plan, respectively.

The transition to the three-year cliff-vesting required a smooth implementation and therefore the new vesting schedule and performance framework is being phased-in. Target Shares allocated in 2014 are assessed for vesting one-third after two years in 2016 and two-thirds after 3 years in 2017. Further, for LTIP participants who joined the plan prior to 2014, additional performance share grants were allocated in 2014 to allow these participants the possibility to maintain their cumulative target earning opportunity during the transition period (for further information on the transition arrangements, please see the Remuneration report). Due to potential volatility in any one year, the assessment of cash remittance performance can only be meaningfully assessed over a three-year period. Therefore the cash remittance measure is replaced by the business operating profit (after tax) return on shareholders' equity (BOPAT ROE) for the vesting decisions of the Target Shares allocated before 2015 that are assessed for vesting in 2015 and 2016.

The LTIP in 2013 and prior years included phased annual vesting of allocations in three equal tranches at the end of the first, second and third year after allocation, given the pre-defined performance criteria were met. One half of the vested shares were sales-restricted for a further three year period from each of the respective vesting dates.

Shares allocated
during the period

Table 22.1				
for the years ended December 31			ı	air value at the
		Number	allocation date (in CHF)	
	2014	2013	2014	2013
Shares allocated during the period	973,565	496,342	274	267

The shares allocated during the year are the target allocations made under the Group's LTIP. Whether these allocations vest or not will depend on whether the performance criteria are achieved. If the vesting level turns out to be different to the target, the actual expense is adjusted accordingly.

Prior to 2011, for selected senior executives, performance shares and options in shares of Zurich Insurance Group Ltd were allocated. The last share options will expire in 2017. The number of shares allocated under option amount to 780,763 and 1,763,618 as of December 31, 2014 and 2013, respectively. For the years ended December 31, 2014 and 2013, 436,828 and 152,107 share options, respectively, have been exercised.

## Consolidated financial statements continued

# 23. Commitments and contingencies, legal proceedings and regulatory investigations

The Group has provided contractual commitments and financial guarantees to external parties, associates and joint ventures as well as partnerships. These arrangements include commitments under certain conditions to make liquidity advances to cover default principal and interest payments, make capital contributions or provide equity financing.

# Quantifiable commitments and contingencies

Table 23.1		
in USD millions, as of December 31	2014	2013
Remaining commitments under investment agreements	871	685
Guarantees and letters of credit <sup>1</sup>	9,661	10,283
Future operating lease commitments	1,222	884
Undrawn loan commitments	3	8
Other commitments and contingent liabilities <sup>2</sup>	538	72

<sup>&</sup>lt;sup>1</sup> Guarantee features embedded in life insurance products are not included.

#### Commitments under investment agreements

The Group has committed to contribute capital to third parties that engage in making investments in direct private equity and private equity funds. Commitments may be called by the counterparty over the term of the investment (generally three to five years) and must be funded by the Group on a timely basis.

#### Guarantees and letters of credit

USD 8,715 million of the USD 9,661 million and USD 9,270 million of the USD 10,283 million for financial guarantees and letters of credit as of December 31, 2014 and 2013, respectively, relate to guarantees in the aggregate amount of GBP 5,595 million provided to the directors of a wholly owned subsidiary in connection with the rationalization of the Group's top holding structure which resulted in the merger of Zurich Group Holding into Zurich Financial Services Ltd in December 2009. These guarantees will expire in August 2015. In 2014 and 2013, an additional USD 740 million and USD 787 million, respectively, relate to guarantees in the aggregate amount of GBP 475 million which were provided to the directors of a wholly owned subsidiary in connection with the repatriation of capital. These guarantees have no expiry date.

The Group knows of no event of default that would require it to satisfy financial guarantees. Irrevocable letters of credit have been issued to secure certain reinsurance contracts.

The Group is active in numerous countries where insurance guarantee funds exist. The design of such funds varies from jurisdiction to jurisdiction. In some, funding is based on premiums written, in others the Group may be called upon to contribute to such funds in case of a failure of another market participant. In addition, in some jurisdictions the amount of contribution may be limited, for example, to a percentage of the net underwriting reserve net of payments already made.

The Group carries certain contingencies in the ordinary course of business in connection with the sale of its companies and businesses. These are primarily in the form of indemnification obligations provided to the acquirer in a transaction in which a Group company is the seller. They vary in scope and duration by counterparty and generally are intended to shift the potential risk of certain unquantifiable and unknown loss contingencies from the acquirer to the seller.

#### Commitments under lease agreements

The Group has entered into various non-cancelable operating leases as lessee for office space and certain computer and other equipment. Lease expenses totaled USD 123 million and USD 92 million for the years ended December 31, 2014 and 2013, respectively.

<sup>&</sup>lt;sup>2</sup> Increase relates to a future lease commitment for a building which has not yet been occupied

Future payments
under
non-cancelable
operating leases
with terms in
excess of one year

Table 23.2		
in USD millions, as of December 31	2014	2013
< 1 year	263	193
1 to 2 years	238	180
2 to 3 years	156	147
3 to 4 years	115	101
4 to 5 years	102	66
> 5 years	348	198
Total	1,222	884

#### Indemnity agreements

The Group, through certain of its subsidiaries, has agreed to arrangements that cap Converium's (now Scor Holding (Switzerland) AG) and its successor companies' net exposure for losses arising out of the September 11, 2001 World Trade Center event in New York. As of December 31, 2014 the Group has recorded provisions of USD 38 million, for losses in excess of USD 289 million.

#### Other contingent liabilities

The Group has received notices from various tax authorities asserting deficiencies in taxes for various years. The Group is of the view that the ultimate outcome of these reviews would not materially affect the Group's consolidated financial position.

The Group has commitments to provide collateral on certain contracts in the event of a financial strength downgrading for Zurich Insurance Company Ltd from the current AA– by Standard & Poor's. Should the rating by Standard & Poor's fall to A+, then the additional collateral based on information available as of December 31, 2014 and 2013 is estimated to amount to approximately nil and USD 88 million, respectively.

In common with other insurance companies in Europe, the Group is faced with the continued trend towards enhanced consumer protection. Significant uncertainty exists regarding the ultimate cost of these consumer protection trends. The main areas of uncertainty concern court decisions as well as the volume of potential customer complaints related to sales activities and withdrawal rights, and their respective individual assessment.

#### Pledged assets

The majority of assets pledged to secure the Group's liabilities relate to debt securities pledged under short-term sale and repurchase agreements. The total amount of pledged financial assets including the securities under short-term sale and repurchase agreements amounted to USD 9,249 million and USD 11,814 million as of December 31, 2014 and 2013, respectively.

Terms and conditions associated with the financial assets pledged to secure the Group's liabilities are usual and standard in the markets in which the underlying agreements were executed.

#### Legal proceedings and regulatory investigations

The Group's business is subject to extensive supervision, and the Group is in regular contact with various regulatory authorities. The Group is continuously involved in legal proceedings, claims and regulatory investigations arising, for the most part, in the ordinary course of its business operations. Specifically, certain companies within the Group are engaged in the following legal proceedings:

## Consolidated financial statements continued

An action entitled Fuller-Austin Asbestos Settlement Trust, et al. v. Zurich American Insurance Company (ZAIC), et al., was filed in May 2004 in the Superior Court for San Francisco County, California. Three other similar actions were filed in 2004 and 2005 and have been coordinated with the Fuller-Austin action (collectively, the Fuller-Austin Case). In addition to ZAIC and four of its insurance company subsidiaries, Zurich Insurance Company Ltd and Orange Stone Reinsurance Dublin (Orange Stone) are named as defendants. The plaintiffs, who are historical policyholders of the Home Insurance Company (Home), plead claims for, inter alia, fraudulent transfer, tortious interference, unfair competition, alter ego and agency liability relating to the recapitalization of Home, which occurred in 1995 following regulatory review and approval. The plaintiffs allege that pursuant to the recapitalization and subsequent transactions, various Zurich entities took assets of Home without giving adequate consideration in return, and contend that this forced Home into liquidation. The plaintiffs further allege that the defendants should be held responsible for Home's alleged obligations under their Home policies. The trial judge designated the plaintiffs' claims for constructive fraudulent transfer for adjudication before all other claims; he subsequently ordered an initial bench trial on certain threshold elements of those fraudulent transfer claims and on certain of defendants' affirmative defenses (Phase 1). The Phase 1 trial commenced on November 1, 2010. Closing arguments were heard on February 22 and 23, 2012.

The court issued its Statement of Decision for Phase 1 on December 27, 2013. While the court found that the plaintiffs had established that Home transferred certain assets to one of the defendants in connection with the 1995 recapitalization transaction, it held that the plaintiffs' fraudulent transfer claims, which all related to transfers allegedly made as part of the 1995 recapitalization, were time-barred. The court further held that Home's liquidator had exclusive standing to bring fraudulent transfer claims involving Home's assets. The effect of these holdings should be the dismissal of the plaintiffs' fraudulent transfer claims. In addition, the court accepted the defendants' arguments that the findings made by the regulators in approving the recapitalization transaction are binding on the plaintiffs in the Fuller-Austin Case.

On March 6, 2014, the court held a hearing to consider the effect of the initial decision on the plaintiffs' remaining claims. On July 21, 2014, the court issued a Tentative Statement of Decision for Phase 1A. The court ruled that all of the plaintiffs' fraudulent transfer causes of action were barred, and asked the plaintiffs to confirm on the record their concession that their unfair competition claims were also barred. The court allowed the plaintiffs' remaining claims to proceed, but held that the plaintiffs are bound by the insurance regulators' determinations that the 1995 recapitalization was fair and in the best interests of Home's policyholders, including the plaintiffs. In early 2015, certain plaintiffs committed to voluntarily dismiss their claims with prejudice in exchange for an agreement that the defendants will not pursue them for litigation costs. The remaining parties have exchanged information concerning possible next steps in the litigation and will next appear before the court on February 26, 2015. The Group maintains that the Fuller-Austin Case is without merit and intends to continue to defend itself vigorously.

While the Group believes that it is not a party to, nor are any of its subsidiaries the subject of, any unresolved current legal proceedings, claims, litigation and investigations that will have a material adverse effect on the Group's consolidated financial condition, proceedings are inherently unpredictable, and it is possible that the outcome of any proceeding could have a material impact on results of operations in the particular reporting period in which it is resolved.

### 24. Fair value measurement

To measure fair value, the Group gives the highest priority to quoted and unadjusted prices in active markets. In the absence of quoted prices, fair values are calculated through valuation techniques, making the maximum use of relevant observable market data inputs. Whenever observable parameters are not available, the inputs used to derive the fair value are based on common market assumptions that market participants would use when pricing assets and liabilities. Depending on the observability of prices and inputs to valuation techniques, the Group classifies instruments measured at fair value within the following three levels (the fair value hierarchy):

Level 1 – includes assets and liabilities for which fair values are determined directly from unadjusted current quoted prices resulting from orderly transactions in active markets for identical assets/liabilities.

Level 2 – includes assets and liabilities for which fair values are determined using significant inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. These inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and other observable market inputs.

Level 3 – includes assets and liabilities for which fair values are determined using valuation techniques with at least one significant input not being based on observable market data. This approach is used only in circumstances when there is little, if any, market activity for a certain instrument, and the Group is required to develop internal valuation inputs based on the best information available about the assumptions that market participants would use when pricing the asset or liability.

The governance framework and oversight of the Group standards and procedures regarding the valuation of financial instruments measured at fair value is the responsibility of the Valuation Forum, an independent committee composed of representatives from Group Risk Management, Investment Management and Group Finance. The Valuation Forum ensures the adequacy of valuation models, approves methodologies and sources to derive model input parameters, provides oversight over the selection of third party pricing providers, and on a quarterly basis reviews the classification within the fair value hierarchy of the financial instruments in scope.

The Group makes extensive use of third party pricing providers to determine the fair values of its available-for-sale and fair value through profit or loss financial instruments, and only in rare cases places reliance on prices that are derived from internal models. Investment accounting, operations and process functions, are independent from those responsible for buying and selling the assets, and are responsible for receiving, challenging and verifying values provided by third party pricing providers to ensure that fair values are reliable, as well as ensuring compliance with applicable accounting and valuation policies. The quality control procedures used depend on the nature and complexity of the invested assets. They include regular reviews of valuation techniques and inputs used by pricing providers (for example, default rates of collateral for asset-backed securities), variance and stale price analysis, and comparisons with fair values of similar instruments and with alternative values obtained from asset managers and brokers.

# Consolidated financial statements continued

Table 24.1 compares the fair value of financial assets and financial liabilities with their carrying value. Certain financial instruments are not included within this table as their carrying value is a reasonable approximation of their fair value. Such instruments include cash and cash equivalents, obligations to repurchase securities, deposits made under assumed reinsurance contracts and deposits received under ceded reinsurance contracts and other financial assets and liabilities. This table excludes financial assets and financial liabilities relating to unit-linked contracts.

Fair value and carrying value of financial assets and financial liabilities

Table 24.1				
in USD millions, as of December 31		Total fair value	Total carrying value	
	2014	2013	2014	2013
Available-for-sale securities				
Equity securities	12,480	9,758	12,480	9,758
Debt securities	142,557	144,723	142,557	144,723
Total available-for-sale securities	155,037	154,481	155,037	154,481
Fair value through profit or loss securities				
Equity securities	3,619	3,425	3,619	3,425
Debt securities	7,121	7,121	7,121	7,121
Total fair value through profit or loss securities	10,740	10,546	10,740	10,546
Derivative assets	1,230	1,142	1,230	1,142
Held-to-maturity debt securities	4,747	5,172	3,971	4,613
Investments in associates and joint ventures	70	129	70	129
Mortgage loans	8,452	10,326	7,826	9,798
Other loans	12,943	13,365	10,834	11,789
Total financial assets	193,219	195,159	189,706	192,496
Derivative liabilities	(429)	(729)	(429)	(729)
Financial liabilities held at amortized cost				
Liabilities related to investment contracts	(977)	(1,163)	(843)	(1,030)
Liabilities related to investment contracts with DPF	(6,195)	(6,241)	(7,006)	(6,614)
Senior debt	(5,626)	(6,340)	(5,379)	(6,044)
Subordinated debt	(6,483)	(6,821)	(5,857)	(6,342)
Total financial liabilities held at amortized cost	(19,282)	(20,565)	(19,084)	(20,030)
Total financial liabilities	(19,710)	(21,294)	(19,513)	(20,759)

All of the Group's financial assets and financial liabilities are initially recorded at fair value. Subsequently, available-for sale financial assets, fair value through profit or loss financial assets and financial liabilities, and derivative financial instruments are carried at fair value as of the balance sheet date. All other financial instruments are carried at amortized cost and the valuation techniques used to determine their fair value measurement are described below.

Fair values of held-to-maturity debt securities and senior and subordinated debt are obtained from third party pricing providers. The fair value received from these pricing providers may be based on quoted prices in an active market for identical assets, alternative pricing methods such as matrix pricing or an income approach employing discounted cash flow models. Such instruments are categorized within level 2.

Discounted cash flow models are used for mortgage loans and other loans. The discount yields in these models use interest rates that reflect the return a market participant would expect to receive on instruments with similar remaining maturities, cash flow patterns, currencies, credit risk and collateral. Such instruments are categorized within level 3.

Fair values of liabilities related to investment contracts and investment contracts with DPF are determined using discounted cash flow models. Such instruments are categorized within level 3 due to the unobservability of certain inputs used in the valuation.

75 Zurich Insurance Group Annual results 2014 Consolidated financial statements

## Recurring fair value measurements of assets and liabilities

Fair value hierarchy non unit-linked current period

Table 24.2a				
in USD millions, as of December 31, 2014	Level 1	Level 2	Level 3	Total
Available-for-sale securities				
Equity securities	11,291	259	929	12,480
Debt securities	362	139,431	2,764	142,557
Total available-for-sale securities	11,653	139,691	3,693	155,037
Fair value through profit or loss securities				
Equity securities	978	223	2,417	3,619
Debt securities	1	6,934	185	7,121
Total fair value through profit or loss securities	979	7,157	2,603	10,740
Derivative assets	2	853	375	1,230
Investment property	_	1,965	6,818	8,784
Reinsurers' share of reserves for insurance contracts fair value				
option <sup>1</sup>	_	_	375	375
Total	12,634	149,667	13,864	176,164
Derivative liabilities	(18)	(350)	(61)	(429)
Reserves for insurance contracts fair value option <sup>2</sup>	_	_	(3,594)	(3,594)
Total	(18)	(350)	(3,655)	(4,023)

 $<sup>^{\</sup>rm 1}$  Included within reinsurers' share of reserves for insurance contracts  $^{\rm 2}$  Included within reserves for insurance contracts

Fair value hierarchy – non unitlinked – prior period

Table 24.2b				
in USD millions, as of December 31, 2013	Level 1	Level 2	Level 3	Total
Available-for-sale securities				
Equity securities	8,420	338	1,000	9,758
Debt securities	122	141,827	2,775	144,723
Total available-for-sale securities	8,542	142,164	3,774	154,481
Fair value through profit or loss securities				
Equity securities	1,006	245	2,175	3,425
Debt securities	66	6,836	219	7,121
Total fair value through profit or loss securities	1,072	7,080	2,394	10,546
Derivative assets	1	1,046	95	1,142
Investment property	_	2,011	6,734	8,745
Reinsurers' share of reserves for insurance contracts fair value				
option <sup>1</sup>	_	_	346	346
Total	9,615	152,301	13,343	175,260
Derivative liabilities	(22)	(637)	(70)	(729)
Reserves for insurance contracts fair value option <sup>2</sup>	_	_	(3,306)	(3,306)
Total	(22)	(637)	(3,377)	(4,035)

 $<sup>^{\</sup>rm 1}$  Included within reinsurers' share of reserves for insurance contracts  $^{\rm 2}$  Included within reserves for insurance contracts

# Consolidated financial statements continued

Fair value hierarchy – unit-linked – current period

Table 24.3a				
in USD millions, as of December 31, 2014	Level 1	Level 2	Level 3	Total
Fair value through profit or loss securities				
Equity securities	87,590	30,126	198	117,914
Debt securities	1,026	7,313	67	8,406
Other loans	392	2,427	_	2,819
Total fair value through profit or loss securities	89,008	39,866	265	129,139
Derivative assets	3	16	_	19
Investment property	_	_	4,100	4,100
Total investments for unit-linked contracts <sup>1</sup>	89,011	39,882	4,366	133,259
Financial liabilities at FV through profit or loss				
Liabilities related to unit-linked investment contracts	_	(62,964)	_	(62,964)
Derivative liabilities	(1)	(14)	_	(15)
Total	(1)	(62,978)	-	(62,979)

<sup>&</sup>lt;sup>1</sup> Excluding cash and cash equivalents

Fair value hierarchy – unit-linked – prior period

Table 24.3b				
in USD millions, as of December 31, 2013	Level 1	Level 2	Level 3	Total
Fair value through profit or loss securities				
Equity securities	85,375	26,514	64	111,954
Debt securities	35	11,486	84	11,605
Other loans	_	6,066	_	6,066
Total fair value through profit or loss securities	85,411	44,066	148	129,624
Derivative assets	1	44	_	45
Investment property	_	_	3,661	3,661
Total investments for unit-linked contracts <sup>1</sup>	85,412	44,109	3,809	133,330
Financial liabilities at FV through profit or loss				
Liabilities related to unit-linked investment contracts	_	(59,469)	_	(59,469)
Derivative liabilities	_	(4)	_	(4)
Total	-	(59,473)	-	(59,473)

<sup>1</sup> Excluding cash and cash equivalents

Within level 1, the Group has classified common stocks, exchange traded derivative financial instruments, investments in unit trusts that are actively traded in an exchange market and other highly liquid financial instruments.

Within level 2, the Group has classified government and corporate bonds, investments in unit trusts, agency mortgage-backed securities (MBS) and 'AAA' rated non-agency MBS and other asset-backed securities (ABS) where valuations are obtained from independent pricing providers. The fair value received from these pricing providers may be based on quoted prices in an active market for similar assets, alternative pricing methods such as matrix pricing or an income approach employing discounted cash flow models. If such quoted prices are not available, then fair values are estimated on the basis of information from external pricing providers or internal pricing models (for example, discounted cash flow models or other recognized valuation techniques).

Over the counter derivative financial instruments are valued using internal models. The fair values are determined using dealer price quotations, discounted cash flow models and option pricing models, which use various inputs including current market and contractual prices for underlying instruments, time to expiry, correlations, yield curves, prepayment rates and volatility of underlying instruments. Such instruments are classified within level 2 as the inputs used in pricing models are generally market observable or derived from market observable data.

Fair values of liabilities related to unit-linked investment contracts are usually determined by reference to the fair value of the underlying assets backing these liabilities. Such instruments are classified within level 2.

Within level 3, the Group has classified:

- Unlisted stocks, private equity funds and certain hedge funds that are not actively traded. Such instruments are
  obtained from net asset value information and audited financial statements provided by the issuing hedge funds
  and private equity funds. Performance of these investments and determination of their fair value are monitored and
  reviewed closely by the Group's in-house investment professionals and may be adjusted based on their
  understanding of the circumstances of individual investments.
- Non-agency MBS and ABS rated below 'AAA' that are valued by independent pricing providers using a variety of valuation techniques which may require use of significant unobservable input parameters such as asset prepayment rate, default rates and credit curves.
- Certain options and long-dated derivative financial instruments with fair values determined using significant unobservable inputs such as historical volatilities, implied volatilities from the counterparty valuations or using extrapolation techniques.
- Certain investment properties for which fair value is based on valuations performed annually by internal valuation specialists and generally on a rotation basis at least once every three years by an independent qualified appraiser. The valuation methods applied are income capitalization, discounted cash flow analysis, and market comparables taking into account the actual letting status and observable market data. The majority of such investments have been categorized within level 3 because the valuation techniques used include significant adjustments to observable data of similar properties. Some of these investments have been categorized within level 2, where there are active and transparent markets and no significant adjustments to the observable data are required.
- Reinsurers' share of reserves and reserves for insurance contracts fair value option. The fair values are determined
  using discounted cash flow models. The discount factors used are based on derived rates for LIBOR swap forwards,
  spreads to U.S. Treasuries and spreads to U.S. Corporate A or higher rated bond segments for Financials, Industrials
  and Utilities. The liability projected cash flows use contractual information for premiums, benefits and agent
  commissions, administrative expenses under third party administrative service agreements and best estimate
  parameters for policy decrements. The primary unobservable inputs are the policy decrement assumptions used in
  projecting cash flows. These include disability claim parameters for incidence and termination (whether for recovery
  or death) and lapse rates.

The fair value hierarchy is reviewed at the end of each reporting period to determine whether significant transfers between levels have occurred. Transfers between levels mainly arise as a result of changes in market activity and observability of the inputs to the valuation techniques used to determine the fair value of certain instruments.

No material transfers between level 1 and level 2 occurred for the years ended December 31, 2014 and 2013.

Development of assets and liabilities classified within level 3 – non unit-linked – current period

Table 24.4a							
in USD millions	Availa	ble-for-sale	Fair value the	rough profit			
		securities	or lo	ss securities			
	Equity	Debt	Equity	Debt	Derivative	Derivative	Investment
	securities	securities	securities	securities	assets	liabilities	property
As of January 1, 2014	1,000	2,775	2,175	219	95	(70)	6,734
Realized gains/(losses) recognized in							
income <sup>1</sup>	64	13	4	_	_	(33)	1
Unrealized gains/(losses) recognized in							
income <sup>1,2</sup>	(6)	(29)	283	10	(5)	23	140
Unrealized gains/(losses) recognized in							
other comprehensive income	78	16	_	_	_	-	31
Purchases	140	805	382	4	_	(1)	732
Settlements/sales/redemptions	(301)	(649)	(382)	(43)	_	33	(157)
Transfer from assets held for own use	_	-	_	_	_	-	72
Transfer to assets held for sale	_	_	_	_	_	_	(28)
Transfers into level 3	3	9	_	5	313	(16)	_
Transfers out of level 3	_	(108)	_	_	_	_	_
Foreign currency translation effects	(48)	(67)	(44)	(9)	(27)	3	(708)
As of December 31, 2014	929	2,764	2,417	185	375	(61)	6,818

<sup>&</sup>lt;sup>1</sup> Presented as net capital gains/(losses) and impairments on Group investments in the consolidated income statements

<sup>&</sup>lt;sup>2</sup> Unrealized gains/(losses) recognized in income for available-for-sale securities relate to impairments. Unrealized gains/(losses) recognized in income for fair value through profit or loss securities relate to net capital gains/(losses) and impairments.

# Consolidated financial statements continued

For the year ended December 31, 2014, the Group transferred derivatives with a market value of USD 297 million out of level 2 into level 3. The transfers resulted from certain significant input parameters used to derive the fair value (such as volatility) becoming unobservable.

Development of assets and liabilities classified within level 3 – non unit-linked prior period

Table 24.4b							
in USD millions	Availa	ble-for-sale	Fair value the	ough profit			
		securities	or lo	ss securities			
	Equity	Debt	Equity	Debt	Derivative	Derivative	Investment
	securities	securities	securities	securities	assets	liabilities	property
As of January 1, 2013	966	2,789	1,670	246	170	(110)	6,926
Realized gains/(losses) recognized in							
income <sup>1</sup>	71	30	(18)	(2)	_	(37)	99
Unrealized gains/(losses) recognized in							
income <sup>1,2</sup>	(5)	(18)	252	4	(78)	41	26
Unrealized gains/(losses) recognized in							
other comprehensive income	53	(23)	_	_	_	_	15
Purchases	132	944	694	_	_	_	345
Settlements/sales/redemptions	(240)	(1,001)	(435)	(32)	_	37	(750)
Transfer from assets held for own use	-	_	_	_	_	_	10
Transfer to assets held for sale	-	_	-	_	_	_	(42)
Transfers into level 3	10	57	_	1	_	_	_
Transfers out of level 3	_	(20)	_	_	_	_	_
Foreign currency translation effects	12	17	12	2	3	(2)	106
As of December 31, 2013	1,000	2,775	2,175	219	95	(70)	6,734

Development of reserves for insurance contracts fair value option classified within level 3 – current period

Table 24.5a			
in USD millions	Gross	Ceded	Net
As of January 1, 2014	3,306	(346)	2,960
Premiums	99	(8)	91
Claims	(314)	31	(283)
Fee income and other expenses	(15)	2	(12)
Interest and bonuses credited to policyholders	522	(53)	468
Changes in assumptions	(4)	_	(4)
As of December 31, 2014	3,594	(375)	3,219

Development of reserves for insurance contracts fair value option classified within level 3 – prior period

Table 24.5b			
in USD millions	Gross	Ceded	Net
As of January 1, 2013	4,183	(456)	3,728
Premiums	101	(8)	93
Claims	(312)	31	(281)
Fee income and other expenses	3	(1)	2
Interest and bonuses credited to policyholders	(501)	75	(426)
Changes in assumptions	(167)	13	(155)
As of December 31, 2013	3,306	(346)	2,960

<sup>&</sup>lt;sup>1</sup> Presented as net capital gains/(losses) and impairments on Group investments in the consolidated income statements. <sup>2</sup> Unrealized gains/(losses) recognized in income for available-for-sale securities relate to impairments. Unrealized gains/(losses) recognized in income for fair value through profit or loss securities relate to net capital gains/(losses) and impairments.

	Table 24.6a			
Development	in USD millions	Fair value through	gh profit or loss	
assets and liabilities			securities	
classified within		Equity	Debt	Investment
level 3 –		securities	securities	property
unit-linked – current	As of January 1, 2014	64	84	3,661
period	Realized gains/(losses) recognized in income <sup>1</sup>	_	3	(46)
F	Unrealized gains/(losses) recognized in income <sup>1</sup>	2	4	634
	Purchases	155	_	181
	Sales/redemptions	(17)	(21)	(74)
	Transfers into Level 3	1	2	_
	Transfers out of Level 3	_	_	_
	Foreign currency translation effects	(7)	(5)	(257)
	As of December 31, 2014	198	67	4,100

<sup>&</sup>lt;sup>1</sup> Presented as net investment result on unit-linked investments in the consolidated income statements.

No material transfers between level 2 and level 3 occurred for the year ended December 31, 2014.

Development assets and liabilities classified within level 3 unit-linked - prior period

Table 24.6b			
in USD millions	Fair value through	gh profit or loss	
		securities	
	Equity	Debt	Investment
	securities	securities	property
As of January 1, 2013	2,663	109	3,401
Realized gains/(losses) recognized in income <sup>1</sup>	35	(1)	(4)
Unrealized gains/(losses) recognized in income <sup>1</sup>	(70)	(4)	90
Purchases	62	2	183
Sales/redemptions	(144)	(24)	(82)
Transfers into Level 3	5	2	_
Transfers out of Level 3	(2,489)	_	_
Foreign currency translation effects	2	_	74
As of December 31, 2013	64	84	3,661

<sup>&</sup>lt;sup>1</sup> Presented as net investment result on unit-linked investments in the consolidated income statements.

For the year ended December 31, 2013, the Group transferred USD 2,489 million of fair value through profit or loss eguity securities out of level 3 into level 2. The transfers were the result of using observable inputs for the price valuation of the underlying assets of certain mutual funds.

#### Non-recurring fair value measurements of assets and liabilities

In particular circumstances, the Group may measure certain assets or liabilities at fair value on a non-recurring basis when an impairment charge is recognized.

The Group has valued USD 477 million and USD 691 million of mortgage loans at fair value on a non-recurring basis as of December 31, 2014 and 2013, respectively. These are classified within level 3 as the fair value measurement is based on internal pricing models, using significant unobservable inputs.

### Sensitivity of fair values reported for level 3 instruments to changes to key assumptions

Within level 3, the Group classified ABS amounting to USD 2,950 million and USD 2,993 million for Group investments and USD 67 million and USD 84 million for investments for unit-linked contracts as of December 31, 2014 and 2013, respectively.

## Consolidated financial statements continued

Within level 3, the Group also classified investments in private equity funds, certain hedge funds and other securities which are not quoted on an exchange amounting to USD 3,347 million and USD 3,175 million for Group investments and USD 198 million and USD 64 million for investments for unit-linked contracts as of December 31, 2014 and 2013, respectively. These investments are valued based on regular reports from the issuing funds, and their fair values are reviewed by a team of in-house investment professionals and may be adjusted based on their understanding of the circumstances of individual investments.

The key assumptions driving the valuation of these investments include equity levels, discount rates, credit spread rates and prepayment rates. The effect on reported fair values of using reasonably possible alternative values for each of these assumptions, while the other key assumptions remain unchanged, is disclosed in tables 24.7a and 24.7b. While these tables illustrate the overall effect of changing the values of unobservable inputs by a set percentage, the significance of the impact and the range of reasonably possible alternative assumptions may differ significantly between investments, given their different terms and circumstances. Inter-relationships between those unobservable inputs are disclosed in tables 24.8a and 24.8b. The correlation is based on the historical correlation matrix derived from the risk factors which are assigned to each of the level 3 exposures (equity and debt securities). The main market drivers are equity markets and rate indicators and the impact of such changes on the other factors. The spread scenario has been added to analyze the impact of an increase of borrowing cost for entities.

The sensitivity analysis is intended to reflect the uncertainty inherent in the valuation of these investments under current market conditions, and its results cannot be extrapolated due to non-linear effects that changes in valuation assumptions may have on the fair value of these investments. Furthermore, the analysis does not indicate a probability of such changes occurring and it does not necessarily represent the Group's view of expected future changes in the fair value of these investments. Any management actions that may be taken to mitigate the inherent risks are not reflected in this analysis.

Sensitivity analysis of level 3 investments to changes in key assumptions – current period

	Table 24.7a				
	as of December 31, 2014		Decrease in reported	More favorable	Increase in reported
5		Less favorable values	fair value	values	fair value
		(relative change)	(in USD millions)	(relative change)	(in USD millions)
	Key assumptions				
	Equity levels	-20%	(709)	+20%	709
	Discount rates	+20%	(71)	-20%	75
	Spread rates	+20%	(51)	-20%	53
	Prepayment rates	-20%	(1)	+20%	3

Sensitivity analysis of level 3 investments to changes in key assumptions – prior period

	Table 24.7b				
	as of December 31, 2013		Decrease in reported	More favorable	Increase in reported
,		Less favorable values	fair value	values	fair value
		(relative change)	(in USD millions)	(relative change)	(in USD millions)
	Key assumptions				
	Equity levels	-20%	(647)	+20%	647
	Discount rates	+20%	(85)	-20%	87
	Spread rates	+20%	(70)	-20%	70
	Prepayment rates	-20%	(3)	+20%	2

	Table 24.8a								
Inter-relationship	as of December 31, 2014		Key assumptions						
analysis of level 3					Prepayment	reported fair value			
investments to changes		<b>Equity Levels</b>	Discount Rates	Spread rates	rates	(in USD millions)			
in key assumptions –	Scenarios								
current period	Equity levels +10%	+10.0%	+1.3%	+1.3%	+1.3%	338			
	Equity levels –10%	-10.0%	-1.0%	-1.0%	-1.0%	(340)			
	Discount rates +10%	+0.2%	+10.0%	+15.0%	-2.0%	(68)			
	Discount rates –10%	-0.2%	-10.0%	-7.5%	+2.0%	58			
	Spread rates +10%	+0.2%	+7.0%	+10.0%	+0.2%	(47)			

Inter-relationship analysis of level 3 investments to changes in key assumptions – prior period

Table 24.8b						
as of December 31, 2013		Key assumptions				
				Prepayment	reported fair value	
es	<b>Equity Levels</b>	Discount Rates	Spread rates	rates	(in USD millions)	
Scenarios						
Equity levels +10%	+10.0%	+1.2%	+1.2%	+1.2%	311	
Equity levels –10%	-10.0%	-1.2%	-1.3%	-1.3%	(312)	
Discount rates +10%	-1.0%	+10.0%	+12.2%	-2.0%	(69)	
Discount rates –10%	+1.0%	-10.0%	-6.9%	+2.0%	60	
Spread rates +10%	+0.1%	+7.0%	+10.0%	+0.2%	(68)	

# Consolidated financial statements continued

Within level 3, the Group also classified:

- Investment property amounting to USD 6,818 million and 6,734 million for Group investments and USD 4,100 million and USD 3,661 million for investments for unit-linked contracts as of December 31, 2014 and 2013, respectively. A large portion of this portfolio is valued using an internal income capitalization model. The model is asset specific and capitalizes the sustainable investment income of a property with its risk specific cap rate. This cap rate is an "all risk yield" with components such as asset class yield for core assets (lowest risk) plus additional premiums for additional risks, for example second tier location or deterioration risk. All cap rate components (risk premiums) are reviewed and, if necessary, adjusted annually before revaluations are performed. The model takes into consideration external factors such as interest rate, market rent and vacancy rate. The significant unobservable inputs which are outside this model, are estimated rental value, rental growth, long term vacancy rate and discount rate. Significant increases/(decreases) in rental value and rental growth, in isolation, would result in a significant increases/(decreases) in the long term vacancy rate and discount rate, in isolation, would result in a significantly lower/(higher) fair value measurement.
- USD 375 million and USD 346 million for reinsurers' share of reserves fair value option and, USD 3,594 million and USD 3,306 million reserves for insurance contracts fair value option as of December 31, 2014 and 2013, respectively. The significant unobservable inputs used in the fair value measurement are the policy decrement assumptions used in projecting cash flows. Significant increases/(decreases) in claim incidence rates and significant decreases/ (increases) in claim termination rates would result in a significantly higher(lower) fair value measurement.

Zurich Insurance Group Annual results 2014 Consolidated financial statements 83

## 25. Related party transactions

In the normal course of business, the Group enters into various transactions with related companies, including various reinsurance and cost-sharing arrangements. These transactions are not considered material to the Group, either individually or in aggregate. Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party in making financial or operational decisions.

Table 25 summarizes related party transactions with key personnel reflected in the Consolidated financial statements. Key personnel includes members of the Board of Directors of Zurich Insurance Group Ltd and Zurich Insurance Company Ltd and members of the Group Executive Committee.

Related party transactions – key personnel

Table 25		
in USD millions, for the years ended December 31	2014	2013
Remuneration of key personnel of the Group		
Cash compensation, current benefits and fees	27	27
Post-employment benefits	4	3
Share-based compensation	15	15
Other remuneration	5	3
Total remuneration of key personnel	50	48

As of December 31, 2014 and 2013 there were no loans, advances or credits outstanding from members of the Group Executive Committee. Outstanding loans and guarantees granted to members of the Board of Directors amounted to nil and USD 3 million for the years ended December 31, 2014 and 2013, respectively. The terms "members of the Board of Directors" and "members of the Group Executive Committee" in this context include the individual as well as members of their respective households. The figures in table 25 include the fees paid to members of the Board of Directors of Zurich Insurance Group Ltd and Zurich Insurance Company Ltd, which were USD 4 million and USD 5 million for the years ended December 31, 2014 and 2013, respectively.

Information required by art. 663b<sup>bis</sup> and art. 663c paragraph 3 of the Swiss Code of Obligations is disclosed in the Remuneration report.

The cash compensation, current benefits and fees are short term in nature.

# Consolidated financial statements continued

## 26. Relationship with the Farmers Exchanges

Farmers Group, Inc. and its subsidiaries (FGI) provide certain non-claims administrative and management services to the Farmers Exchanges, which are managed by Farmers Group, Inc. a wholly owned subsidiary of the Group. The finances and operations of the Farmers Exchanges are governed by independent Boards of Governors. In addition, the Group has the following relationships with the Farmers Exchanges.

### a) Certificates of contribution issued by the Farmers Exchanges

As of December 31, 2014 and 2013, FGI and other Group companies held the following certificates of contribution issued by the Farmers Exchanges. Originally these were purchased by FGI in order to supplement the policyholders' surplus of the Farmers Exchanges.

	Table 26.1		
Surplus Notes	in USD millions, as of December 31	2014	2013
	6.15% certificate of contribution, due June 2021	707	707
	6.15% certificate of contribution, due June 2021	_	140
	6.15% certificate of contribution, due June 2021	_	60
	Various other certificates of contribution	23	23
	Total	730	930

Conditions governing payment of interest and repayment of principal are outlined in the certificates of contribution. Generally, repayment of principal and payment of interest may be made only when the issuer has an appropriate amount of surplus, and then only after approval is granted by the appropriate state insurance regulatory department in the U.S. Additionally, the approval by the issuer's governing board is needed for repayment of principal.

### b) Quota share reinsurance treaties with the Farmers Exchanges

The Farmers Exchanges ceded risk through quota share reinsurance treaties to Farmers Reinsurance Company (Farmers Re Co), a wholly owned subsidiary of FGI, and to Zurich Insurance Company Ltd (ZIC). These treaties can be terminated after 90 days' notice by any of the parties.

The Auto Physical Damage (APD) Quota Share reinsurance agreement (APD agreement) with the Farmers Exchanges provides for annual ceded premiums of USD 1 billion. In addition, Farmers Re Co and ZIC assume a quota share percentage of ultimate net losses sustained by the Farmers Exchanges in their APD lines of business.

Certain of the Farmers Exchanges participate in an All Lines Quota Share reinsurance agreement (All Lines agreement) with Farmers Re Co and ZIC. The All Lines agreement provides for a cession of a quota share of the premiums written and the ultimate net losses sustained in all lines of business written by the Farmers Exchanges after the APD agreement has been applied.

Quota share
reinsurance treaties
remoulance heades

Table 26.2						
in USD millions, for the years ended December 31	APE	APD agreement		agreement		Total
	2014 <sup>1</sup>	2013 <sup>2</sup>	2014 <sup>3</sup>	20134	2014	2013
Net earned premiums and policy fees	900	925	3,056	3,174	3,956	4,099
Insurance benefits and losses, net <sup>5</sup>	(646)	(650)	(2,004)	(2,173)	(2,650)	(2,823)
Total net technical expenses <sup>6</sup>	(262)	(269)	(978)	(1,016)	(1,240)	(1,285)
Net underwriting result	(8)	6	74	(15)	66	(9)

- Farmers Re Co assumed 10 percent and ZIC assumed 80 percent. The remaining 10 percent was assumed by a third party on the same terms as Farmers Re Co and ZIC.
- <sup>2</sup> Farmers Re Co assumed 12.5 percent and ZIC assumed 80 percent. The remaining 7.5 percent was assumed by a third party on the same terms as Farmers Re Co and ZIC.
  <sup>3</sup> From January 1, 2014, Farmers Re Co and ZIC assumed a 2.0 percent and 16.0 percent respective quota share. Another 2.0 percent was assumed by a third party on the same terms as Farmers Re Co and ZIC. Subject to the approval of the California Department of Insurance, effective December 31 2014, Farmers Re Co and ZIC assumed a
- 1.0 percent and 9.0 percent respective quota share. Another 4.0 percent is assumed by a third party on the same terms as Farmers Re Co and ZIC.

  From January 1, 2013, Farmers Re Co and ZIC assumed a 2.5 percent and 16.0 percent respective quota share. Another 1.5 percent was assumed by a third party on the same terms as Farmers Re Co and ZIC. Effective December 31 2013, Farmers Re Co and ZIC assumed a 2.0 percent and 16.0 percent respective quota share. Another 2.0 percent was assumed by a third party on the same terms as Farmers Re Co and ZIC.
- 5 Under the All Lines agreement the Farmers Exchanges catastrophe losses are subject to a maximum of USD 1.2 billion.
  6 Under the APD agreement the ceding commission for acquisition expenses range between 27.1 percent and 29.1 percent and the ceding commission for unallocated loss adjustment expenses range between 8 percent and 10 percent, both based on a previous 5 year average experience. Under the All Lines agreement, the Farmers Exchanges receive a ceding commission of 26.7 percent, 8.4 percent (9 percent in 2013) of premiums for unallocated loss adjustment expenses and 5.3 percent of premiums for other

### c) Farmers management fees and other related revenues

Farmers Group, Inc. and its subsidiaries (FGI) through its attorney-in-fact (AIF) relationship with the Farmers Exchanges, which are managed but not owned by Farmers Group, Inc., a wholly owned subsidiary of the Group, is permitted by policyholders to receive a management fee of 20 percent (25 percent in the case of the Fire Insurance Exchange) of the gross premiums earned by the Farmers Exchanges.

FGI has historically charged a lower management fee than the amount allowed by policyholders. The range of fees has varied by line of business over time and from year to year. The gross earned premiums of the Farmers Exchanges were USD 18,545 million and USD 18,757 million for the years ended December 31, 2014 and 2013, respectively.

# Consolidated financial statements continued

## 27. Segment information

The Group pursues a customer-centric strategy and is managed on a matrix basis, reflecting both businesses and geography. The Group's operating segments have been identified on the basis of the businesses operated by the Group and how these are strategically managed to offer different products and services to specific customer groups. Segment information is presented accordingly. The Group's segments are as follows:

**General Insurance** provides a variety of motor, home and commercial products and services for individuals, as well as small and large businesses.

**Global Life** pursues a strategy of providing market-leading unit-linked, protection and corporate propositions through global distribution and proposition pillars to develop leadership positions in its chosen segments.

**Farmers**, through Farmers Group, Inc. and its subsidiaries (FGI), provides certain non-claims administrative and management services to the Farmers Exchanges. FGI receives fee income for the provision of services to the Farmers Exchanges, which are owned by their policyholders and managed by Farmers Group, Inc., a wholly owned subsidiary of the Group. This segment also includes all reinsurance assumed from the Farmers Exchanges by the Group. Farmers Exchanges are prominent writers of personal and small commercial lines of business in the U.S..

For the purpose of discussing financial performance the Group considers General Insurance, Global Life and Farmers to be its core business segments.

**Other Operating Businesses** predominantly consist of the Group's Holding and Financing and Headquarters activities. Certain alternative investment positions not allocated to business operating segments are included within Holding and Financing.

**Non-Core Businesses** include insurance and reinsurance businesses that the Group does not consider core to its operations and that are therefore mostly managed to achieve a beneficial run-off. In addition, Non-Core Businesses includes the Group's management of property loans and banking activities. Non-core businesses are mainly situated in the U.S., Bermuda, the UK and Ireland.

The Group also manages two of the three core segments on a secondary level.

General Insurance is managed based on market-facing businesses, including:

- Global Corporate
- North America Commercial
- Europe, Middle East & Africa (EMEA)
- Latin America
- Asia-Pacific

For external reporting purposes Latin America and Asia-Pacific are aggregated into International Markets.

From January 1, 2014, the General Insurance business manages Middle East and Africa together with Europe to form a single market-facing business called Europe, Middle East & Africa (EMEA). This change had no impact on total General Insurance or the Group.

Global Life is managed on a regional-based structure within a global framework, including:

- North America
- Latin America
- Europe
- Asia-Pacific and Middle East

From January 1, 2015, the Global Life business will change its regional structure by establishing the regions Europe, Middle East & Africa (EMEA) and Asia Pacific. EMEA will include the current European business units, Zurich International Life and Luxembourg. This change has no impact on total Global Life or the Group.

Zurich Insurance Group Annual results 2014 Consolidated financial statements 87

#### **Business operating profit**

The segment information includes the Group's internal performance measure, business operating profit (BOP). This measure is the basis on which the Group manages all of its business units. It indicates the underlying performance of the Group's business units, after non-controlling interests, by eliminating the impact of financial market volatility and other non-operational variables. BOP reflects adjustments for shareholders' taxes, net capital gains/(losses) and impairments on investments (except for the capital markets and property lending/banking operations included in Non-Core Businesses, investments in hedge funds, certain securities held for specific economic hedging purposes and policyholders' share of investment results for the life businesses) and non-operational foreign exchange movements. Significant items arising from special circumstances, including restructuring charges, charges for litigation outside the ordinary course of business, gains and losses on divestments of businesses, impairments of goodwill and the change in estimates of earn-out liabilities (with the exception of experience adjustments, which remain in BOP) are also excluded from BOP.

# Consolidated financial statements continued

Business operating profit by business segment

Table 27.1					
in USD millions, for the years ended December 31	or the years ended December 31 General Insurance			Global Life	
	2014	2013	2014	2013	
Revenues					
Direct written premiums <sup>1</sup>	34,351	34,240	12,001	11,143	
Assumed written premiums	1,981	2,198	184	209	
Gross Written Premiums	36,333	36,438	12,185	11,352	
Policy fees	_	_	2,409	2,564	
Gross written premiums and policy fees	36,333	36,438	14,594	13,916	
Less premiums ceded to reinsurers	(5,473)	(5,959)	(675)	(693)	
Net written premiums and policy fees	30,859	30,479	13,919	13,223	
Net change in reserves for unearned premiums	(837)	(710)	(53)	(371)	
Net earned premiums and policy fees	30,023	29,769	13,866	12,852	
Farmers management fees and other related revenues	_	_	_	_	
Net investment result on Group investments	2,288	2,384	4,988	4,489	
Net investment income on Group investments	2,199	2,217	3,815	3,895	
Net capital gains/(losses) and impairments on Group investments	89	167	1,173	595	
Net investment result on unit-linked investments	_	_	10,457	12,731	
Other income	799	830	1,207	1,156	
Total BOP revenues	33,110	32,983	30,519	31,229	
of which: inter-segment revenues	(356)	(389)	(450)	(362)	
Benefits, losses and expenses					
Insurance benefits and losses, net <sup>1</sup>	20,048	20,321	10,685	9,167	
Losses and loss adjustment expenses, net	20,051	20,323	_	-	
Life insurance death and other benefits, net <sup>1</sup>	(3)	(1)	10,684	9,167	
Policyholder dividends and participation in profits, net	6	6	12,097	13,820	
Income tax expense/(benefit) attributable to policyholders	_	_	106	285	
Underwriting and policy acquisition costs, net	5,946	5,756	2,654	3,003	
Administrative and other operating expense					
(excl. depreciation/amortization)	3,791	3,604	2,711	2,653	
Interest credited to policyholders and other interest	61	19	400	420	
Restructuring provisions and other items not included in BOP	(146)	(276)	(174)	(88)	
Total BOP benefits, losses and expenses					
(before interest, depreciation and amortization)	29,706	29,429	28,478	29,261	
Business operating profit					
(before interest, depreciation and amortization)	3,404	3,554	2,042	1,968	
Depreciation and impairments of property and equipment	87	90	33	38	
Amortization and impairments of intangible assets	213	394	452	405	
Interest expense on debt	115	138	46	21	
Business operating profit before non-controlling interests	2,988	2,932	1,512	1,504	
Non-controlling interests	95	72	239	233	
Business operating profit	2,894	2,859	1,273	1,272	

<sup>&</sup>lt;sup>1</sup> Global Life included approximately USD 1,551 million and USD 521 million of gross written premiums and future life policyholders' benefits for certain universal life-type contracts in the Group's Spanish operations for the years ended December 31, 2014 and 2013, respectively (see note 3).

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89

	Farmers	Other Operating	Rusinesses	Non-Core	Businesses		Eliminations		Total
2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
_	_	_	_	95	113	_	_	46,448	45,496
3,428	4,045	45	109	92	102	(110)	(194)	5,621	6,469
3,428	4,045	45	109	188	215	(110)	(194)	52,069	51,965
_	_	_	_	303	320		_	2,712	2,884
3,428	4,045	45	109	491	535	(110)	(194)	54,781	54,849
_	_	(47)	(55)	(16)	(33)	110	194	(6,101)	(6,546)
3,428	4,045	(2)	54	475	502	_	_	48,680	48,303
528	54	_	_	3	1	_	_	(359)	(1,025)
3,956	4,099	(2)	54	478	504	_	_	48,321	47,277
2,791	2,810	_	_	_	_	_	_	2,791	2,810
68	107	387	315	712	(439)	(628)	(602)	7,816	6,254
68	107	387	315	365	309	(628)	(602)	6,206	6,240
_	_	_	_	347	(748)	_	_	1,610	14
_	_	_	_	327	73	_	_	10,784	12,805
99	80	847	730	47	144	(1,276)	(1,183)	1,723	1,757
6,914	7,095	1,233	1,099	1,563	282	(1,904)	(1,785)	71,435	70,903
(30)	(64)	(1,022)	(919)	(46)	(51)	1,904	1,785	-	_
2,650	2,823	(7)	49	988	(162)	_	_	34,364	32,198
2,650	2,823	(1)	_	171	(18)	_	_	22,871	23,128
_	_	(6)	49	817	(144)	_	_	11,492	9,070
_	_	_	_	465	121	_	_	12,568	13,946
_	_	_	_	_	_	_	_	106	285
1,240	1,285	_	_	6	6	(10)	(10)	9,835	10,041
1,315	1,343	1,169	993	108	132	(1,198)	(1,119)	7,897	7,607
_	_	3	4	126	91	(68)	(23)	523	510
3	(12)	(38)	(63)	_	2	_	_	(355)	(437)
5,208	5,440	1,128	984	1,693	189	(1,275)	(1,151)	64,938	64,151
1,706	1,655	105	115	(130)	93	(629)	(634)	6,497	6,752
46	48	7	10	_	1	_	_	173	186
86	91	89	121	_	_	_	_	840	1,011
_	1	982	1,040	11	20	(629)	(634)	525	586
1,573	1,516	(973)	(1,056)	(141)	72	_	-	4,959	4,968
_	_	(13)	(16)	1	_	_	_	322	288
1,573	1,516	(960)	(1,039)	(142)	73	-	_	4,638	4,680

# Consolidated financial statements continued

Reconciliation of BOP to net income after income taxes

Table 27.2					
in USD millions, for the years ended December 31	Ger	neral Insurance			
	2014	2013	2014	2013	
Business operating profit	2,894	2,859	1,273	1,272	
Revenues/(expenses) not included in BOP:					
Net capital gains/(losses) on investments and impairments,					
net of policyholder allocation	871	480	485	1	
Net gain/(loss) on divestments of businesses <sup>1</sup>	(245)	_	_	_	
Restructuring provisions	(36)	8	(29)	(36)	
Net income/(expense) on intercompany loans	(16)	(12)	(6)	(2)	
Impairments of goodwill	_	(209)	(98)	_	
Change in estimates of earn-out liabilities	(19)	(50)	(31)	35	
Other adjustments <sup>2</sup>	(75)	(13)	(10)	(84)	
Add back:					
Business operating profit attributable to non-controlling interests	95	72	239	233	
Net income before shareholders' taxes	3,469	3,135	1,822	1,417	
Income tax expense/(benefit) attributable to policyholders	_	_	106	285	
Net income before income taxes	3,469	3,135	1,929	1,702	
Income tax expense					
attributable to policyholders					
attributable to shareholders					
Net income after taxes					
attributable to non-controlling interests					
attributable to shareholders					

<sup>1</sup> General Insurance and Other Operating Businesses relate to the sale of the Group's General Insurance retail business in Russia (see note 5).
2 For the year ended December 31, 2014, General Insurance includes property transfer tax of USD 40 million relating to the acquisition of non-controlling interests of Deutscher Herold AG (see note 5). For the year ended December 31, 2013, Global Life includes USD 37 million of software impairments relating to a restructuring program (see notes 16 and 18 of the Consolidated financial statements 2013) and Other Operating Businesses includes USD 75 million of foreign exchange movements relating to operations which were liquidated or substantially liquidated.

	Farmers	Other Operatin	g Businesses	Non-Core	Businesses		Total
2014	2013	2014	2013	2014	2013	2014	2013
1,573	1,516	(960)	(1,039)	(142)	73	4,638	4,680
34	6	(1)	645	4	12	1,393	1,144
_	_	(2)	(1)	(13)	_	(259)	(1)
2	(12)	(34)	(2)	_	1	(97)	(41)
_	_	22	14	_	_	_	_
_	_	_	_	_	_	(98)	(209)
_	_	_	_	_	_	(50)	(16)
1	_	(26)	(74)	_	_	(110)	(172)
_	_	(13)	(16)	1	_	322	288
1,611	1,510	(1,015)	(474)	(150)	86	5,738	5,674
_	_	_	_	_	_	106	285
1,611	1,510	(1,015)	(474)	(150)	86	5,844	5,960
						(1,670)	(1,701)
						(106)	(285)
						(1,564)	(1,415)
						4,174	4,259
						280	231
						3,895	4,028

# Consolidated financial statements continued

Assets and liabilities by business segment

Table 27.3					
	Gene	eral Insurance		Global Life	
in USD millions, as of December 31	2014	2013	2014	2013	
Assets					
Total Group Investments	88,545	90,369	111,898	113,864	
Cash and cash equivalents	10,169	10,125	3,568	3,181	
Equity securities	8,953	6,733	6,408	5,132	
Debt securities	61,822	65,408	79,817	80,715	
Investment property	3,193	3,159	5,054	5,239	
Mortgage loans	1,369	1,470	5,880	7,463	
Other loans	3,035	3,467	11,158	12,069	
Investments in associates and joint ventures	4	7	13	65	
Investments for unit-linked contracts	-	_	122,446	122,423	
Total investments	88,545	90,369	234,344	236,287	
Reinsurers' share of reserves for insurance contracts	11,664	13,008	1,979	2,068	
Deposits made under assumed reinsurance contracts	38	56	73	49	
Deferred policy acquisition costs	3,984	3,794	13,584	14,606	
Deferred origination costs	_	_	595	724	
Goodwill	533	588	309	445	
Other intangible assets	1,649	1,369	3,556	4,023	
Other assets	15,147	15,492	7,104	7,291	
Total assets (after cons. of investments in subsidiaries)	121,559	124,675	261,545	265,493	
Liabilities					
Liabilities for investment contracts	_	_	70,581	67,113	
Reserves for insurance contracts, gross	77,271	82,148	153,334	161,131	
Reserves for losses and loss adjustment expenses, gross	61,094	65,629		_	
Reserves for unearned premiums, gross	16,101	16,409	_	-	
Future life policyholders' benefits, gross	45	77	72,783	80,302	
Policyholders' contract deposits and other funds, gross	30	33	21,120	17,801	
Reserves for unit-linked contracts, gross	-	-	59,431	63,028	
Senior debt	1,148	7,021	91	545	
Subordinated debt	1,268	193	754	7	
Other liabilities	19,906	14,611	17,529	17,147	
Total liabilities	99,593	103,973	242,289	245,943	
Equity					
Shareholders' equity					
Non-controlling interests					
Total equity					
Total liabilities and equity					
Supplementary information					
Additions and capital improvements to property, equipment					
and intangible assets	781	344	409	157	

<sup>&</sup>lt;sup>1</sup> Farmers includes property, equipment and intangible assets of USD 2,314 million and USD 2,412 million as of December 31, 2014 and 2013, respectively.

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	Farmers <sup>1</sup>	Other Operatin	g Businesses	Non-Cor	e Businesses		Eliminations		Tota
2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
4,096	3,769	19,510	17,834	10,297	9,856	(29,486)	(28,412)	204,860	207,280
481	418	8,525	9,023	1,613	1,676	(16,755)	(17,242)	7,600	7,181
62	91	577	1,098	99	130	_	_	16,099	13,183
1,163	1,190	6,261	5,925	5,810	5,012	(1,224)	(1,794)	153,648	156,456
74	76	209	_	254	272	_	_	8,784	8,745
_	_	_	_	576	864	_	_	7,826	9,798
2,317	1,995	3,887	1,733	1,943	1,901	(11,507)	(9,376)	10,834	11,789
_	_	51	55	2	2	_	_	70	129
_	_	_	_	11,970	11,844	_	_	134,416	134,26
4,096	3,769	19,510	17,834	22,267	21,701	(29,486)	(28,412)	339,276	341,54
_	_	· _	_	3,011	3,013	(103)	(111)	16,550	17,97
1,952	2,376	_	_	142	165	(2)	(2)	2,203	2,64
182	323	_	_	_	_	_	_	17,750	18,72
_	_	_	_	_	_	_	_	595	72
819	819	_	_	_	_	_	_	1,661	1,85
1,354	1,368	195	268	_	_	_	_	6,754	7,02
599	985	1,021	1,662	1,864	1,324	(3,995)	(2,198)	21,740	24,55
9,002	9,640	20,726	19,765	27,284	26,203	(33,586)	(30,723)	406,529	415,05
_	_	_	_	232	_	_	_	70,813	67,11
2,231	2,820	31	35	20,957	19,416	(104)	(111)	253,719	265,44
1,551	1,612	26	27	1,886	1,119	(84)	(75)	64,472	68,31
680	1,208	3	3	14	17	(19)	(21)	16,779	17,61
_	· _	2	5	4,823	4,107		(14)	77,652	84,47
_	_	_	_	2,265	2,328	(1)	_	23,415	20,16
_	_	_	_	11,970	11,844	_	_	71,400	74,87
_	172	13,257	24,251	514	1,668	(9,631)	(27,612)	5,379	6,04
_	_	6,615	6,268	23	23	(2,803)	(149)	5,857	6,34
1,427	1,175	11,998	1,830	4,120	3,467	(21,048)	(2,850)	33,932	35,38
3,658	4,167	31,900	32,385	25,846	24,574	(33,586)	(30,723)	369,700	380,31
.,	,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,.	,	(,,	(		, .
								34,735	32,50
								2,095	2,23
								36,830	34,73
								406,529	415,053
								406,529	415,05.
								406,529	415,05

# Consolidated financial statements continued

	Table 27.4	_		en premiums				
General Insurance –	in USD millions							
Revenues and non-			fees	customers				
current assets by region	on				of which	ich		
			Total		Corporate			
			ears ended		ears ended			
			ecember 31		cember 31	as of Dec		
		2014	2013	2014	2013	2014	201	
	North America							
	United States	12,671	12,736			242	22	
	Canada	870	904			11		
	Bermuda	9	11			18		
	North America	13,550	13,651	3,661	3,632	272	2	
	Europe							
	United Kingdom	4,199	3,920			258	2	
	Germany	3,213	3,134			193	2	
	Switzerland	3,344	3,330			562	6	
	Italy	1,839	1,896			31		
	Spain	1,408	1,398			378	3	
	Austria	611	595			20		
	Ireland	363	357			55		
	Portugal	310	326			20		
	France	428	433			1		
	Rest of Europe	959	1,088			187	2	
	Europe	16,673	16,477	4,565	4,555	1,706	1,7	
	Latin America	10,075	10,177	.,555	.,000	.,,	.,,	
	Argentina	425	422			13		
	Brazil	1,112	1,112			510	2	
	Chile	316	324			27		
	Mexico	650	685			216	2	
	Venezuela	291	287			8		
	Rest of Latin America	34	33			1		
	Latin America <sup>1</sup>	2,829	2,864	373	_	775		
	Asia-Pacific	2,029	2,004	3/3	_	113		
	Australia	1,030	1 160			55		
		251	1,163 246			13		
	Hong Kong							
	Japan	705	702			11		
	Taiwan	127	130			14		
	Malaysia	197	176			2		
	Rest of Asia-Pacific	276	279	F02	- 601	3		
	Asia-Pacific	2,586	2,695	583	601	98	1	
	Middle East	212	191	171	140	51		
	Africa							
	South Africa	341	427			11		
	Morocco	139	131			28		
	Africa	480	558	30	37	40		
	Total	36,330	36,436	9,384	8,965	2,941	2,7	

 $<sup>^{\</sup>scriptscriptstyle 1}$  Global Corporate previously not separately disclosed.

Global Life -

Revenues and non-

95

<sup>&</sup>lt;sup>1</sup> Includes business written under freedom of services and freedom of establishment in Europe, and the related assets.

<sup>&</sup>lt;sup>2</sup> Includes business written through licenses, mainly into Asia-Pacific and Middle East, and the related assets

<sup>&</sup>lt;sup>3</sup> Includes business written through licenses into all regions.

# Consolidated financial statements continued

## 28. Interest in subsidiaries

Significant subsidiaries are defined as those subsidiaries, which either individually or in aggregate, contribute significantly to gross written premiums, shareholder's equity, total assets or net income attributable to shareholders.

Significant
subsidiaries – non-listed

Table 28.1						
as of December 31, 2014					Noi	minal value
I					of share	e capital (in
	Registered		Voting	Ownership	loc	al currency
	office	Segment <sup>1</sup>	rights %	interest %		millions)
Australia						
Zurich Australia Limited	Sydney	Global Life	100	100	AUD	0.5
Zurich Australian Insurance Limited	Sydney	General Insurance	100	100	AUD	6.6
Austria						
		General Insurance/				
Zürich Versicherungs-Aktiengesellschaft	Vienna	Global Life	99.98	99.98	EUR	12.0
Bermuda						
Centre Group Holdings Limited	Hamilton	Non-Core Businesses	100	100	USD	0.3
CMSH Limited	Hamilton	Non-Core Businesses	100	100	USD	0.3
Zurich International (Bermuda) Ltd.	Hamilton	General Insurance	100	100	USD	9.9
Brazil						
Zurich Santander Brasil Seguros e Previdência						
S.A.	Sao Paulo	Global Life	51	51	BRL	1,659.2
		General Insurance/				
Zurich Minas Brasil Seguros S.A.	Belo Horizonte	Global Life	100	100	BRL	2,289.3
Chile						
Chilena Consolidada Seguros de Vida S.A.	Santiago	Global Life	98.99	98.99	CLP	24,484.0
Zurich Santander Seguros de Vida Chile S.A.	Santiago	Global Life	51	51	CLP	36,252.9
Germany						
Deutscher Herold Aktiengesellschaft	Bonn	Global Life	100	100	EUR	18.4
Zürich Beteiligungs-Aktiengesellschaft						
(Deutschland)	Frankfurt	General Insurance	100	100	EUR	152.9
Zurich Deutscher Herold Lebensversicherung						
Aktiengesellschaft	Bonn	Global Life	100	100	EUR	68.5
Zurich GI Management Aktiengesellschaft						
(Deutschland)	Frankfurt	General Insurance	100	100	EUR	10.0
Ireland						
Zurich Life Assurance plc	Dublin	Global Life	100	100	EUR	17.5
Zurich Financial Services EUB Holdings						
Limited	Dublin	Non-Core Businesses	100	100	GBP	0.001
Zurich Insurance plc	Dublin	General Insurance	100	100	EUR	8.2
		Other Operating				
Zurich Holding Ireland Limited	Dublin	Businesses	100	100	EUR	0.1
Italy						
Zurich Investments Life S.p.A.	Milan	Global Life	100	100	EUR	164.0
Luxembourg						
Zurich Eurolife S.A.	Bertrange	Global Life	100	100	EUR	16.5
Malaysia						
Zurich Insurance Malaysia Berhad	Kuala Lumpur	General Insurance/ Global Life	100	100	MYR	579.0
Mexico	·					
		General Insurance/				
Zurich Santander Seguros México, S.A.	Mexico City	Global Life	51	51	MXN	190.0

Fareham, England

Zurich UK General Services Limited

Other Operating

Businesses

100

100

GBP

130.5

# Consolidated financial statements continued

	Table 28.1						
Significant subsidiaries – non-listed	as of December 31, 2014						minal value e capital (in
(continued)		Registered		Voting	Ownership	lo	cal currency
(5511511555)		office	Segment <sup>1</sup>	rights %	interest %		millions)
	United States of America						
	Farmers Group, Inc. <sup>5</sup>	Reno, NV	Farmers	100	100	USD	0.001
	Farmers New World Life Insurance	Mercer Island,					
	Company <sup>5</sup>	WA	Global Life	100	100	USD	6.6
		Los Angeles,					
	Farmers Reinsurance Company <sup>5</sup>	CA	Farmers	100	100	USD	58.8
	Farmers Services LLC <sup>6</sup>	Wilmington, DE	Farmers	100	100	USD	_
	Zurich American Corporation	Wilmington, DE	Non-Core Businesses	100	100	USD	0.00001
			Global Life/Non-Core				
	Zurich American Life Insurance Company	Schaumburg, IL	Businesses	100	100	USD	2.5
			Other Operating				
	ZFS Finance (USA) LLC V <sup>6</sup>	Wilmington, DE	Businesses	100	100	USD	_
	Zurich American Insurance						
	Company (and subsidiaries)	New York, NY	General Insurance	100	100	USD	5.0
			Other Operating				
	Zurich Finance (USA), Inc.	Wilmington, DE	Businesses	100	100	USD	0.000001
			Other Operating				
	Zurich Holding Company of America, Inc. <sup>7</sup>	Wilmington, DE	Businesses	100	100	USD	_

Significant	
subsidiaries – listed	

Table 28.2						
as of December 31, 2014					Nom	inal value
					of share	capital (in
	Registered		Voting	Ownership	loca	l currency
	office	Segment <sup>1</sup>	rights %	interest %		millions)
South Africa						
Zurich Insurance Company						
South Africa Limited <sup>2</sup>	Johannesburg	General Insurance	84.05	84.05	ZAR	4.0

<sup>1</sup> The segments are defined in note 27.
2 Relates to Bansabadell insurance entities which are controlled by the Group.
3 The results of the operating activities are included in the General Insurance, Global Life and Farmers segments, whereas the headquarter's activities are included in Other Operating Businesses.
4 The results of the operating activities are included in the Global Life segment, whereas the headquarter's activities are included in Other Operating Businesses.
5 The ownership percentages in Farmers Group, Inc. and its fully owned subsidiaries have been calculated based on the participation rights of Zurich Insurance Group in a situation of liquidation, dissolution or winding up of Farmers Group, Inc.
6 These entities are LLCs and have no share capital.
7 Shares have no nominal value in accordance with the company's articles of incorporation and local legislation.

<sup>&</sup>lt;sup>1</sup> The segments are defined in note 27. <sup>2</sup> Listed on the Johannesburg Stock Exchange. On December 31, 2014, the company had a market capitalization of ZAR 3.2 billion (ISIN Number ZAE000094496).

Financial information

Due to the nature of the insurance industry, the Group's business is subject to extensive regulatory supervision, and companies in the Group are subject to numerous legal restrictions and regulations. These restrictions may refer to minimum capital requirements or the ability of the Group's subsidiaries to pay dividends imposed by regulators in the countries in which the subsidiaries operate. These are considered industry norms, generally applicable to insurers who operate in the same markets.

For Zurich Santander Insurance America, S.L. and its subsidiaries, and the Bansabadell insurance entities, certain protective rights exist, amongst others around liquidation, material sale of assets, transactions impacting the legal ownership structure, dividend distribution and capital increase, distribution channel partnerships and governance, which are not quantifiable.

For details on the Group's capital restrictions, see the capital management section in the Risk review, which forms an integral part of the Consolidated financial statements.

Table 28.3 shows the summarized financial information for each subsidiary that has non-controlling interests that are material to the Group.

## Non-controlling interests

Table 28.3				
in USD millions, as of December 31	Zurich Santa	nder Insurance		
		America, S.L.		
	and	its subsidiaries	Bansabadell ins	surance entities
	2014	2013	2014	2013
Non-controlling interests percentage	49%	49%	50%	50%
Total Investments	11,486	11,527	6,967	7,749
Other assets	4,052	4,460	2,183	2,750
Insurance and investment contract liabilities <sup>1</sup>	12,136	12,256	6,735	7,944
Other liabilities	1,549	1,752	544	626
Net assets	1,854	1,979	1,871	1,929
Non-controlling interests in net assets	908	970	936	965
Gross written premiums and policy fees	3,239	2,643	2,127	1,197
Net income after taxes	316	349	138	33
Other comprehensive income	(159)	(328)	(187)	93
Total comprehensive income	157	22	(48)	126
Non-controlling interests in total comprehensive income	77	11	(24)	63
Dividends paid to non-controlling interests	94	181	23	44

<sup>1</sup> Includes reserves for premium refunds, liabilities for investment contracts, deposits received under ceded reinsurance contracts, deferred front-end fees and reserves for

# Consolidated financial statements continued

## 29. Events after the balance sheet date

On January 15, 2015, the Swiss National Bank ceased to enforce its temporary commitment to maintain the EUR/CHF exchange rate at or above CHF 1.20 to the EUR. As a result, the CHF appreciated against the EUR and other currencies. The Group presents its Consolidated financial statements and related footnotes in USD. The impacts of the currency movements on shareholders' equity were not material.

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# Report of the statutory auditor

## Report of the statutory auditor

To the General Meeting of Zurich Insurance Group Ltd

#### Report of the statutory auditor on the Consolidated financial statements

As statutory auditor, we have audited the Consolidated financial statements of Zurich Insurance Group Ltd, which comprise the consolidated income statement, consolidated statement of comprehensive income, consolidated balance sheet, consolidated statement of cash flows, consolidated statement of changes in equity, and notes (pages 157 to 255 and the audited sections of the Risk review on pages 115 to 152), for the year ended December 31, 2014.

#### **Board of Directors' responsibility**

The Board of Directors is responsible for the preparation and fair presentation of the Consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS) and the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation and fair presentation of Consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's responsibility

Our responsibility is to express an opinion on these Consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards as well as the International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the Consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation and fair presentation of the Consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the Consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the Consolidated financial statements for the year ended December 31, 2014 give a true and fair view of the financial position, the results of operations and the cash flows in accordance with the International Financial Reporting Standards (IFRS) and comply with Swiss law.

Zurich Insurance Group Annual results 2014 Consolidated financial statements 103

#### Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists which has been designed for the preparation of Consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the Consolidated financial statements submitted to you be approved.

PricewaterhouseCoopers AG

Mark Humphreys Audit expert Auditor in charge Stephen O'Hearn Global relationship partner

Zurich, February 11, 2015

## Disclaimer and Cautionary Statements

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