SIEMENS

About Siemens PLM Software

Siemens PLM Software, a business unit of the Siemens Industry Automation Division, is a world-leading provider of product lifecycle management (PLM) software, systems and services with nine million licensed seats and 77,000 customers worldwide. Headquartered in Plano, Texas, Siemens PLM Software helps thousands of companies make great products by optimizing their lifecycle processes, from planning and development through manufacturing and support.

Many of the world's leading companies in automotive, aerospace, consumer products, medical devices, shipbuilding, apparel and machinery, rely on Siemens integrated family of PLM offerings to enhance quality, increase efficiency and reduce product costs. By digitizing, analyzing and managing every aspect of data associated with bringing a product to market, our HD-PLM vision is to give everyone involved in making a product the information they need, when they need it, to make the smartest decision. For more information on Siemens PLM Software products and services, visit www.siemens.com/plm.

GO PLM

Siemens' software and other technologies are used in nearly every manufacturing environment in the world to improve productivity and efficiency, so students trained on these systems are able to operate in virtually any manufacturing facility. Through the Global Opportunities in PLM (GO PLM) Academic Partnership program, Siemens' provides in-kind grants of our engineering and product management software each year to more than one million students at 12,000 global institutions, a third of which are in the U.S.

This is the latest in a series of investments – totaling more than $1 billion – Siemens has made in recent years in several Virginia academic institutions including CCAM, SVHEC, Virginia State University, Virginia Polytechnic Institute, and the Lee County Career and Technology Center. As part of this effort, Siemens is also working with the Virginia Manufacturers Association on a credentialing pathway at community colleges for manufacturing technicians as well as to improve the perception of careers in manufacturing. This work is being done through the Dream It. Do It. Virginia (DIDIVA) network, a free career resource tool built by Virginia's advanced technology sector to help individuals learn more about exciting fields of possible future employment.

By using this software in their course work and research projects, students will develop the advanced skills sought after by the more than 77,000 global customers who utilize Siemens' software and technology solutions. This includes nearly 90 companies throughout the region and Commonwealth of Virginia who rely on Siemens' PLM and CAD software including employers such as: Newport News Shipbuilding, Rolls-Royce and Orbital Sciences Corp.

Shipbuilding Industry

Newport News Shipbuilding is transitioning to this software for use on the next class of aircraft carriers, the Gerald Ford class for the U.S. Navy. Longer than three football fields, this is the most complex ship in the world, as it can accommodate a crew of about 4,500 sailors and more than 75 aircraft. To better address the shipbuilding industry's requirements, Siemens PLM Software maintains a Shipbuilding Center of Excellence in Newport News, VA to help the shipbuilding industry create value by optimizing its use of PLM software. The division announced in March the creation of Shipbuilding Catalyst, a pre-packaged combination of industry-specific software that integrates and synchronizes operations across the supply chain.

Industry Automation

The **Siemens Industry Sector** is the world's leading supplier of innovative and environmentally friendly products, solutions and services for industrial customers. With end-to-end automation technology and industrial software, solid vertical-market expertise, and technology-based services, the sector enhances its customers' productivity, efficiency and flexibility. With a global workforce of more than 100,000 employees, the Industry Sector comprises the Industry Automation, Drive Technologies and Customer Services Divisions as well as the Metals Technologies Business Unit.

Norfolk
Siemens Infrastructure & Cities, Building Technologies
5301 Robin Hood Road, Suite 118, Norfolk, VA 23513
With 50 employees, this facility is a BT branch office focused on local sales and operations for BT Service and Solution offerings.

Newport News
Siemens Industry, PLM
11827 Canon Boulevard, Suite 400, Newport News, VA 23606
This facility is responsible for PLM sales and service to help the shipbuilding industry create value by optimizing its use of PLM software.

Richmond
Siemens Infrastructure & Cities, Building Technologies
5106 Glen Alden Drive, Richmond, VA 23231
With 70 employees, this facility specializes in Building Automation. The location includes various divisions, such as Fire, Security, and Energy.

Siemens Energy
10800 Midlothian Turnpike, Richmond, VA 23235
This Siemens Power Systems Sales site is located in North Chesterfield, Virginia, just outside of Richmond. The facility is composed of the Steam Plant Performance Improvement group, a District Service Office, and Sales.

Charlottesville
Siemens Energy
1641 Edlich Dr, Charlottesville, VA 22911
Siemens Energy opened the Charlottesville, Virginia, facility in 2013 for the commercial production of airfoil ceramic cores for gas turbine blades and vanes. This innovative Tomo-Lithographic Molding (TOMO) manufacturing technology is part of a license agreement with Mikro Systems. The technology improves the internal cooling of gas turbine blades for higher levels of efficiency.

Roanoke
Siemens Infrastructure & Cities, Building Technologies
1255 B Trapper Circle NW, Roanoke, VA 23235
This BT branch office is focused on local sales and operations for BT Service and Solution offerings.

Northern Virginia
Siemens Infrastructure & Cities, Building Technologies
4401 Fair Lakes Court, Fairfax, VA 22033
4510 Daly Drive, Suite 500, Chantilly, VA 20151
There are approximately 120 employees at these facilities in Northern Virginia. The Fairfax location serves as Headquarters for Pace Global, a recently acquired business that rolls into Building Technologies. Pace focuses on Energy Consulting which includes – Energy Planning and Risk Management, Energy Market and Commercial Advisory as well as Energy Supply Management.

Siemens Government Technologies
2231 Crystal Drive, Suite 700, Arlington, VA 22202
1881 Campus Commons Drive, Suite 300, Reston, VA 20191
Siemens Government Technologies, Inc. (SGT) is a leading integrator of Siemens innovative products, technologies and services for programs within the Federal government. The Arlington facility is the headquarters for Siemens Government Technologies (SGT). There are various business functions at this facility, including business development, marketing communications, and legal. SGT's IT, HR/Recruiting, finance, accounting, contracts administration, capture & proposals, and business management are all based at the Reston facility.

Washington, DC
Siemens Corporation
300 New Jersey Ave NW, Washington, DC 20001
This is the U.S. headquarters of Siemens Corporation. There are a variety of functions in this office including Corporate Affairs, Government Affairs, Strategy, Legal, and Siemens One. Siemens relocated its headquarters to Washington, DC in 2011 as part of a U.S. strategy to increase visibility and grow business.

Siemens in the Region and Across the State

Key Data
- More than 400 Siemens employees in the state of Virginia and Washington, D.C.
- More than 50 veterans work at Siemens throughout the state of Virginia in a variety of roles in the Industry, Infrastructure & Cities and Energy sectors.

Please note that employment figures are based on where employees work, not where they live.

About Siemens USA
Siemens Corporation is a U.S. subsidiary of Siemens AG, a global powerhouse in electronics and electrical engineering, operating in the industry, energy, healthcare, and infrastructure & cities sectors. For more than 165 years, Siemens has built a reputation for leading-edge innovation and the quality of its products, services and solutions. With 362,000 employees in 190 countries, Siemens reported worldwide revenue of approximately $100 billion in fiscal 2013. Siemens in the USA reported revenue of $24.3 billion, including $5.9 billion in exports, and employs approximately 52,000 people throughout all 50 states and Puerto Rico.

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