

About Siemens PLM Software

Siemens PLM Software, a business unit of the Siemens Industry Automation Division, is a world-leading provider of product lifecycle management (PLM) software, systems and services with nine million licensed seats and 77,000 customers worldwide. Headquartered in Plano, Texas, Siemens PLM Software helps thousands of companies make great products by optimizing their lifecycle processes, from planning and development through manufacturing and support.

Many of the world's leading companies in automotive, aerospace, consumer products, medical devices, shipbuilding, apparel and machinery, rely on Siemens integrated family of PLM offerings to enhance quality, increase efficiency and reduce product costs. By digitizing, analyzing and managing every aspect of data associated with bringing a product to market, our HD-PLM vision is to give everyone involved in making a product the information they need, when they need it, to make the smartest decision. For more information on Siemens PLM Software products and services, visit www.siemens.com/plm.

GO PLM

Siemens' software and other technologies are used in nearly every manufacturing environment in the world to improve productivity and efficiency, so students trained on these systems are able to operate in virtually any manufacturing facility. Through the Global Opportunities in PLM (GO PLM) Academic Partnership program, Siemens' provides in-kind grants of our engineering and product management software each year to more than one million students at 12,000 global institutions, a third of which are in the U.S.

This is the latest in a series of investments – totaling more than \$350 million – Siemens has made in recent years in several Massachusetts academic institutions including the Massachusetts Institute of Technology (MIT), WPI, Western New England College, Smithsonian Observatory, Westfield Vocational Technical High School and Pathfinder Regional Vocations Technical High School.

By using this software in their course work and research projects, students will develop the advanced skills sought after by the more than 77,000 global customers who utilize Siemens' software and technology solutions. This includes nearly 150 companies throughout the Boston and Worcester regions and state of Massachusetts rely on Siemens' PLM and CAD software including employers such as Reebok, Textron, Midstate Berkshire and Raytheon.

Siemens U.S. Job Training Initiative for Veterans

Siemens now offers job training for U.S. military veterans with an engineering and manufacturing background in the Boston area as part of a nationwide effort to assist veterans transitioning to the civilian workforce. The program, launched by Siemens PLM software business in 22 cities across the country, provides free training in the use of state-of-the-art digital lifecycle management and computer-aided design (CAD), computer-aided manufacturing (CAM) and computer-aided engineering (CAE) software technology.

Through this effort, Siemens will invest up to \$17,000 per eligible veteran for access to training at Siemens PLM Software facilities. Ten, multi-day courses are offered, including comprehensive training on NX® software, Siemens PLM Software's leading integrated solution for CAD/CAM/CAE and Teamcenter® software, the world's most widely used digital lifecycle management solution. The training will help enhance veterans' qualifications for skilled positions in a wide variety of manufacturing industries around the world, including automotive, aerospace, energy, high-tech electronics, and machinery. Upon completion of the training, veterans who participate in this initiative can also present themselves as qualified candidates for positions with Siemens or its 77,000 customers who use Siemens' PLM technology.

The next available classes will commence several days in April, June and October (4/22, 4/28, 6/14, 6/16, 10/7) at Siemens PLM Software facility on 200 Wheeler Rd. (3rd floor), Burlington, MA 01803. Any U.S. military veteran meeting program requirements is eligible to apply for the program at www.siemens.com/plm/trainingforusvets.

Industry Automation

The <u>Siemens Industry Sector</u> is the world's leading supplier of innovative and environmentally friendly products, solutions and services for industrial customers. With end-to-end automation technology and industrial software, solid vertical-market expertise, and technology-based services, the sector enhances its customers' productivity, efficiency and flexibility. With a global workforce of more than 100,000 employees, the Industry Sector comprises the Industry Automation, Drive Technologies and Customer Services Divisions as well as the <u>Metals Technologies</u> (MT) Business Unit. Siemens MT Worcester is the global headquarters of the Siemens VAI Metals Technologies long rolling and metallurgical services business.

Siemens Sectors and Divisions by City

Worcester

Siemens Industry, Metals Technologies 40 Crescent Street, Worcester, MA 01605 50 Prescott Street, Worcester, MA 01605

Siemens' Worcester engineering and manufacturing operations employ approximately 425 people in two locations, a manufacturing facility at 40 Crescent Street and offices in Gateway Park at 50 Prescott Street. These locations serve as the global center of excellence for long rolling technologies, providing engineering, design, supply, manufacture and service of long product rolling mills and Morgoil® bearings. The long rolling business sub segment of Siemens Metals Technologies is the world's leading supplier of high-speed wire rod, bar, section and rail mill equipment for the global long products industry. The metallurgical services business sub segment, which provides spare parts, services, modernizations, maintenance training, and other on-site services to meet the product life cycle needs of long rolling and flat rolling customers, is also located in Worcester.

Boston

Siemens Energy, Wind Power

45 Fairfield Street, Boston, MA 02116

Boston, Massachusetts is home to the headquarters for Offshore Wind Americas. The dedicated Americas region offshore office covers sales, engineering, project management and business development for all customers in the Americas region.

Walpole

Siemens Healthcare, Diagnostics

333 Coney Street, East Walpole, MA 02032

This is a significant manufacturing facility with approximately 600 employees that produces reagents for our diagnostic tests across immunoassay, molecular and point of care blood gas product lines.

Norwood

Siemens Healthcare, Diagnostics

115 Norwood Park South, Norwood, MA 02062

This site provides sales support, customer support and technical solutions to customers. This site also provides support for multiple product lines, including blood gas, diabetes, urinalysis, hematology, chemistry, immunoassay, automation and molecular).

Siemens Healthcare, Diagnostics

2 Edgewater Drive, Norwood, MA 02062

This site is the headquarters for the Point of Care (POC) Business Unit, which includes blood gas, urinalysis and diabetes testing. This site also conducts R&D and marketing/management.

Canton

Siemens Infrastructure & Cities, Building Technologies

85 John Road, Unit 1, Canton, MA 02021

This is a Building Technologies field sales and operations office that serves Massachusetts and Rhode Island.

Aubernale

Siemens Infrastructure & Cities, Building Technologies

74 Rowe Avenue, Aubernale, MA 02466

This is a Building Technologies field sales and operations office that serves Harvard University.

Waltham

Siemens Industry, PLM

200 Fifth Avenue, 5th Floor, Waltham, MA 02451

With nearly 60 employees, this facility is responsible for product development, marketing, sales and service.

Burlington

Siemens Industry, PLM Training

200 Wheeler Road, Third Floor, Burlington, MA 01803

This facility is responsible for PLM Training. Siemens PLM Software is a world-leading provider of product lifecycle management (PLM) software. Siemens PLM helps thousands of companies make great products by optimizing their lifecycle processes, from planning and development through manufacturing and support.

Billerica

Siemens Infrastructure & Cities, Mobility & Logistics

8 Progress Road, Billerica, MA 01821

With approximately 30 employees, this facility serves as a Road and City Mobility Customer Service office (service only in the mobility technologies in the area).

Chicopee & Fitchburg Siemens Energy, TurboCare 2140 Westover Road, Chicopee, MA 01022 1310 Sheridan Street, Chicopee, MA 435 Main Street, Suite 4000, Fitchburg, MA 01420

*As announced in September 2013, TurboCare is slated to become a joint venture, of which Siemens will not be managing partner. The agreement has not been finalized, but is expected to close this fiscal year.

Siemens in the Region and Across the State

Key Data

- More than 1,400 Siemens employees in the Boston region
- More than 2,100 Siemens employees in the state of Massachusetts
- More than 70 veterans work at Siemens throughout the state of Massachusetts in a variety of roles in the Industry, Infrastructure & Cities and Energy sectors. There are more than 40 veterans employed in Siemens' Worcester facilities

Please note that employment figures are based on where employees work, not where they live.

About Siemens USA

<u>Siemens Corporation</u> is a U.S. subsidiary of Siemens AG, a global powerhouse in electronics and electrical engineering, operating in the industry, energy, healthcare, and infrastructure & cities sectors. For more than 165 years, Siemens has built a reputation for leading-edge innovation and the quality of its products, services and solutions.

With 362,000 employees in 190 countries, Siemens reported worldwide revenue of approximately \$100 billion in fiscal 2013. Siemens in the USA reported revenue of \$19.2 billion and employs approximately 52,000 people throughout all 50 states and Puerto Rico.