

### **Guests:**

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### **Questions:**

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@GoodyearPress #UHPwebinar





### **Ultra High Performance growth through Original Equipment requirements**

**Performance – earlier and today** 





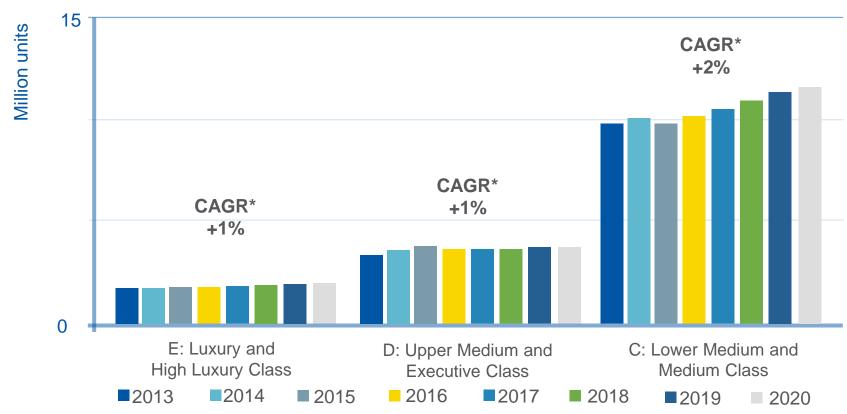


Characteristics	Golf I	Golf III	Golf VII	Reason for evolution
Width	185	195	225	Increase contact patch due to more power & higher speed
Ratio	60	50	45	Improving torsional rigidity for better handling
Rim	14	15	17	More room for larger brakes due to higher speed capability
Speed	T -	Н	W	Increase speed capability due to more power



## GOODYEAR Eagle F1 Asymmetric 3 Light Vehicle Sales Forecast by Type (EMEA)

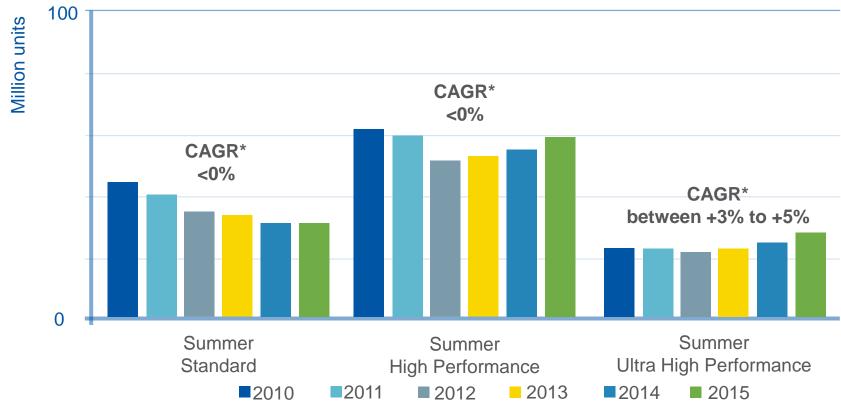
#### 2013 - 2020





### Summer Tire Market by Segment (EU + Turkey) excl. SUV & Run On Flat

2010 - 2015



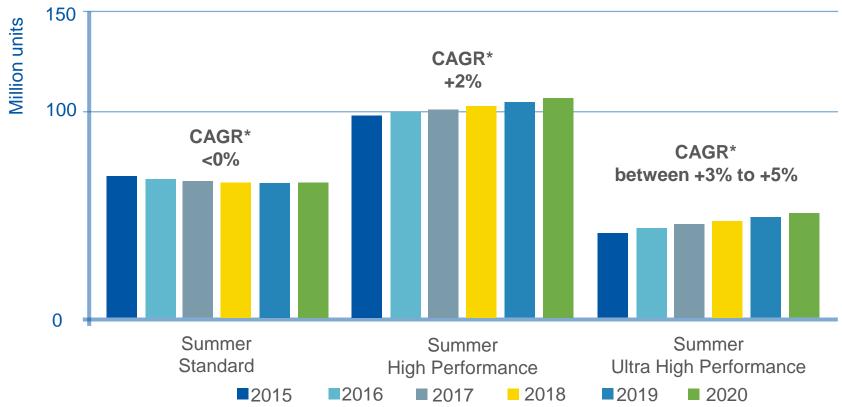


Source: ETRMA (Europool)

<sup>\*</sup> Compound Annual Growth Rate

### **Summer Tire Market by Segment (EMEA)** excl. SUV & Run On Flat

2015 - 2020





Source: Goodyear Data

<sup>\*</sup> Compound Annual Growth Rate

## GOODYEAR Eagle F1 Asymmetric 3 What Goodyear stands for

### **GOODYEAR**



sells more than just tires. Goodyear sells ...

### "FEEL GOOD"



### **PEACE OF MIND**



We believe in safety that enables you to live life to the fullest.

### +

#### **EMPOWERMENT**



We exist to empower drivers to make the most out of the journeys in life.



## GOODYEAR Eagle F1 Asymmetric 3 Who is the Goodyear target group?



### The common ground

#### **Trust seekers**



- Pay more for high quality products
- Never compromise their own and their family's safety
- Less interested in a car's mechanics
- More environmentally conscious than the average buyers/users.

#### **Care seekers**





MADE TO FEEL GOOD.

Source

- Segmentation TGI Europe 2014, Target Group Overview 2014
- GDTE Personas 2014

### **GOODYEAR Eagle F1 Asymmetric 3** What consumers want - by importance

	Total sample (1,001 consumers)	Performance & SUV (256 consumers)	Trust seekers (412 consumers)	Care seekers (506 consumers)
that allows for a short braking distance (wet and dry)	71	71	81	81
that is particularly good on wet roads/has a good wet grip	69	71	79	79
that offers good mileage	68	70	78	77
that is particularly good on high speed braking	68	72	78	80
that provides good dry handling	67	71	75	76

Braking is the number 1 feature that UHP consumers are looking for in tires, followed by good wet grip and dry handling. Mileage is also important for UHP consumers.

## GOODYEAR Eagle F1 Asymmetric 3 Rational for the new product

## New product line to extend leadership position in the growing Summer UHP segment

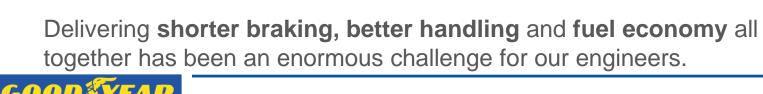
- Deliver on key needs of consumers with most advanced technology as safety-driven innovator
- Winning in competitive landscape
- OE nominations with leading car manufacturers
- Competitive in labelling
- Grow business





### Performance objectives (vs predecessor)

Priority	(iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	Improvement required
Α	Dry braking	+++
Α	Wet braking	+++
Α	Wet handling	++
Α	Dry handling	++
В	Rolling resistance	++
С	Aquaplaning	=
С	Noise	=
С	Mileage	=





## GOODYEAR Eagle F1 Asymmetric 3 Active Braking Technology



### **Feature**

- Active Braking Technology
- Long shoulder blocks

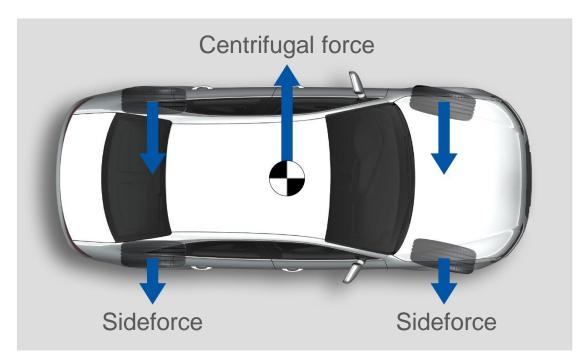
### **Benefit**

- Reduced braking distance in wet and dry conditions
- Shorter dry braking

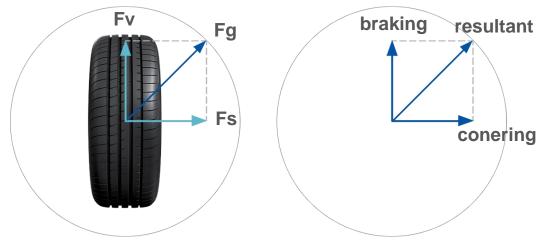


**Grip: introduction** 

### **Example of cornering force generated on the tire**



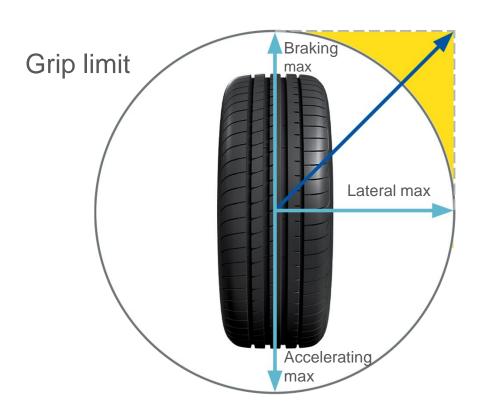
Grip of the tire can be linked to the longitudinal (braking) and lateral forces (cornering/handling) acting on a tire





### **Grip:** the grip limit and circle

### Example of cornering force generated on the tire



- Grip of the tire can be linked to the longitudinal (braking) and lateral force (cornering/handling)
- The grip limit can be expressed by a circle

You can't use the max lateral (speed in curve) combined with the max braking (in straight line)



### **Grip:** the grip limit and circle



 New adhesive resin in compound boosts traction / grip in wet and dry conditions.





## GOODYEAR Eagle F1 Asymmetric 3 EABs Now lightweight technology

### FABs – New lightweight technology



#### **Feature**

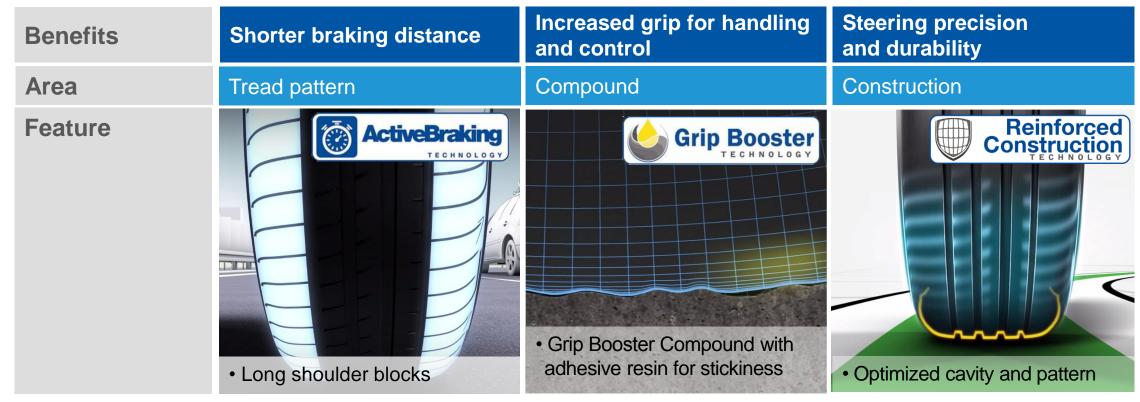
- New lightweight technology
- New reinforced construction concept
- Optimized cavity and pattern

### **Benefit**

- Reduced tire response time
- Improved handling
- Improved cornering stiffness
- Improved tread wear



## GOODYEAR Eagle F1 Asymmetric 3 Summary

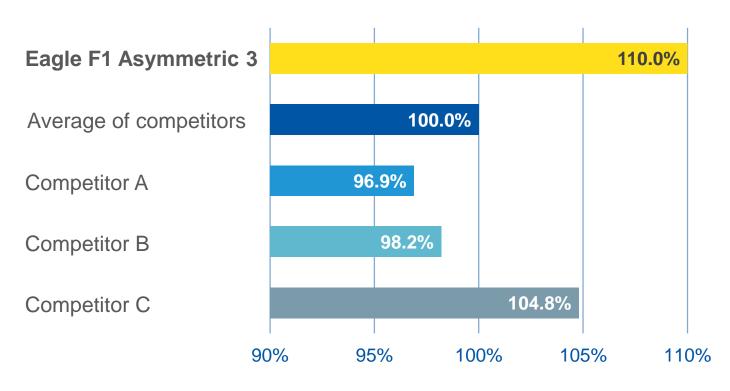




## GOODYEAR Eagle F1 Asymmetric 3 EF1AS3 vs competition – Wet braking

### Wet Braking LOW μ performance\* (%)

Low Friction





- ABS-braking
- Speed range: 80 to 20 km/h
- Tested on low μ wet surface
- Result Eagle F1 Asymmetric 3:
   Stopping distance 34.9 m

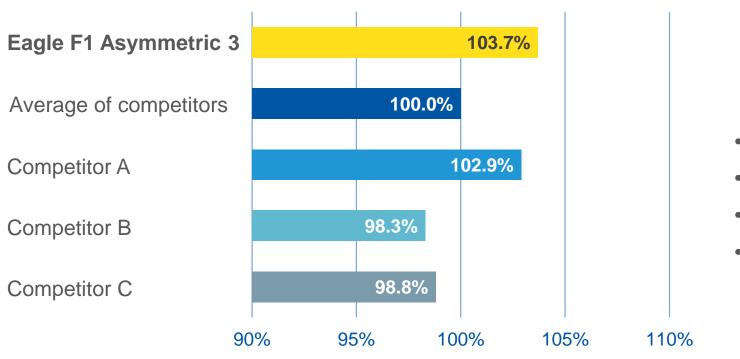


<sup>\*</sup> The calculation of the percentage performance is based on the mean deceleration values resulting from the measured braking distances.

<sup>\*\*</sup> Tested by TÜV SÜD Product Service GmbH in Sept - Oct 2015 by order of Goodyear Dunlop. New UHP, Tire Size: 225/45 R17 91Y; Test Car: VW Golf; Test Locations: Mireval (F), Papenburg (D), TÜV SÜD PS Garching (D); Report No. 713066268.

## GOODYEAR Eagle F1 Asymmetric 3 EF1AS3 vs competition – Dry braking

### **Dry Braking performance\* (%)**





- ABS-braking
- Speed range: 100 to 0 km/h
- Tested on dry asphalt
- Result Eagle F1 Asymmetric 3:
   Stopping distance: 34.1 m

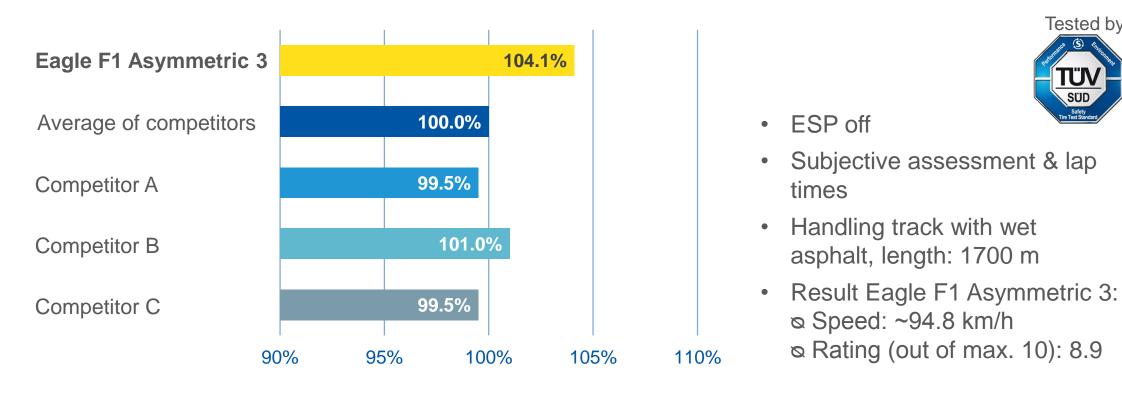


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### **GOODYEAR Eagle F1 Asymmetric 3 EF1AS3** vs competition – Wet Handling

### Wet Handling performance\* (%)





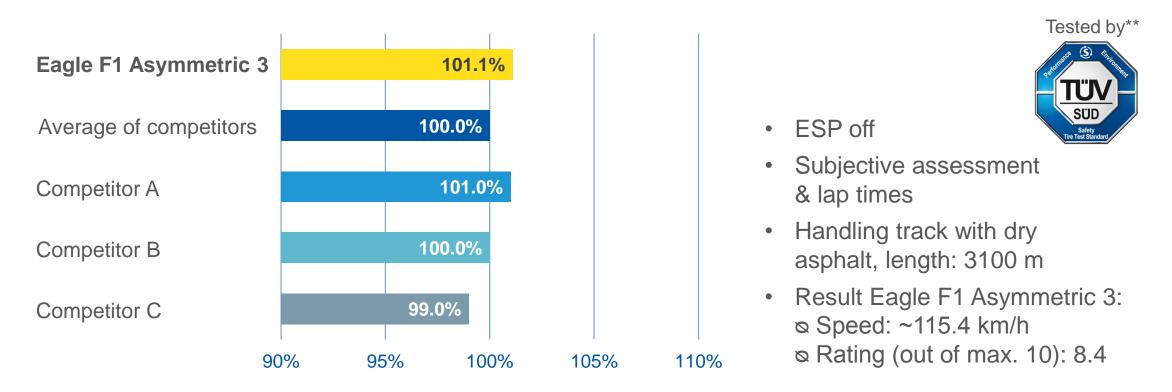
<sup>\*</sup> The calculation of the percentage performance is based on the speed and the rating scores (at the ratio 2:1).

Tested by\*\*

<sup>\*\*</sup> Tested by TÜV SÜD Product Service GmbH in Sept - Oct 2015 by order of Goodyear Dunlop. New UHP, Tire Size: 225/45 R17 91Y; Test Car: VW Golf; Test Locations: Mireval (F), Papenburg (D), TÜV SÜD PS Garching (D); Report No. 713066268.

## GOODYEAR Eagle F1 Asymmetric 3 EF1AS3 vs competition – Dry Handling

### **Dry Handling performance\* (%)**





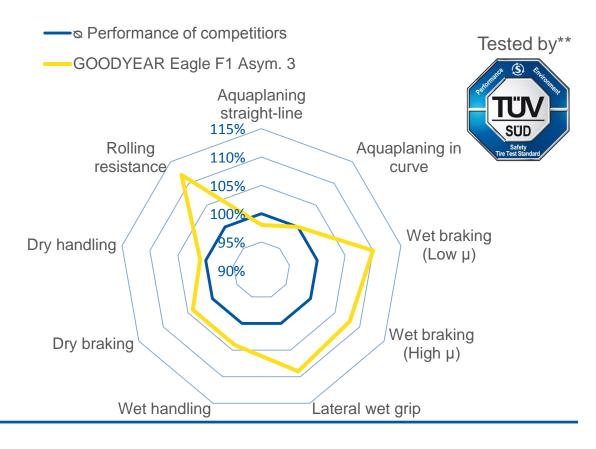
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## GOODYEAR Eagle F1 Asymmetric 3 EF1AS3 vs. competition

### **Summary of results**

	Eagle F1 Asymmetric 3	Performance of competitors	best competitor	worst competitor
Aquaplaning straight-line	98%	100%	104%	97%
Aquaplaning in curve	100%	100%	111%	90%
Wet braking (Low µ)	110%	100%	105%	97%
Wet braking (High µ)	108%	100%	101%	99%
Lateral wet grip	109%	100%	101%	99%
Wet handling	104%	100%	101%	99%
Dry braking	104%	100%	103%	98%
Dry handling	101%	100%	101%	99%
Rolling resistance	112%	100%	114%	92%





<sup>\*</sup> Tested by TÜV SÜD Product Service GmbH in Sept - Oct 2015 by order of Goodyear Dunlop. New UHP, Tire Size: 225/45 R17 91Y; Test Car: VW Golf; Test Locations: Mireval (F), Papenburg (D), TÜV SÜD PS Garching (D); Report No. 713066268.

# GOODYEAR Eagle F1 Asymmetric 3 NEW Goodyear Eagle F1 Asymmetric 3 Stay in control to enjoy the journey

### **TUV testing – Key Results**

- 2.6 meters shorter braking distance on Wet roads\*
- 1.3 meters shorter braking distance on Dry roads\*
- 4% better Wet handling\*

<sup>\*</sup> Compared to average performance of 3 latest designs from main competitors in UHP segment (Michelin Pilot Sport 3, Bridgestone Potenza S001, Continental Sport Contact 5). Tested by TÜV SÜD Product Service GmbH in Sept – Oct 2015 by order of Goodyear Dunlop. New UHP, Tire Size: 225/45 R17 91Y; Test Car: VW Golf; Test Locations: Mireval (F), Papenburg (D), TÜV SÜD PS Garching (D); Report No. 713066268.



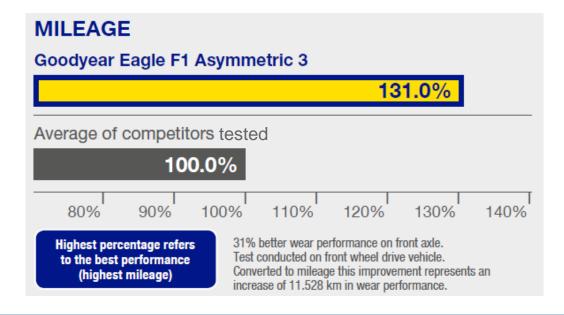


## GOODYEAR Eagle F1 Asymmetric 3 Dekra Treadwear Test Outcome

#### **Mileage** testing results:

Eagle F1 Asymmetric 3 provides 11,528 km extra mileage, or 31% better wear performance\*







### Fitted by leading car manufacturers. Successful Eagle family Original Equipment fitments.



Jaguar XF Goodyear Eagle F1 Asymmetric 3



Mercedes Benz E-Class Goodyear Eagle F1 Asymmetric 3



Alfa Romeo Giulia Goodyear Eagle F1 Asymmetric 3



**Chevrolet** Camaro Goodyear Eagle F1 Asymmetric 3









A6 Allroad\*





BMW 1-Series\*



4-Series\*



Ferrari California\*\*



500 X\*



Focus ST\*



Quattroporte\*\*\*



Mercedes-Benz A-Class\*



Mercedes-Benz B-Class\*



Mercedes-Benz C-Class\*



Mercedes-Benz CLA-Class\*



Mercedes-Benz CLS-Class\*/\*\*



Mercedes-Benz S-Class\*



Insignia\*\*



RCZ-R\*



Porsche



Porsche Boxster\*/\*\*

\* Goodyear Eagle F1 Asymmetric 2 / \*\* Goodyear Eagle F1 Asymmetric / \*\*\* Eagle F1 GSD3



Porsche Boxster S\*\*



Porsche Cayman\*



Porsche Cayman S\*\*



Porsche Panamera\*/\*



Renault Clio RS 200 EDC\*



Volkswagen Tiguan\*\*\*



**Eagle F1 Asymmetric 3** 

























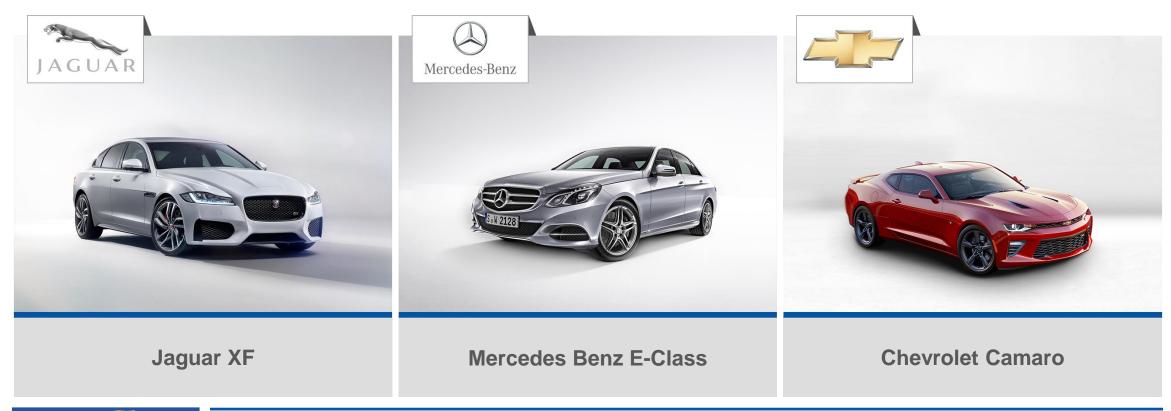








## GOODYEAR Eagle F1 Asymmetric 3 OE – new fitments overview





**NEW Goodyear** Eagle F1 Asymmetric 3 Stay in control to enjoy the journey

THE new performance tire that delivers you shorter braking distances on wet and dry roads\* so that you are in control and ready to enjoy the journey.

Shorter braking distance on Wet & Dry roads\*

Increased grip for responsive handling and control

Fitted by leading car manufacturers





<sup>\*</sup> Compared to average performance of 3 latest designs from main competitors in UHP segment (Michelin Pilot Sport 3, Bridgestone Potenza S001, Continental Sport Contact 5). Tested by TÜV SÜD Product Service GmbH in Sept – Oct 2015 by order of Goodyear Dunlop. New UHP, Tire Size: 225/45 R17 91Y; Test Car: VW Golf; Test Locations: Mireval (F), Papenburg (D), TÜV SÜD PS Garching (D); Report No. 713066268.

